



akquinet AG is an IT company based in Hamburg, Germany that distributes standard software (SAP, Microsoft) along with private and hybrid cloud solutions in our own certified data centers. As a partner to Microsoft we support our customers by operating their individual Environments.





Due to our focus on the specific needs of our customers we do build, manage and operate their individual environments in Azure. No matter if there are existing solutions or new environments to be build we are the partner to deliver such assets.



We guide our customer from the first idea using azure till the full adoption of azure technologies and beyond. Through our experience we understand that cloud adoption is a continous journey and we focus on the customers goal, while always bringing in our experience in regards of reasonable azure technologies and features.



We do understand, that the way of using cloud features depends on the customers needs and its requirements so no matter if it is a pure Azure Environment or a hybrid architecture, we bring in all our experience from both sides, the cloud and our own certified data centers.



We support our customers in terms of optimization of the environment. Starting from analyzing cost and sizing effectiveness of deployed assets over process optimization till automation. All of these areas undergo a continuous review in terms of effort and cost effectiveness.

# Microsoft Azure

Microsoft Azure is an ever-expanding set of cloud computing services to help your organization meet its business challenges. With Azure, your business or organization has the freedom to build, manage, and deploy applications on a massive, global network using your preferred tools and frameworks.



## WHY AZURE



## **BE FUTURE-READY**

Continuous innovation from Microsoft supports your development today, and your product visions for tomorrow. With 1000+ new capabilities in the past year, you can build on the latest advancements in Al, blockchain, Kubernetes, containers, and databases to keep you ahead of the curve. Our enterprise grade analytics solution outperforms the competition, costs less, and is fully compatible with your existing development, BI, and data science tools.



#### **BUILD ON YOUR TERMS**

You have choices. With a commitment to open source and support for all languages and frameworks, build and deploy how you want to. Take advantage of the full-featured, integrated development environments with built-in support Visual Studio and Visual Studio Code, the most popular IDEs trusted by 15M+ developers.

We embrace open source, drive innovation through collaboration, and contribute back to the community.



### **OPERATE HYBRID SEAMLESSLY**

On-premises, in the cloud, and at the edge—we'll meet you where you are. Integrate and manage your environments with tools and services designed for hybrid cloud.

Enhance security, simplify access, and set smart policies across your different environments with a single identity platform trusted by 90% of enterprises globally.



## TRUST YOUR CLOUD

Get security from the ground up, backed by a team of experts, and proactive compliance trusted by enterprises, governments, and startups.

With a \$1B+ investment in security R&D and 3,500 cyber security experts, security is foundational for Azure.





