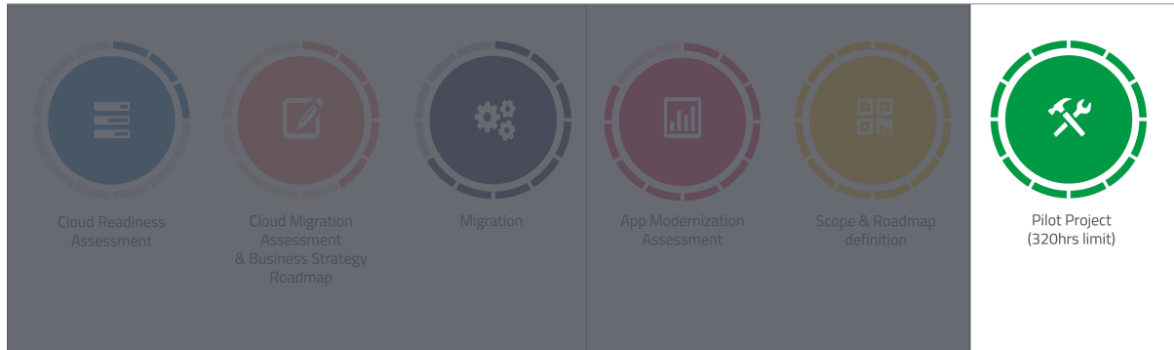


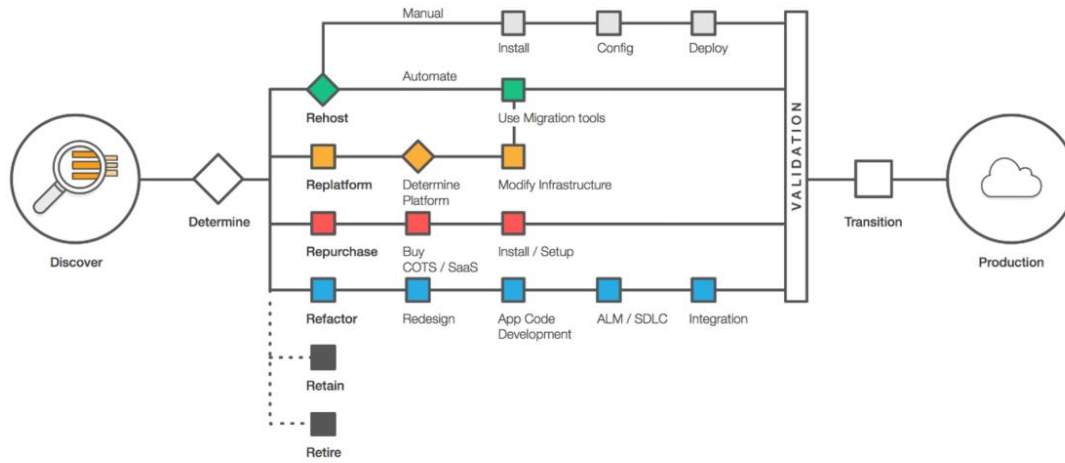
Application Modernization – Pilot Module

Application Modernization – M3



The idea of a Pilot is to start small and see if it works because of various factors:

1. Manage Risk
2. Quicker implementation
3. Test with engaged audience
4. Get Real Feedback
5. Discover variables
6. Fail fast
7. Refine the solution
8. Spur new ideas
9. Try new things
10. Find monetary savings
11. Validate metrics
12. Confidence
13. Prepare for rollout



Trying something on a smaller scale educates you about what works and what doesn't without the same level of risk that a bigger project would, it's much easier to get permission for smaller projects and they can generate success stories that can be used for vision-casting and gaining momentum.