GEVIS 365 | ENTERPRISE
MICROSOFT DYNAMICS 365 FINANCE AND SUPPLY CHAIN INFORMATION

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GWS CORPORATE INFORMATION
FACTS & FIGURES

GWS, a key player in the sector of ERP systems for wholesale & distribution companies, can look back on a successful company history of more than 25 years.

Ongoing growth in revenue and workforce as well as numerous new customers — the IT landscape in Germany is no longer imaginable today without GWS in the German-speaking world, including many associations & federations.

- Revenue (2019): 63 Mio. €
- Equity ratio (2019): 65,3%
- Best Employer IT Sector 2020
- TOP Financial Rating Index 1
- 480+ staff members at 6 locations
- more than 1,300 customers (900+ Dynamics customers)
- Microsoft Gold Partner : 8 x gold, 1 x silver
- Microsoft ISV of the Year (2016)
- Microsoft Inner Circle Member

GWS has an extensive clientele from many and highly diverse wholesale & distribution industries, making it independent from the impact of economic cycles in specific business segments.

VALUE PROPOSITION

The broad range of requirements of internationally active wholesale companies demands high-performance IT solutions. gevis 365 | Enterprise completely supports the entire distribution as well as the value creation chain of modern wholesalers. It covers all industry sectors and the needs of the different wholesale segments in the areas of procurement / purchasing & distribution, sales & marketing, sales processing, warehousing and logistics, as well as integrated accounting.

gevis 365 | Enterprise offers wholesalers solutions and platforms for mastering the challenges of the market and to facilitate operative as well as strategic business operations with ease and agility.

INDUSTRIES
VERTICALS

Wholesale & Distribution with durable & consumable goods:

- Automative Aftermarket / Vehicle Parts
- Sanitary & Electronic Parts
- Tools
- Building Material
- Metals
- Machinery
- Fittings
- Installation Material
- Equipment & Supplies

GEVIS 365 | ENTERPRISE
FOR WHOLESALE & DISTRIBUTION

We get our customers ready for their competition!

As a long-standing and reliable partner of the trade industries we are familiar with their current and future requirements like no other. We offer innovative merchandise planning and control systems and combined solutions that accelerate and optimize trade processes.

Our solution gevis 365 | Enterprise obtains data, provides for transparency and makes information exploitable for our customers. It verifiably lowers their costs, enhances efficiency and increases their customers' satisfaction.

FURTHER INFORMATION
AND CONTACTS

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FURTHER INFORMATION

CROSS PROCESSES

- Powerful search engine for full text search
  - Extensions to handle 'millions' of for items, customers & vendors
  - High process speed for large data volumes in different fields
  - Fast identification of master data and additional information
  - Additional entities for the search server search
  - Integration of SQL server full-text search (article, customer, supplier)
  - Application to the extended data type level (independent of forms -> located where the Field with the data types is found)
- Standard order categories and templates
  - Identification and pre-allocation management using order categories
  - Controlling of ERP processes by selecting categories or default setting of categories (sales orders, quotations, purchase orders, sale returns)
  - Order categories and templates can be linked
  - Simplification by pre-allocation of order headers using
  - User-friendly and quick document entry
- Finalize function / process status change
  - Integration of finalize function for ERP processes (sales orders, quotations, purchase orders, sales returns)
  - User guidance by "one click logic" to release a process and automation of necessary process steps
  - Any status definition of documents and integration of follow-up processes
  - Optional use of workflows

SALES

- Quotation processing
  - Identification of alternative items
  - Using alternative items with prices without influencing the total value
  - Identification of package offers
  - Line by line reference to offers in order
  - Notice and transfer functions in order
  - Quotation calculation
- Margin alerts
  - Inclusion of an imputes cost price in the margin check
  - Options for setting the margin at various levels
  - Contribution margin views
- Distribution Management
  - Automatic set of rules for finding the correct shipping instruction depending on the Location, the category and the delivery type
  - Selection or automatic pre-assignment of different storage location in the order entry Depending on the delivery types and order categories
  - Linking between category and delivery type and other parameters
  - Automatic set of rules for location determination depending on further parameters of the product
  - Position-related control of the flow of goods per item / storage location and in connection with different order types
- Sourcing type
  - Flexible setup options (matrix table) for any number of sourcing types (direct delivery, special order, transfer order) with default settings
  - Item and supplier-related process control
  - Process-controlled transfer orders
  - Reservation management through delivery type
- ▪ Sales contact
  - Differentiated pre-allocation to in-house/field sales
  - Differentiation between creator and inhouse sales
  - Extension of person assignment instances and multi-level assignment options (site/customer/item)
  - Control of field service and office service responsibilities through customer and/or product area allocation
  - Efficient control of responsibilities and basis for sales reports
- Blocking features
  - Consolidation of standard functions and extension of block characteristics
  - Setting up which documents are to be blocked (All, delivery note, invoice, delivery note and Invoice)
  - Pre-allocation with master data
- Invoicing
  - Set of rules for invoicing profiles with various setup options and consideration within the collective invoice run
  - Various furnishing options for separation and sorting
  - Identification of single invoices
  - Customer-related control of collective billing
  - Simplicity via collective billing groups
  - Explicit billing days per customer
  - Consideration of minimum values, credit notes, …
  - Customer-related control of collective billing
  - Control of output management including individual grouping options
- Reservation methods

- