forahealthyme™
Intelligent Virtual Care Systems®

- Low-cost, all-in-one software solution to address gaps in care for patients with Musculoskeletal, Neurological, Cardiology & Cognitive impairment issues.

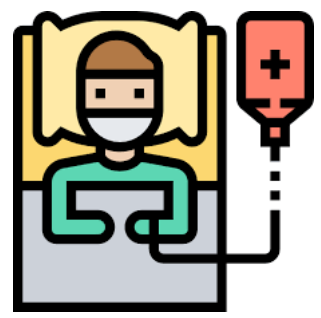- Reduces the need for in-patient or institutional care.

The Siloed Approach to Care

Aging/Chronic Illness in multimorbid patient

Surgery Required/ Pre-Op Care

Discharge, Rehab & Out-Patient care

Travel between Physician & Rehab Facility etc.

Diagnosis, Treatment via In-Person visit Monitoring

Depression & physical illness are bi-directional leads to prolonged illness.

Mobility issues, pain, lack of Information impacts compliance/recovery

Absence of comprehensive physical/mental health solutions exacerbate issues.

Inconsistent Health Records
Poor compliance and absence of data results in sub-optimal treatment plans, monitoring
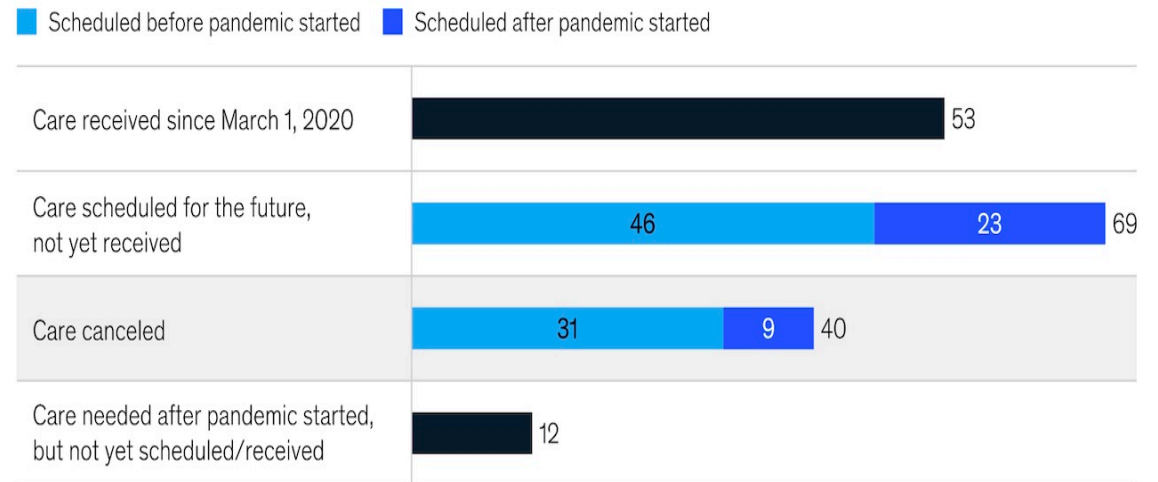
Contoso
Pharmaceuticals

Context - Long Term Impact of COVID-19

Once the direct impact of COVID-19......has passed, the effects from deferred care will create new challenges for individuals & the healthcare system...
could increase annual costs to between
$30 billion and $65 billion.

McKinsey - Understanding the hidden costs of COVID-19's potential impact on US healthcare

Cancellations or intent to cancel upcoming healthcare appointments.

Breakdown of respondents' receiving, scheduling, and canceling care

Percent of respondents that reported that status (n = 1,297)

■ Scheduled before pandemic started   ■ Scheduled after pandemic started

	Scheduled before pandemic started	Scheduled after pandemic started	Total
Care received since March 1, 2020			53
Care scheduled for the future, not yet received	46	23	69
Care canceled	31	9	40
Care needed after pandemic started, but not yet scheduled/received			12

All-in-One Remote Care Solution

Clinical Workflows-
Mental/Physical
Health

AI , M.L, IoT-enabled
Virtual Remote Rehab
& Physical Activity

AI- enabled
Mental/Physical
Health Assessment
Tools & Algorithms

Virtual Consults,
Clinician & Caregiver
Engagement
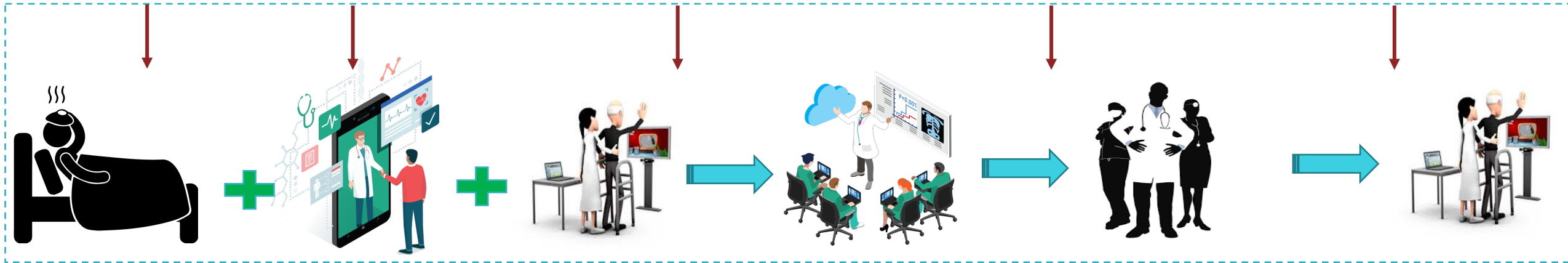
Digital Health bots
to remotely assess &
triage

