folio3

Shopify Integration Solution (ComAX)
Microsoft Dynamics AX/365/365 Business Central

An Introduction

What Do We Have To Show For It All?

FOLIO3 IS TECHNOLOGY DEVELOPMENT PARTNER TO LARGE ENTERPRISES, SMEs, AND STARTUPS.

We are alums of Intel and Silicon Graphics; techies from MIT; entrepreneurs from Silicon Valley; big believers in technology's potential; bigger believers in human potential.

500+

Clients (banks, booksellers, software giants, game start-ups) that trust and value us enough to be our best spokespersons.

1k+

ERP, AI, cloud, web, and mobile solutions made with love, integrity and lots of caffeine.

250+

People who understand the dual commitment at Folio3: **Customers first, Employees forever.**

18+

Years of Experience in serving top quality solutions globally.

Partial Client List

Mercedes-Benz · square trade · JAGUAR · LAND ROVER · DELL

COLGATE-PALMOLIVE · SAP · CISCO · HONDA The Power of Dreams · MERCK Be well

ROCKET INTERNET · AirMedicalGroup Holdings · SONY COMPUTER ENTERTAINMENT · CMA CGM · KKR

AGRI BEEF Co. · Alere · Standard Chartered · MIT · zoetis · true fruit

ANGUS THE BUSINESS BREED · KAYAK · Essential · BARNES & NOBLE · Green Giant Fresh · FIRST REPUBLIC BANK It's a privilege to serve you*

What We Do

Accredited Microsoft partner with over 12 years of experience and a one-stop shop for all your Microsoft Dynamics needs.

Microsoft Partner
Cloud Solutions Provider

Mobility
6 Apps
20+ Custom Apps

Integration
6 Connectors
15+ Custom Integrations

Implementation & Customization
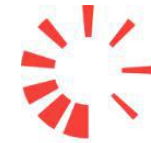Expertise on AX 2009, 2012 & 365
Multiple Deployments

Business Intelligence
6 Pre-built Dashboards
20+ Custom Cubes Developed

Dynamics Clientele

ComAX

AUSTRALIA
- TJM 4X4 EQUIPPED — MAGENTO (BRISBANE)
- DELIVER-ME — SHOPIFY
- Healthy Life — MAGENTO (NSW, VICTORIA)
- BOOM&ROO — SHOPIFY

GERMANY
- daraz·pk — CUSTOM CONNECTOR (Berlin)

GCC
- apotheca — SHOPIFY
- RINA — MAGENTO (Riyadh)
- SHOPIFY (Jeddah, SAUDI ARABIA)

CANADA, QUEBEC
- CITADELLE — WOOCOMMERCE
- RUDSAK — MAGENTO
- LOGINOVE — CUSTOM AX INTEGRATION (Plessisville, Victoriaville, Montréal)

UNITED STATES OF AMERICA
- AGRI BEEF Co. — MAGENTO
- burco — WOOCOMMERCE (MI)
- TELEDYNE TECHNOLOGIES — SHOPIFY (CA)
- MONTANA SILVERSMITHS — AMAZON / MAGENTO (MT)
- QUEST NUTRITION — SHOPIFY
- Larry H. Miller Group of Companies — MAGENTO (NC)

Integration Solutions: eCommerce Connectors

Open Source eCommerce	Hosted eCommerce
Retail eCommerce	

What is ComAX

- An **easy-to-setup, light-weight & smart EDI framework**.

- Based on a highly scalable and reliable architecture.

- Hosted on Cloud based failover cluster.

- Secure transmission of records on both sides.

- Live status of transmitted data and job status.

