





**Cloud-native SaaS Master Data Management (MDM) and  
Product Information Management (PIM) solution provider**

# Who is Riversand?

Riversand is founded



2001

Introduces Master Data Management solution



2014

Launches Ascend solution for SMB



2019

PIM offering extended for multiple industries



2005

Delivers cloud data management platform



2018

Prepacked solution for fast implementation



2020

**Future ready**

**Unwavering focus on innovation**

**Geeks in the data management space**

# Riversand Leadership Team



## Upen Varanasi, CEO & Co-Founder

- Previously at Trilogy Software and EDS-PLM;
- B. Tech. in Mechanical Engineering, Indian Institute of Technology;
- M.S. in Mechanical Engineering, University of Missouri-Rolla



## Bill Muldoon, SVP of Global Sales

- VP of North American Sales, Schneider Electric
- IBM, Partner
- EVP, AVEVA
- BS in Engineering, MBA, TAMU



## Raman Parthasarathy, SVP, Strategy & Biz. Dev.

- Previously at Tata Consultancy Services;
- Master of Technology in Electronics, India;
- General Management Graduate, Harvard Business School



## Mikkel Jensen, EVP, Europe and Middle East

- Previously EVP, and VP of Product Strategy at Stibo Systems
- Master's in Cognitive Semiotics and bachelor's in Information Studies, the University of Aarhus in Denmark



# Riversand Leadership Team



## **Ninad Raikar, VP, Professional Services**

- Previously at SGT, Accenture and Tata Infotech;
- B.E. in Electronics and Telecommunications Engineering, India;
- M.B.A., Rice University



## **Tarun Chandrasekhar, SVP, Verticals**

- Previously at Drillinginfo, BP America, Neuralog and Esri
- Master's focused in Urban Planning and GIS from University of Illinois at Urbana-Champaign



## **Shyam Potta, VP, Product Management**

- Previously with Praxair and Infosys, Assistant manager at Royal Enfield
- B. Tech. in Mechanical Engineering, Indian Institute of Technology



## **Michael Robinson, VP, Marketing**

- 25+ year B2B marketing and sales
- Worked in technology, consulting, energy, and professional services companies – spanning from start-ups to global leaders.
- BA from Baylor, MBA from SMU

# A big disruptor in defining MDM / PIM solutions

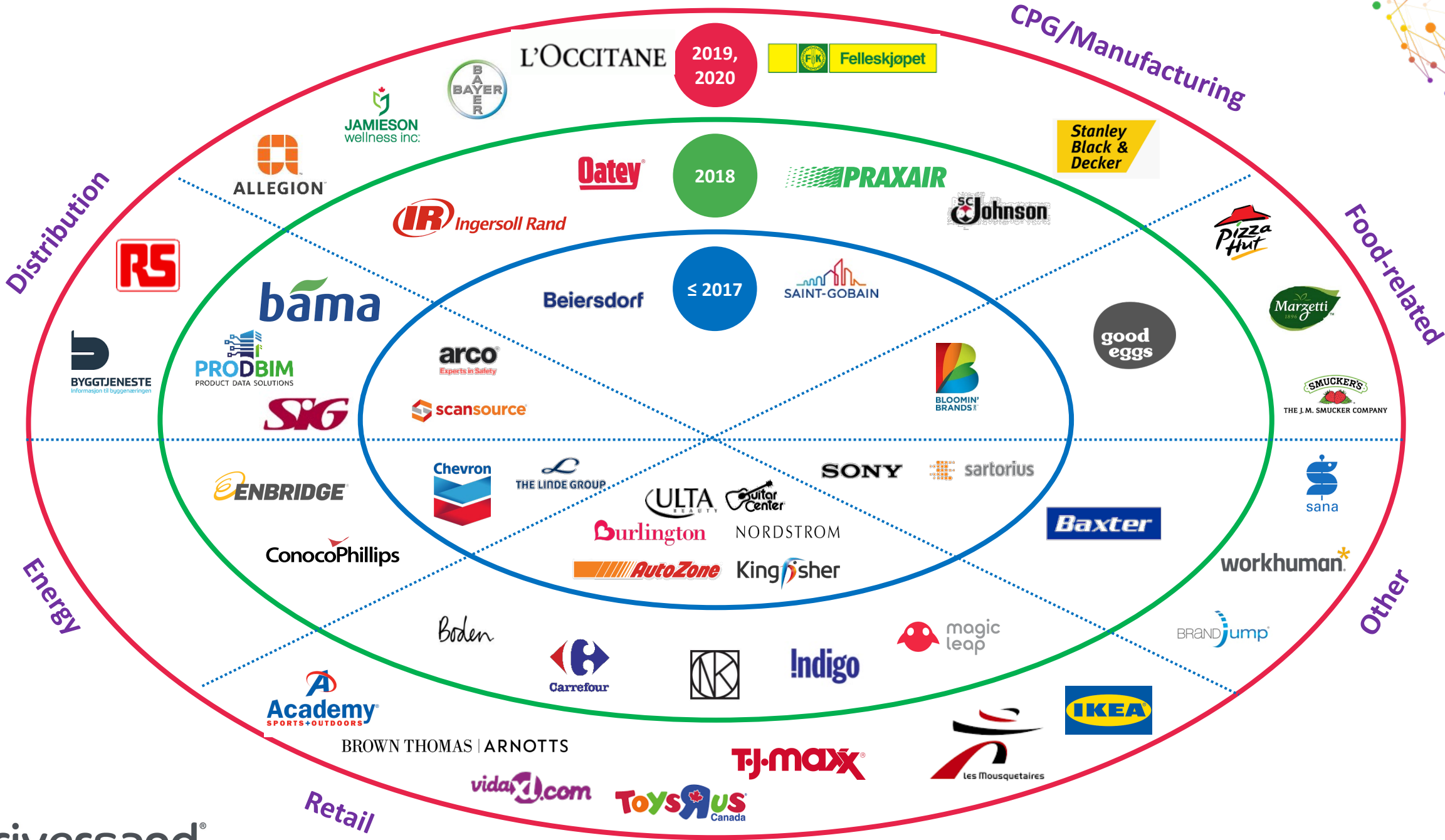
“[Riversand] scored top of all vendors evaluated for satisfaction with the product’s value for money, and its TCO.” – Gartner, 2020, talking about Riversand, the only Visionary four years in a row

“Riversand made a big play with its V8 release in 2017, unveiling the new **cloud-first platform**” - Forrester

“(Riversand’s) cloud-native delivery model and application-centric approach will be attractive to existing and potential customers alike” – 451 Research

Named “PIM Market Leader” by FeaturedCustomers





# Current Riversand partner ecosystem to support customers

