



spinpanel

The Microsoft Cloud automation platform for distributors

Provision, manage, report and invoice using Spinpanel's independent cloud automation platform for Microsoft Cloud distribution.



Why Spinpanel?

Spinpanel is designed for Microsoft Cloud Solution Providers. We co-exist with multi-vendor cloud automation platforms and continue where standard license provisioning ends.

Spinpanel is the enterprise version of Microsoft's Partner Center. It is a unified view that allows you to easily manage and scale Microsoft cloud solutions at large.

The vast majority of IT channel cloud solutions sold are Microsoft. Equip the best toolkit: Spinpanel

Workspace

Create customer loyalty and add value by offering a modern workplace. Spinpanel Workspace combines the best of Office 365, Microsoft Azure and Windows 10 and enables businesses to deploy and manage a modern workplace remotely without manual configuration.

Connectors

Billing

Spinpanel allows for CSV exporting as well as third-party billing integrations with software such as Autotask, Dynamics 365, and CloudBilling. Integrations with other billing connectors can be made available upon request.

EasyConnect

EasyConnect allows for selective synchronization of Partner Center data. This means that you can preset which data to synchronize with Spinpanel, for example when you only wish to synchronize specific customers.

Pricing

Monthly subscription

Subscribe to Spinpanel's services and only pay for what you use. Spinpanel does not ask for a revenue fee. We provide transparent and fair pricing as well as flexible contract durations.

Features

Spending insights

Avoid unexpected high invoices. Not only does Spinpanel offer powerful Power BI interactive dashboards and reporting, but Spinpanel also collects detailed usage of all Azure resources and properties. React and avoid unnecessary costs to maximize the value of your customer's cloud investments.

Multi-tier and multi-tenant

Spinpanel's multi-tier and multi-tenant architecture allows distributors to take on multiple resellers and in turn allows these resellers to resell services to their end-customers.

License management

Spinpanel serves as a single pane of glass, providing you and your partners full transparency with regards to end user licenses. You no longer need to log in and out of customer's admin portals.

Usage analytics

Collect, analyze, present, and visualize data on your Microsoft 365 and Azure usage. Gain insight into the adoption of specific features, user engagement, product lifecycles, Azure consumption, computing environments, and more.

Self-service licensing

Allow your customers to increase or suspend licenses themselves.

Margin & pricing management

Using our connectors, set pricing for each customer and SKU individually.

Create custom services

Create bundled services to sell to your customers. In addition, you can also create custom resources (SKUs) to be used either in bundles or separate. This allows you to include services outside of the Microsoft catalog into your invoice and billing cycle.

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