Deployment of Connectors

Our connectors are deployed entirely within Dynamics AX/365, so merchants can **manage the integration from a menu within AX.**

They automatically sync inventory levels, product/item information, sales orders, customer data, order fulfillment info, shipping/tracking and billing data between Dynamics AX and your eCommerce platform

The **deployment time** for '**off the shelf**' integration is typically 2 weeks and license cost is about **$350/month.**

"I have worked with development teams before where on-time delivery was hit-and-miss and testing was not very thorough. This is thankfully not true with Folio3. It is so wonderful to be able to trust in a team that does high quality work, delivered on time, and well-tested before delivery."
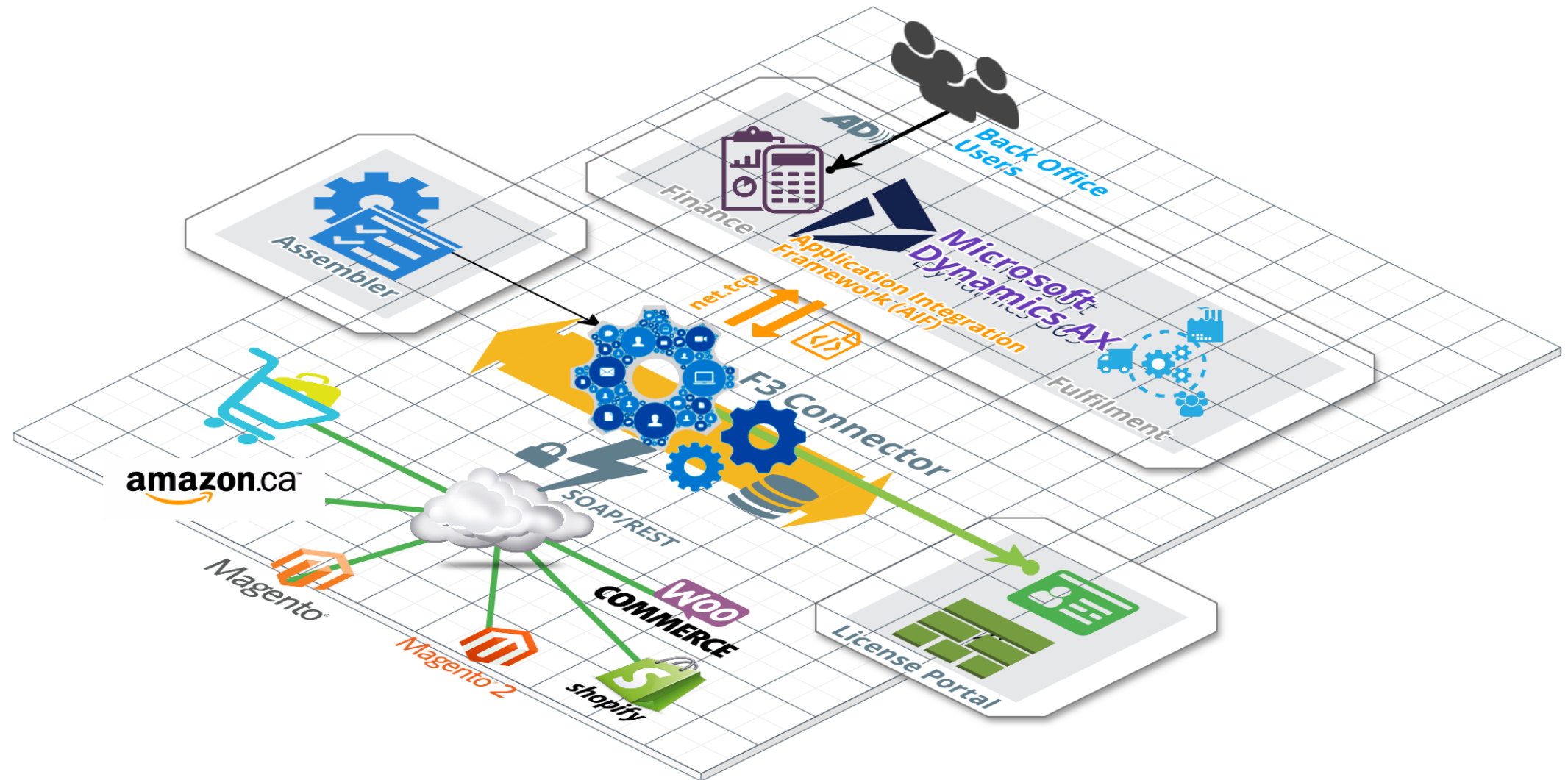