Integrated Model – Chronic & Home Health Care Delivery Model

Managing Chronic
Illness/Diagnosis/Care via
Digital Clinic

Surgery Required/
Pre-Op Care via Digital
Clinic

Surgery at institution
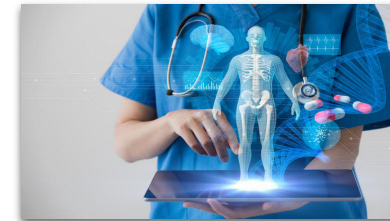ongoing management via
Digital Clinic

Out-Patient Care –
Rehab/mental health
solutions

Gamified kinematic solutions to assess ROM and rehab.

Digitized case management & health records solution

**Comprehensive Remote Care /Population Health Solution**

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CustomerValue

- VERITAS shows virtual assistant with clinical oversight as effective as traditional physical therapy

Enhance patient readiness for surgery

Target patients with diet, fitness, weight, mental health, diabetes, anemia etc.

Early pre-surgery interventions lead to better outcomes
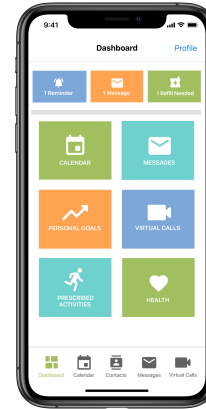
Streamline patient & caregiver instructions before / after surgery.

- Less likely to be readmitted within 30 days of surgery (8% vs.18%)
- More likely to go home without the need for home health care (62% vs. 51%).
- Had slightly fewer complications

Savings Per Patient
Results demonstrate an average cost savings of
$2,745 p/patient for those who received post-surgery
via virtual physical therapy

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Buyer Feedback

"Southlake is aware of other companies who offer solutions to a piece of the care journey but are not aware of a single company with a comprehensive single suite product that addresses the whole continuum of care, like ForaHealthyMe."

"ForaHealthyMe offers a big solution to a big problem that the health care sector is currently facing."

Rob Bull – VP Finance, Technology & Innovation

IRAP/Southlake Regional Commercialization Consultation Program Report

"ForaHealthyMe offers a solution that helps ensure the patient is in their best physical state prior to entering the hospital and achieves the best results once discharged. Southlake is in agreeance that there is a need for this technology."

Feedback- Patient

Validation Trial –
A model of care that is patient-centric, more cost effective and efficient to deliver using advanced digital technology and outcomes driven analytical models.
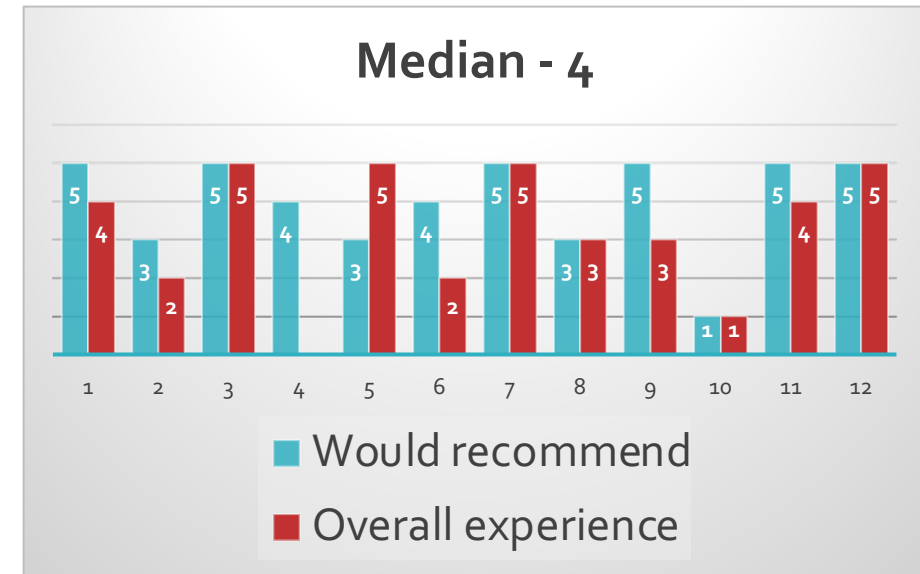
"Once you get going, it's not too difficult to use the system"

