Azure Azure DevOps Bitbucket GitHub

WE INNOVATE SOFTWARE ESCROW

escrow LONDON

About Us

Software Escrow for a SaaS World

Hello!

First to Market

GitHub GitLab Bitbucket

SaaS Experts

aws Azure Google Cloud

Trusted SaaS Escrow Vendor

Unilever

Pfizer

University of Oxford

Standard Chartered

UBS

Prudential

Sands LAS VEGAS SANDS CORP.

Jaguar Land Rover

The Cincinnati Insurance Companies

Replicated SaaS Continuity Solution 1

90 Days Live Continuity

- Deposit of components that make up the SaaS environment. May include:
  - Source code
  - Deployment scripts - Terraform
  - Database (full snapshot or schema)
  - Kubernetes / docker containers
  - Documentation
- Quarterly SaaS Release Verification
  - This test is performed to simulate a release condition of a SaaS environment. This process is to ensure that the deployment scripts are deployable to a clean cloud instance, that the database is functioning, and that the data is accessible by the end user.
- Trigger Event
  - Source code and other deposit materials released
  - Escrow environment within Azure activated and maintained for 90 days

Replicated SaaS Continuity Solution 1

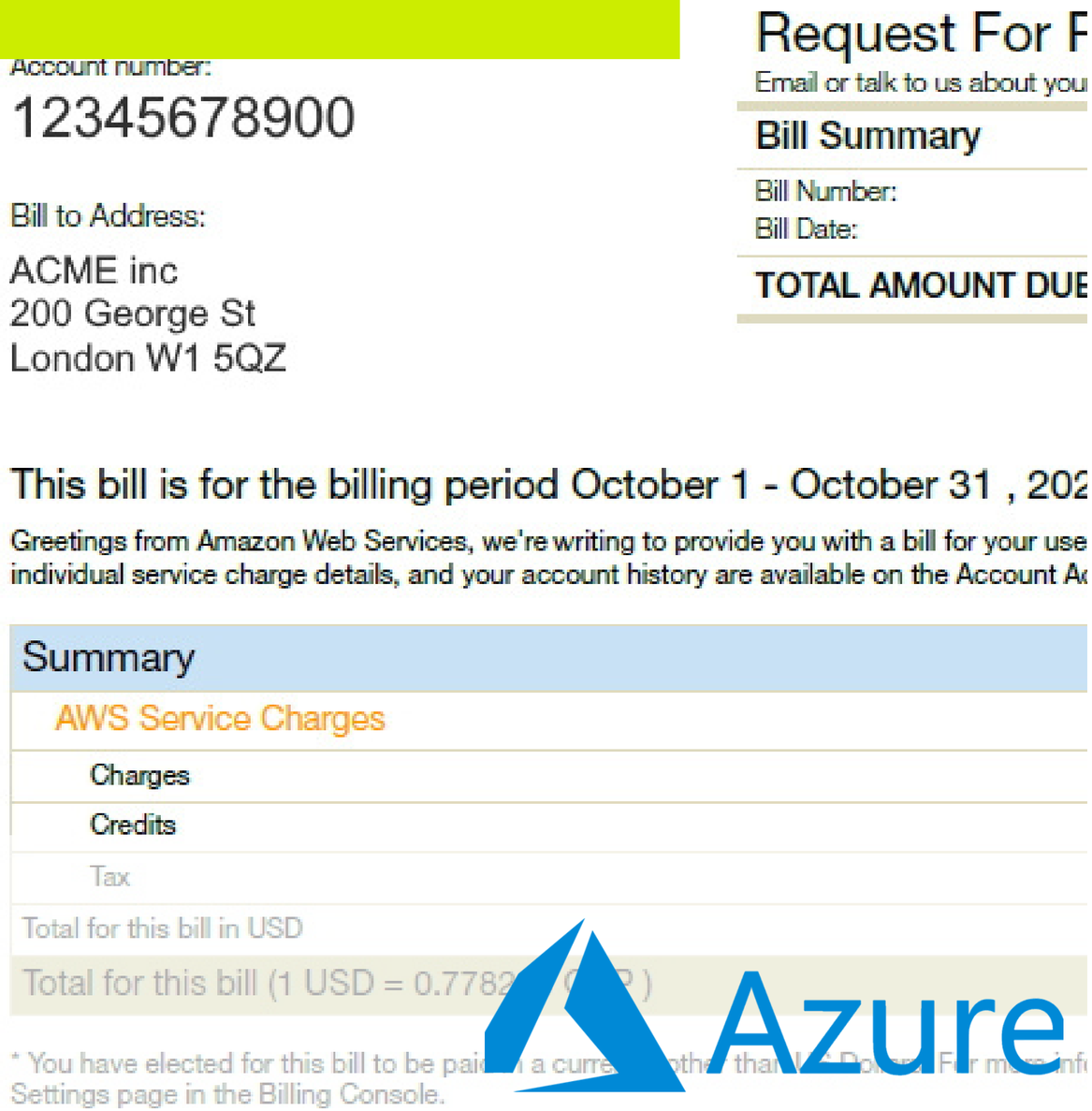
SaaS Environment, Source Code and Database Solution 2