Sopris Systems

- Matt Klein
  Director – Field Services
  Sopris Systems

System Architecture
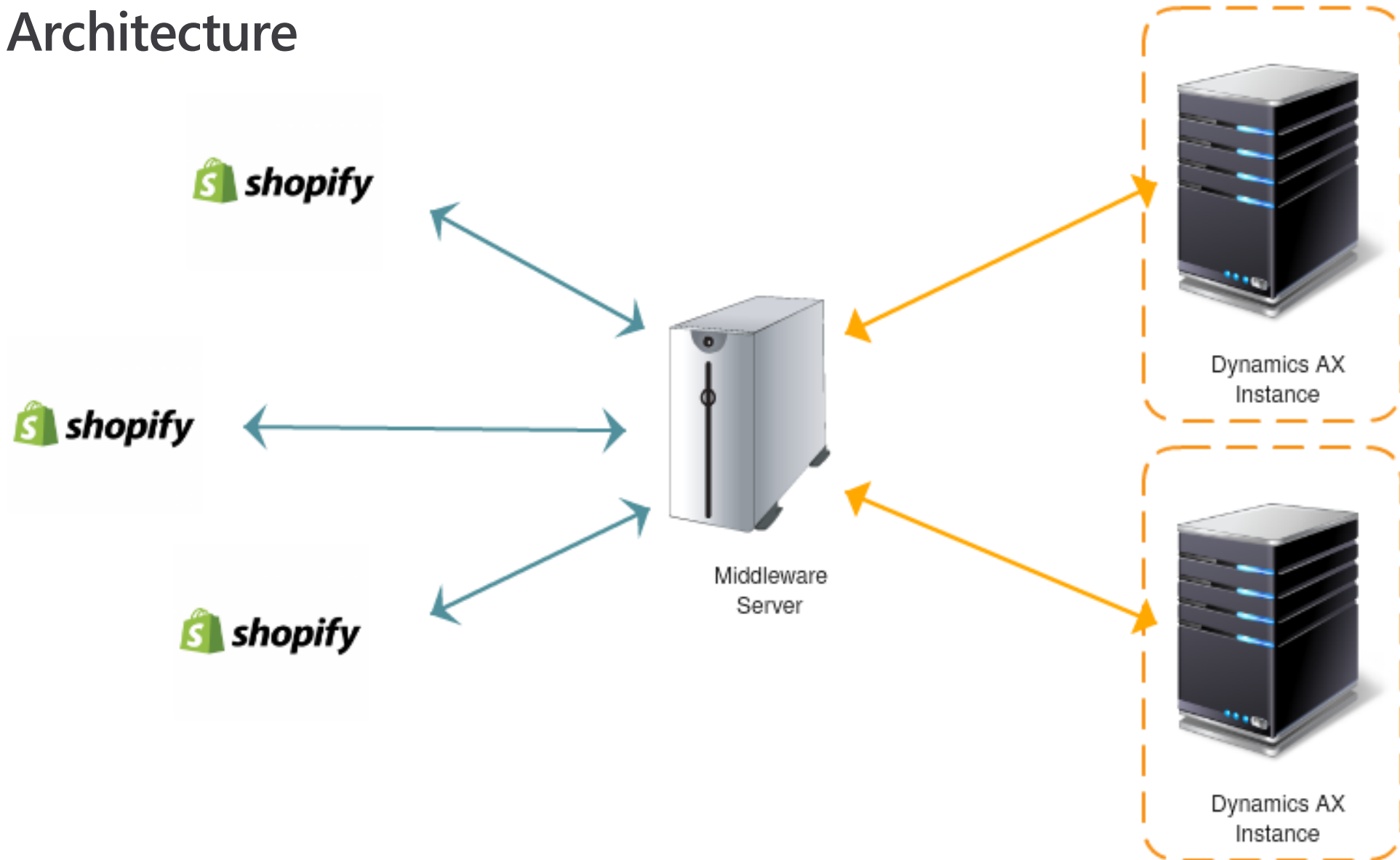
Software Architecture

