

## **About CloudIBN**

Founded in 1999, CloudIBN is a leading Multi-Cloud - Consulting, Solutions & 24\*7 Managed Service Provider. We help to meet customers' business objectives by fulfilling highly robust, secure, and affordable best Cloud solutions.

With over 22+ years in Cloud and IT Information Technology, we have assisted hundreds of customers from different vertical and sizes to Adopt and Migrate to Cloud. We have acquired deep expertise on Cloud Migration, Managed Services, Hybrid Cloud, Disaster Recovery, Security, DevOps Automation, and Services

Headquartered in India and operating internationally, our team drives Cloud transformation for businesses globally. Our offices are in India, the US, and Singapore

#### **Vision Statement**

"IBN's vision is to become the most preferred Cloud Provider by way of consistently Delivering Quality Services and adding Value to the Customers and Partners."

## **Mission Statement**

"As a responsible Service Provider with Client Focus, IBN's mission is strive to understand the technology and service needs of the Customers and translate it into affordable and best Cloud Services and Products that Customers is looking for."







# Why CloudIBN

- 22+ years of experience in Multi-Cloud Consulting, Solutions and Managed Services
- ISO 27001-2013 & ISO 9001:2015 certified for process excellence & Security Compliance
- Microsoft Gold Cloud Consulting Partners
- 200+ Managed Cloud Services Clients
- Global Client from the USA, APAC, Middle East, Europe, India, etc
- Shared and Dedicated Expert Certified Team on Various Cloud Technology Platforms - Windows, Linux, Azure, DevOps, Security, VMware, etc
- 24\*7 Support as per Clients Time zone needs
- Hand on Experience on Private Cloud Deployment and Partnerships with Tier 3 & 4 Data Centers Across Globe
- Flexible Pricing Options Shared or Dedicated Resource, Fixed,
   Consumption or Time and Material Basis

# 360 Degree Cloud IBN Services



Cloud Advisory
Services

1

Managed Cloud Security
Services

Multi Cloud Migration and Managed Services

2

6 Nutanix / VMware Private Cloud Consulting

**Dedicated Cloud Management Team** 

3

Our Areas Of Expertise 7

**Devops Consulting Services** 

Database Administration (DBA) Support

4

Hybrid Cloud Consulting and Virtual Desktop Solutions

Cloud Billing and Cost
Advisory Services
Consulting Services

9

## Windows Virtual Desktop on Azure By Cloud IBN



Cloud IBN - Windows Virtual Desktop Solutions and Services include Consulting, Advisory, Assessment, Design, Migration, Billing Support and Implementation of Windows Virtual Desktop on Azure with our Expert Managed Service Support

## **Over View of Our Windows Virtual Desktop Solutions and Services**

- Client Business needs and Current Infrastructure Assessment
- Documenting and Proposing Optimal WVD Solution that can be started with a POC to full-fledged Implementation
- Greenfield deployment Creating a fresh Windows Virtual Desktop Infrastructure
- As is Migration-Migrating on-premises RDS/VDI infrastructure to Azure
- Refactor Migration Migrating on-premises RDS/VDI infrastructure with a optimisation on WVD sizing and Platform
- Security & Monitoring Configure and Manage Security Framework and Monitor as per Best Practices
- 24\*7 Managed Services Our Expert Team will continuously monitor and manage the health of the solution, Backups, further advise Client on optimised Work Load sizing
- Licensing & Azure Billing Support We Offer right sizing advisory for Azure & O365 Licenses and Billing
- Hybrid WVD deployment with Citrix or Management Plane

# **CloudIBN Technology Team**







**Private/Hybrid Cloud** (Vmware, Nutanix, **Azure Stack)** 











Pre Sales/ Architect



Service **Delivery Team** 



Cloud Service & Product Road Map

- Product Partnerships
- Review of Service SLA's



- · Assistance in Proposal Making and in service Delivery.
- Service Delivery Tracking
- Single Point of Support Escalation



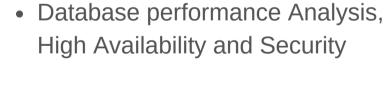
**Cloud Security Specialist** 

 VPAT, Security Audit & Advisory Document



**DBA** 







**DevOps Engineers** 

 Cloud Infrastructure and **Development Automation** 



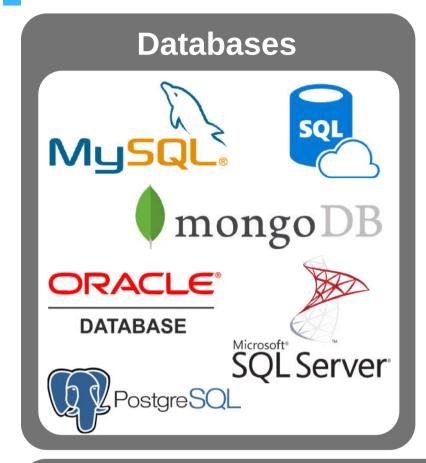
• 24\*7 Support Team L3, L2, L1) for Migration, Monitoring and Deployment



Cloud **Support Team** 

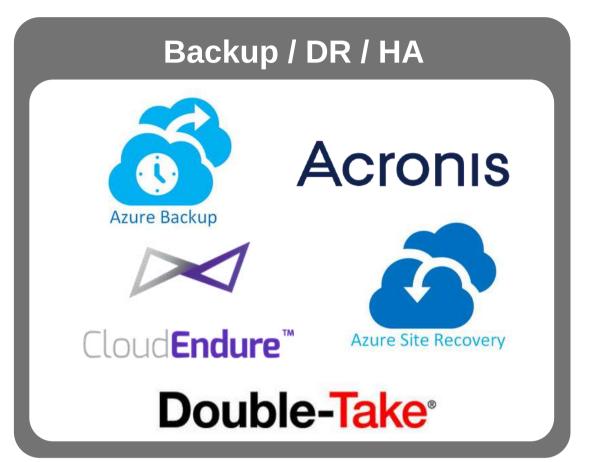
## **Our Expertise**











Private / Hybrid Cloud

**Mare** NUTANIX Azure Stack





OS











Security











Infrastructure **Monitoring / Management** 





Site24x7



## **Partial Case Studies**



### **Client from Health Care Industry**

- USA based Client is one of the Major Eye Care Software Provider having Core Modules like EHR, Image and Practice Management.
- Client wanted Cloud IBN to Migrate their Current Infrastructure from Private Data Center as it did
  not have scalability /compliances To Microsoft Azure. Cloud IBN them provide Complete
  Migration, Managed and Advisory Services for their Products Hosted on IaaS and PaaS with
  HiPPA compliance

#### **Solution Overview**

- Security Components- Configured and Manage Active Directory, Sophos & Barracuda WAF, End Point DLP, SQL Audit, and HER data Encryption
- Performed VAPT Test and jointly performed security changes as per report
- Azure IaaS and Azure PaaS (Web App & Azure SQL) Infrastructure Advisory and Managed Services
- Cost Optimization Advisory Services

#### **Benefits Observed from Cloud IBN Solution and Services**

- Scalable & SLA Drive High uptime Infrastructure
- Secured HiPAA & Hitech complaint Infrastructure
- 24'7 Proactive Management Support by Cloud IBN Azure Certified expert team
- Significant reduction in ongoing IT infrastructure and operations costs



## **Partial Case Studies**



## **Client is Information Security Architecture and Strategy**

- Client is Information Security Architecture and Strategy from USA and India
- Client wanted secured access to Desktop based Application for Valid Users only

#### **CloudIBN Solution Overview**

Cloud IBN proposed and Configured and synchronised Azure AD with on Premises Active
 Directory with Multi- Factor Authentication and Site to Site VPN

 Deployed and Configured Windows 10 Virtual Desktop for users to access Application securely

- Implemented Data Security Policy like Data Copy etc
- Configured Other Azure Services Backups & Azure Monitor

#### **Benefits Observed from Cloud IBN Solution and Services**

- Scalable & SLA Drive High uptime Infrastructure
- Secured and complaint Infrastructure
- 24'7 Proactive Management Support by Cloud IBN Azure Certified expert team



## **Partial Case Studies**



## Client is Complete Internet Security Provider India & Europe

• Client wanted Scalable & secure Infrastructure with Highly Available database cluster and Global application Infrastructure to comply Local data compliance with least latency

#### **CloudIBN Solution Overview**

- Propose Microsoft Azure Global data center supported Client with Technical Advisory,
   Billing & 24\*7 Managed Services
- MY SQL Percona Highly Available Multi Write Cluster

 Highly available & Load Balanced Web Server with Global Traffic Manager having Azure Infrastructure in Various Countries

#### **Benefits Observed from Cloud IBN Solution and Services**

- Scalable & SLA Drive High uptime Infrastructure
- Secured and complaint Infrastructure
- 24'7 Proactive Management Support by Cloud IBN Azure Certified expert team
- Dynamic scalability of applications based on an increase in end-user concurrency



# CloudIBN- Infrastructure & Security



**IBN** completely understands client concerns about communication, data protection, and security while outsourcing. IBN has invested in state of the art technology to ensure that there is always a seamless flow of communication and our stringent security measures ensure that any information given to us is completely secure.

- Facility with State of the Art Infrastructure
- IBN's Global Delivery Centre, Located at Pune, India
- 24X7 Tech Support for All Processes | ISO 27001: 2013 & 9001: 2015 Certified
- Internet Lease Line's from Multiple ISP's for Redundancy |100% Power Back up | CCTV Enabled 24×7 Security
- Secured & Rule Based Bio Metric Access | Comprehensive Business
   Contingency Plan in Place
- IBN closely follows ISO and CERT recommendation for Installation, Configuration, System Security, Firewall, Anti Virus and Back up policy implementation



## Team- CloudIBN



**Ajay Mehta** Founder and



CEO



**Surendra Bairagi** Global Head-Sales & Strategies





**Swanand Khadke** General Manager-Marketing

**Sagar Gurav Cloud Practice** Manager- Azure and Private Cloud



## Team- CloudIBN



**Suhas Timkare** 

Assistant General Manager -Enterprise Sales



Kshitij
Kanthale
Assistant Manager-

**Enterprise Sales** 

## Tushar Shirnalkar

Assistant Manager-Enterprise Sales





Vaishali Ghodpage

Manager-Marketing

## Onkar Joshi

Team Lead
Cloud Services







ISO 9001: 2015 ISO 27001: 2013

# Thank You

## **Connect With Us**

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