- Deposit of components that make up the SaaS environment. May include:
  - Source code
  - Deployment scripts - Terraform
  - Database (full snapshot or schema)
  - Kubernetes / docker containers
  - Documentation
- Source Code - Full Verification (Optional)
- SaaS Release Verification (Optional)
- Trigger Event
  - Source code, cloud environment and other deposit materials released to the beneficiary

SaaS Access Continuity Solution 3

- Solution best suited to a single tenanted environment
- Deposit of the access credentials required to access the cloud hosted production environment
- Access Credentials Verification (optional)
- Post-Release Virtual Server Test (optional)
- Trigger Event
  - Access credentials and documentation released to the beneficiary
  - Beneficiary may seek to assign ownership of the cloud accounts or copy over the environment to a clean cloud environment
- SaaS Access Continuity may be bolted on to the other SaaS escrow solutions

Vendor Financial Monitoring Solution 4



Account number:
12345678900

Bill to Address:

ACME inc
200 George St
London W1 5QZ

Request For P
Email or talk to us about you

Bill Summary

Bill Number:
Bill Date:

TOTAL AMOUNT DUE

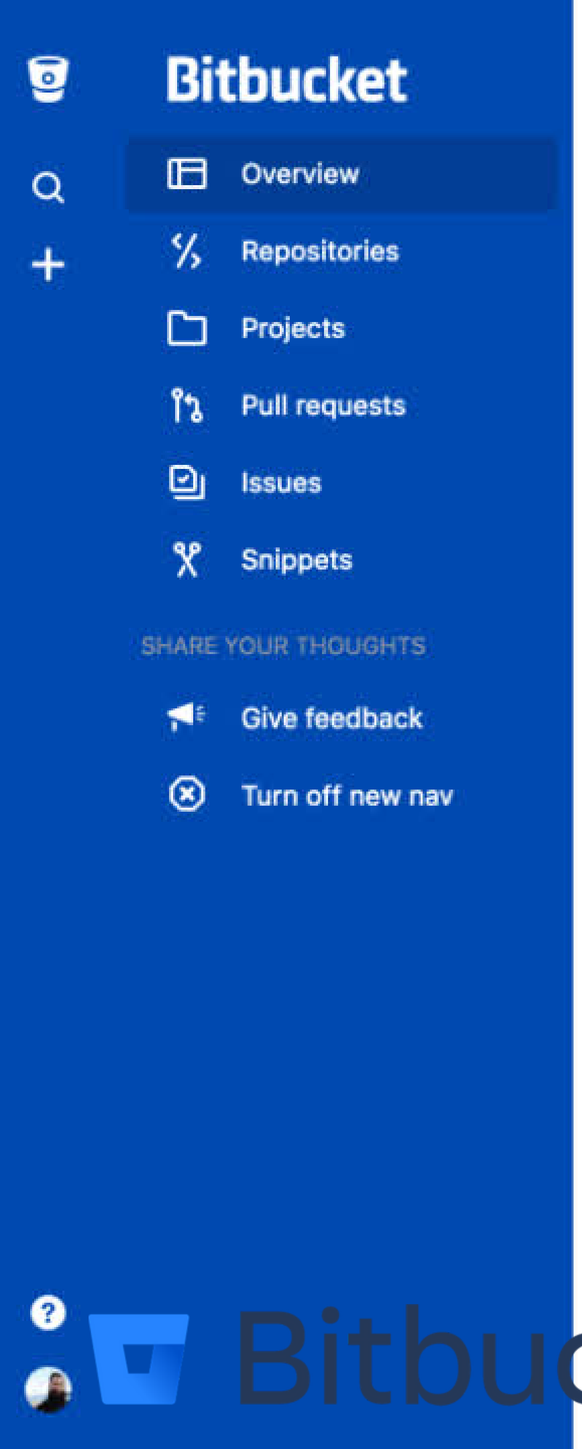
This bill is for the billing period October 1 - October 31 , 202