Supported Versions/Editions

Microsoft Dynamics 365

- Finance and Operations
- Business Central

Microsoft Dynamics AX

- 2012 R1
- 2012 R2
- 2012 R3

shopify

All Versions

Prerequisites

Microsoft Dynamics 365

1. A model package deployment.
2. Application ID, Object ID and Key for the connection.

Microsoft Dynamics AX

1. A small XPO.
2. Creating an AIF Service.
3. Exposing AIF Service to intranet.

shopify

1. Create API User.

Infrastructure Requirements

Middleware

o   Windows Server Machine (8GB RAM, 160 GB)

o   SQL Server 2012+ Database (1 Instance)

•   Access to Dev, Test and Production instances of Shopify store and D365 / AX server, will need Visual Studio on Dev environment for debugging (if required)

•   Access to a windows machine with IIS and .NET framework 4.5

•   Access to a SQL Server to create and utilize a database

Out-of-box Features

- **Synchronization of,**

  - Product Creation & Updates
  - New Sales Orders
  - Customer Registrations
  - Order Fulfillment
  - Inventory Updates
  - Trade Agreements
  - Cancellation & Refunds
  - Payment & Shipping Methods
  - Discounts

Custom Features

- **Support of,**

  o Tier Pricing
  o Credit Limits
  o Customer Groups
  o Multiple Currencies
  o Custom Reporting
  o Pricing / Promotions / Discounts Support

Pricing and Terms

- **Setup charges (per store)**
  - Charged once $5,000/-

- **Ongoing yearly charges**
  - $4,200/year

- **Customization charges**
  - $60/hour

Annual/Multi-year Prepay Discount:

Engagement term's pre-payment must be made at the start of the Billing Cycle.

Support:

Included in monthly license and provided as per attached SLA.

Bronze Level Included Complimentary (60 hours yearly)

Microsoft Dynamics – Integration Solution
Customer Success Stories

A comprehensive solution for business growth and better customer service

Agri Beef

One of the largest cattle meat producers in the US market with more than $1 Billion of yearly sales.

Agri Beef wanted to switch from legacy Order Management System to Dynamics AX 2012 R3 for their complete Order Cycle.

Products and services	Organization size	Industry	Location	Company Type
Folio3 ComAX Connector for Magento	Large (1001- 5000) employees)	Food Production	Boise, Idaho, USA	Privately Held

Agri Beef selected Folio3 ComAX Connector for their Magento website: http://www.snakeriverfarms.com to sync their Orders, Customers, Products (Simple, Bundled), Inventory, Shipments, Refunds/Cancellations.

LHM opts automation for more efficient operations

Larry H. Miller Group of Companies has grown to more than 80 businesses and properties operating in 46 states. LHM had a manual process to sync data between Fanzz.com website and their Dynamics AX ERP.