"Great ideas having a coach, background, demonstrations and coaching about what to do"

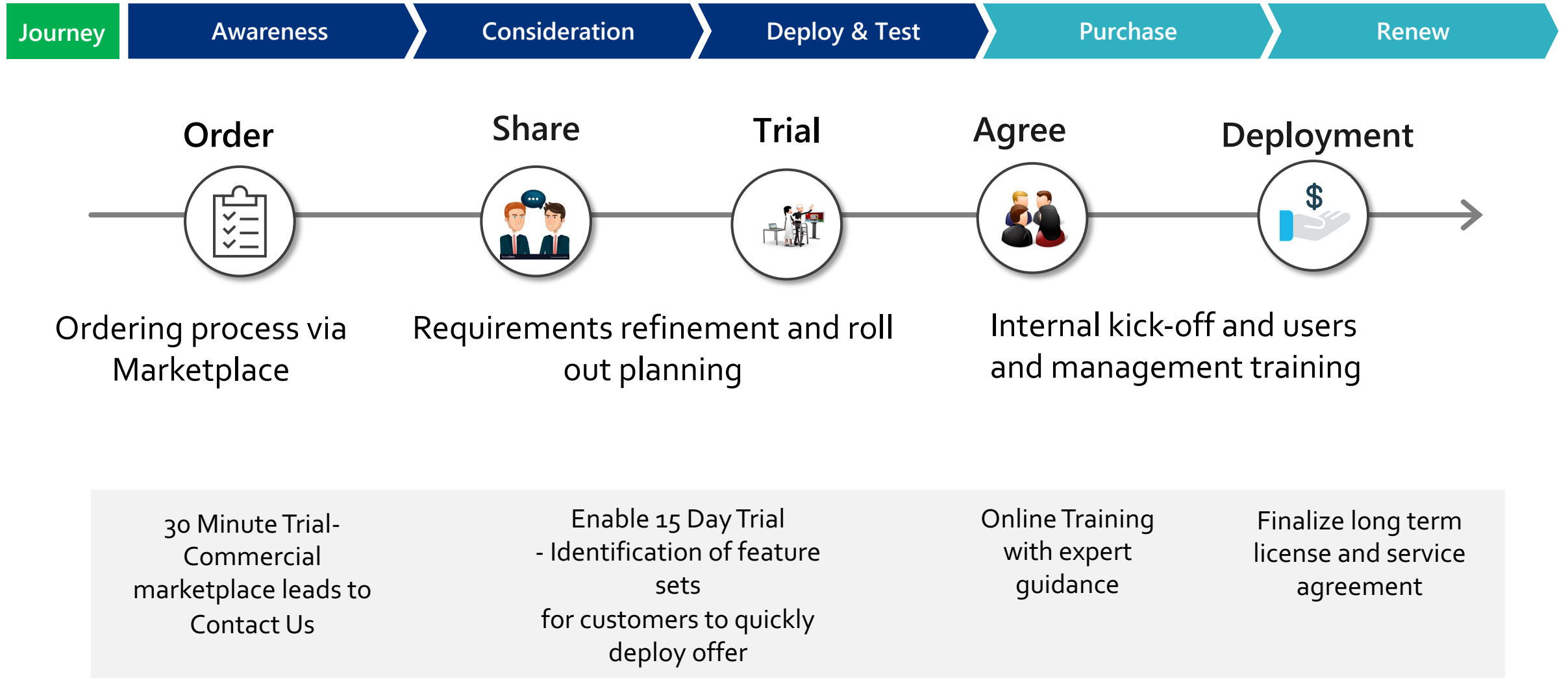"I think it'd be very beneficial down the road for people looking to exercise from a distance"

"The program is logical and easy to follow"

"The idea of a repetition counter to keep track is very good, and so is scoring how well the activity has been completed. With practice, I would probably use the app more."

Median - 4

Chart with values:
- 1: Would recommend 5, Overall experience 4
- 2: Would recommend 3, Overall experience 2
- 3: Would recommend 5, Overall experience 5
- 4: Would recommend 4
- 5: Would recommend 3, Overall experience 5
- 6: Would recommend 4, Overall experience 2
- 7: Would recommend 5, Overall experience 5
- 8: Would recommend 3, Overall experience 3
- 9: Would recommend 5, Overall experience 3
- 10: Would recommend 1, Overall experience 1
- 11: Would recommend 5, Overall experience 4
- 12: Would recommend 5, Overall experience 5

■ Would recommend
■ Overall experience

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SCIENCE
Department of Kinesiology

McMaster University

Next Steps

Journey	Awareness	Consideration	Deploy & Test	Purchase	Renew

Order

Ordering process via Marketplace

Share

Requirements refinement and roll out planning

Trial

Agree

Internal kick-off and users and management training

Deployment

30 Minute Trial- Commercial marketplace leads to Contact Us

Enable 15 Day Trial - Identification of feature sets for customers to quickly deploy offer

Online Training with expert guidance

Finalize long term license and service agreement

Thank You

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