Greetings from Amazon Web Services, we're writing to provide you with a bill for your use
individual service charge details, and your account history are available on the Account A

Summary
AWS Service Charges
Charges
Credits
Tax
Total for this bill in USD
Total for this bill (1 USD = 0.7782 (P)

* You have elected for this bill to be pai a curre other than U Dollars. For m inf
Settings page in the Billing Console.

- Provides the beneficiary with a pre-emptive alert if there are any payment irregularities by the SaaS vendor
- Escrow London is added as a recipient of the cloud vendor invoices
- Access is provided to the biling console or SaaS vendor provides proof of payment
- Trigger Event
  - Early indication of financial issues
  - Escrow London may step in and pay the outstanding invoices on behalf of the beneficiary to ensure continuity



AUTOMATED DEPOSITS

set it & forget

Simple Deposit Process

Fully Supported by Escrow London Tech Team

Initial Deposit

- Full snapshot including code and documentation to SFTP/S3/Blob
- Public SSH key and IP to setup secure access

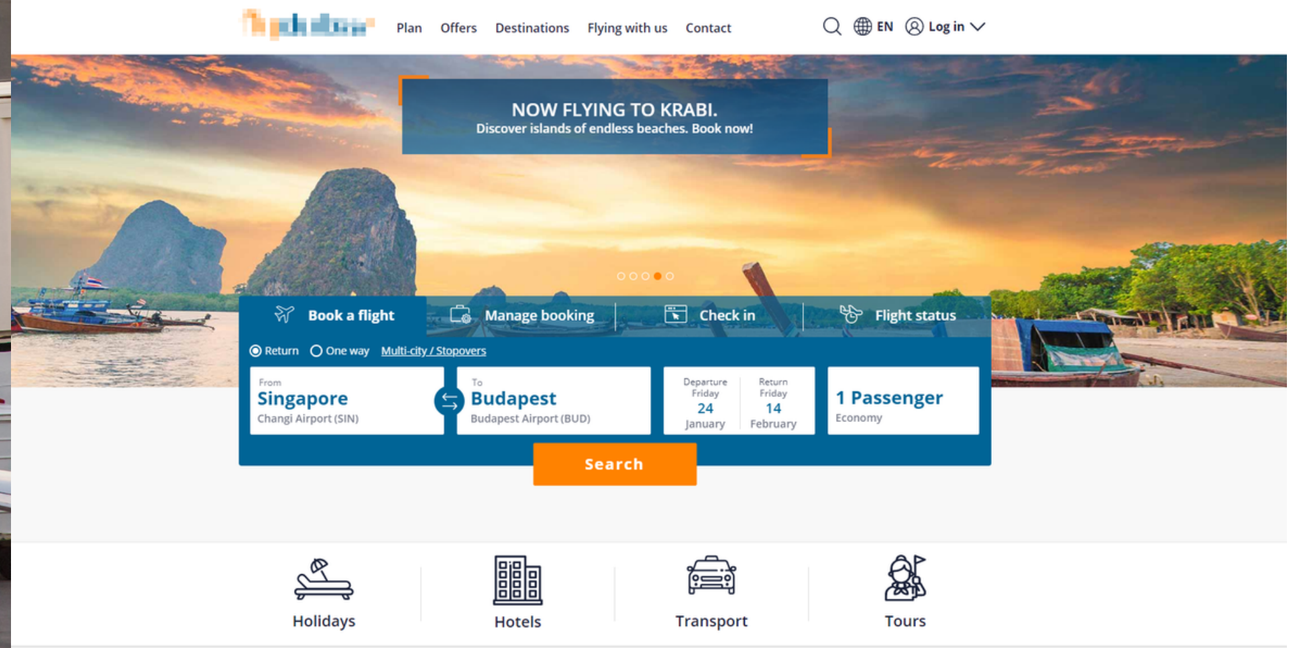
Automated Deposit

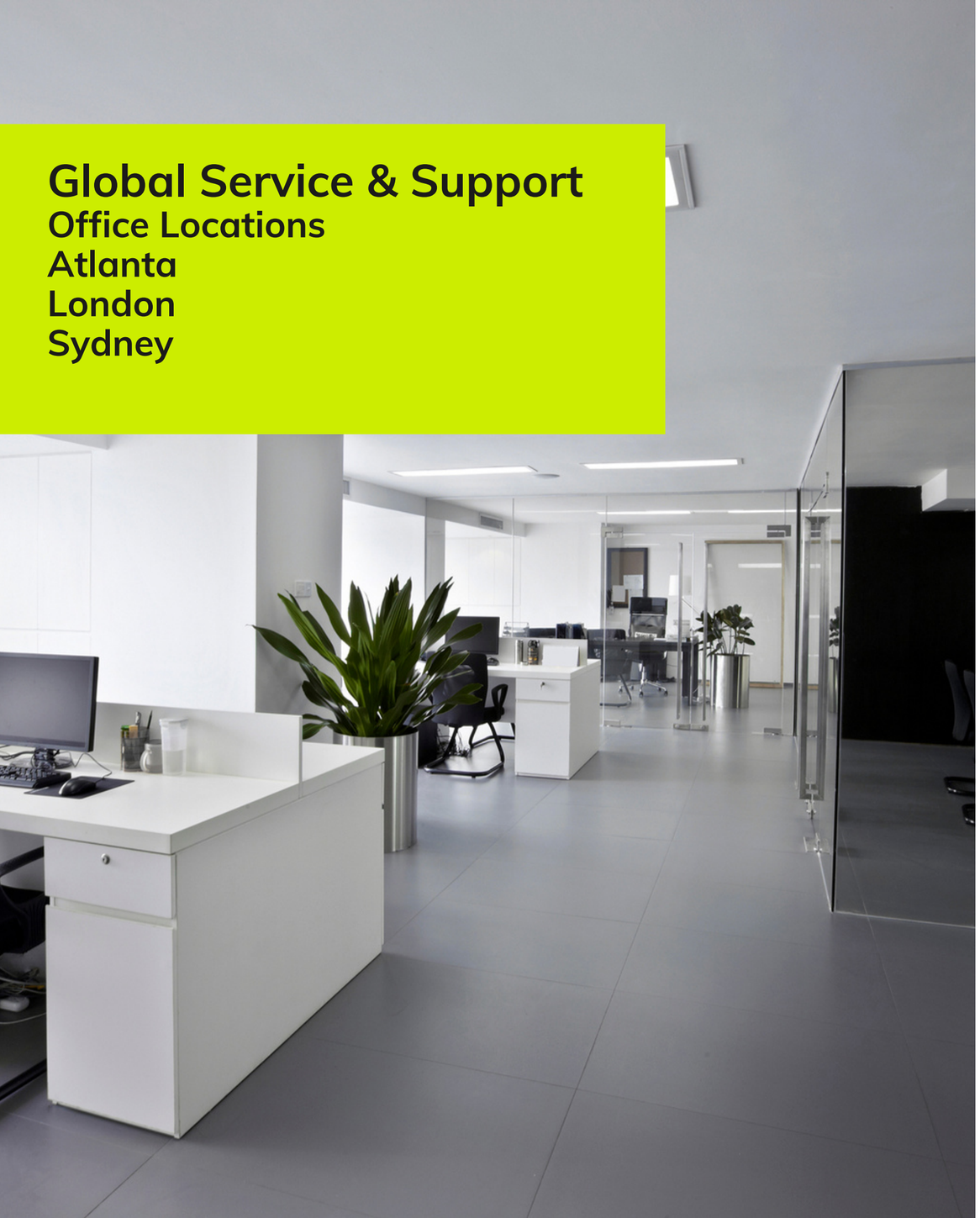
- Repo url provided by client
- Public SSH key issued
- Deployed to Git account
- Daily sync to Escrow London servers
- US client data maintained within US regional servers

Bitbucket GitHub GitLab Azure DevOps

SAAS ESCROW CASE STUDY

- Middle Eastern airline adopted SaaS hosted booking engine.
- SaaS vendor entered into bankruptcy.
- Escrow London maintained a replica of the SaaS production environment hosted.
- Escrow event triggered.
- Escrow London maintained the SaaS-hosted environment for a period of 3 months.
- Source code, deployment scripts, databases released to the Beneficiary.





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