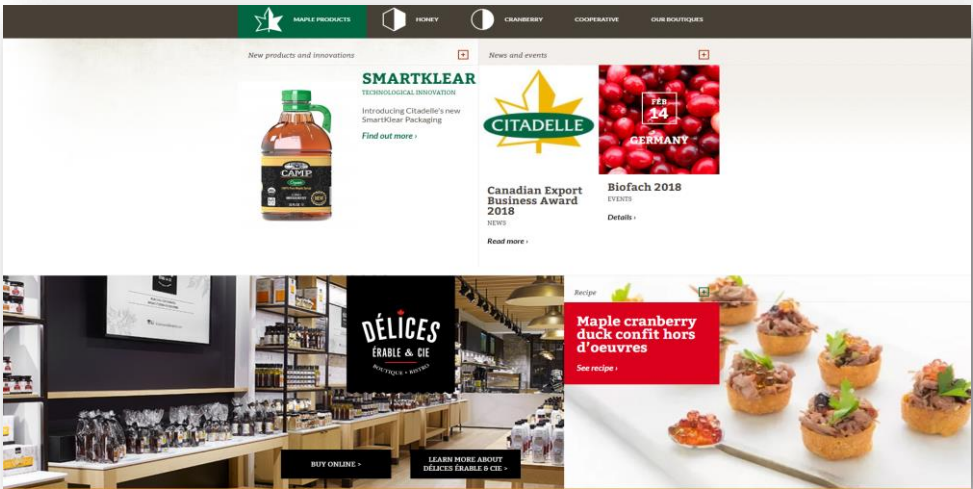| Products and services	Organization size	Industry	Country	Company Type
Folio3 ComAX Connector for Magento	Large (10,000+ employees)	Consumer Services	Sandy, UT, USA	Privately Held

LHM wanted to integrate their Magento 2.0 website: https://www.fanzz.com to sync the products, inventory, customers, shipping & orders between Magento e-commerce store and Microsoft Dynamics AX 2012 R2 ERP.

Citadelle streamline processes for growers and producers more efficiently with ComAX

CITADELLE

Citadelle is Quebec's largest cooperative of sugar maple growers and maple syrup producers active in maple syrup and maple product manufacturing and processing.

Citadelle wanted to sync their inventory in real-time between Dynamics AX 2012 R3 and their WooCommerce store.

Products and services	Organization size	Industry	Country	Company Type
Folio3 ComAX Connector for WooCommerce	Medium (51 - 200 employees)	Food Production	Plessisville, Québec, Canada	Privately Held

Citadelle selected Folio3 ComAX Connector for their WooCommerce website: https://www.citadelle-camp.coop to sync their Inventory, Orders, Customers, Products and Payments.

We Are Your Go-To-Experts

- Over 12 years of experience with Microsoft Dynamics

- Featured Microsoft Mobility Partner

- We are a ONE STOP shop for world class expertise in:

