

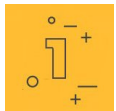


Quote Manager CPQ

FOR MICROSOFT DYNAMICS 365

Features and Benefits

Quote Manager CPQ is a powerful add-on completely native within Dynamics 365. This allows your sales team to create and send professional branded quotes from Dynamics 365 in few minutes.



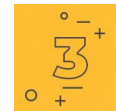
QUOTE GENERATION

- Search across 10,000+ products.
- Sort and filter by category, make, supplier, and product description.
- Add products to the quote, customise the layout with comments and sub-totals, edit descriptions, add discounts and revise costs.



QUOTE PRESENTATION

- The quote layout capability allows you to present your quotes the way you want it to be.
- Use standard word templates or a wealth of third party tools.
- Attach PDFs and send emails or notes, and integrate with SharePoint.



PRODUCT DATABASE

- Our product database is held within CRM, products can be added in one simple excel import.
- Images, guidance, pricing information can all be viewed in the quoting grid.
- Searching across 10,000 + records in a second, filter by categories, makes, suppliers.



BUNDLES

- Bundles can be added to the product database and users can select them in their quotes.
- Prices can be configured for the bundle or the sum of the associated items.



CONFIGURATION

- Sales are guided using configurable products that can be added to bundles.
- Guidance can be added each product.
- Option products can also be added to a bundle with multi-select capability.



SALES ORDER PROCESSING

- Our sales order processing option allows quotes to be converted to orders and invoices.
- Orders can be split and purchase orders raised.
- Our stock control system manages stock, stock on order and stock in quotes.

Contact US to schedule a personalised demo meeting

