# IBM Power Workload (IBM i and AIX) Implementation to Skytap on Azure





# How do you effectively migrate your IBM Power workloads (IBM i and AIX) to Skytap on Azure?

Running your IBM Power workloads on Skytap in Azure offers many benefits including improved performance, scalability, cost savings, along with robust data backup and security. However, special handling is needed when migrating IBM Power workloads (IBM i and AIX) to Skytap on Azure.

#### Challenges

- Understanding of the cloud migration readiness of your IBM Power workloads (IBM i and AIX)
- ✓ Understanding options available for migration
- ✓ An accurate migration project plan
- Skilled and experienced engineers to execute the migration

#### **Ideal Solution**

- Understanding of the cloud migration readiness of your IBM Power workloads (IBM i and AIX).
- ✓ Understanding options available for migration.
- ✓ A formal migration project plan.
- Project management and professional services to execute the migration.
- IBM Power workloads (IBM i and AIX) successfully residing in Skytap on Azure.

#### **Desired Outcomes**

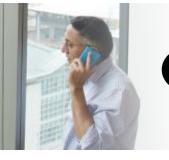
meridian IT

- Understanding of the cloud migration readiness of your IBM Power workloads (IBM i and AIX).
- Your IBM Power workloads (IBM i and AIX) successfully migrated to Skytap on Azure, all workloads running smoothly, and completely satisfied end users.

- A PwC study of over 10,640 projects found that only 2.5% of companies complete their projects 100% successfully. (*Gallup*)
- 17% of IT projects can go so bad that they can threaten the very existence of the company. (McKinsey)
- The average IT project overran its budget by 27%.
   (HBR)

- 100% of customers determine the ROI of adopting a cloud computing strategy
- Customers identify and understand cloud sizing and management requirements
- Customers uncover the software licensing implications of moving to the cloud

- 100% of customers gain an understanding of their current environment in terms of cloud readiness.
- Customers will obtain document detailing options, investment requirements, project plan, and timeline for migration



# Meridian's IBM Power Workload (IBM i and AIX) Skytap on Azure Implementation



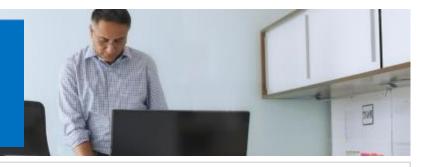
# Get the expertise and guidance you need to migrate your IBM Power workloads to Skytap on Azure

Based on 30+ years of IBM System expertise along with deep understanding of Azure, Meridian can help you understand the migration options, and determine the best approach for you.

Custom Integrated Service	Support Your Cloud Strategy	100% Transparency	Proven Methodology
<ul> <li>Formal project plan is developed to meet your business and technical requirements</li> <li>Meridian coordinates necessary resources to execute the migration and oversees project success</li> </ul>	<ul> <li>100% of our customers have gained knowledge about the cloud migration readiness of their IBM Power workloads</li> <li>Meridian's cloud services is growing at 28%</li> </ul>	<ul> <li>Fully understand steps involved in migrating to the cloud</li> <li>Document outlining the investment requirements, project plan, and project timeline is delivered</li> </ul>	<ul> <li>✓ Efficient and proven methodology is used</li> <li>✓ End-customer receives maximum value and minimum burden</li> </ul>

Working with the team at Meridian makes it a lot easier because there's a consistency of delivery?

# Meridian IBM Power Workload (IBM i and AIX) & Skytap on Microsoft Azure Implementation



# Smoothly Migrate your IBM Power Workloads to Azure

Meridian, in partnership with Microsoft, will migrate your IBM Power Workloads to Skytap on Azure. The migration service includes project management, configuration of the instances in Azure, OS upgrades if needed, establishing connectivity, and of course, migration of the workloads. The formal process includes testing and validation.

### **Total Solution Delivered**

Skytap and Microsoft are expert at delivering cloud, Meridian is expert with IBM Power systems, together we offer a total solution.

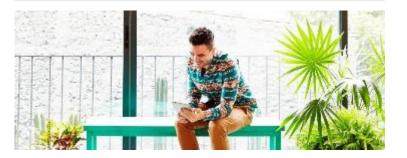
*30%+ growth in the adoption of IBM Power cloud.* 



## **Expert Service and Support**

A solution utilizing technology deployed by a best of breed cloud provider, supported by top tier support provides an exceptional solution.

99% of IBM Power owners are investigating cloud options.



### Values Aligned

Skytap. Microsoft, and Meridian focus on helping end customers achieve business outcomes using technology – we are 100% aligned.