  ❖ Dynamics Mobile Apps

  ❖ Dynamics AX/365 Connectors

  ❖ Custom Mobile app development for Dynamics AX/365

  ❖ Cost Efficient AX/365 Implementations

  ❖ AX/365 Development & Customizations

Next steps

- Questionnaire

- S.O.W

- Sign-off

- Project Initiation
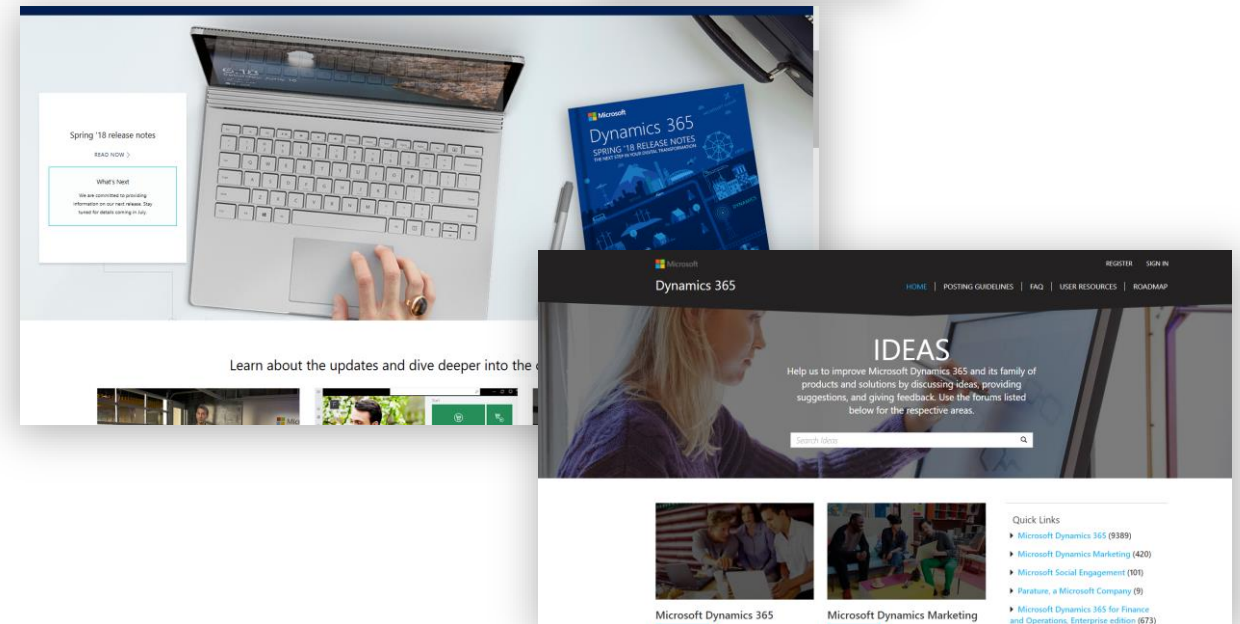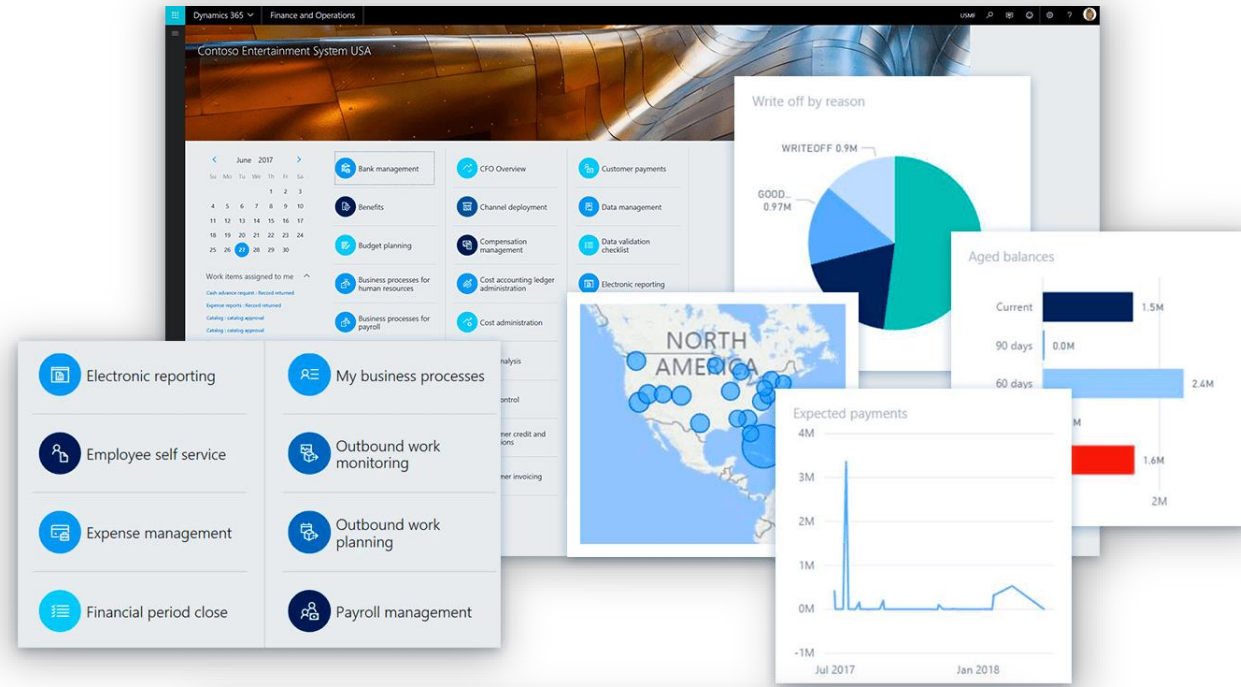
Thank you

Folio3 Dynamics Services

dynamics.folio3.com

dynamics@folio3.com

+1 (408) 365 4638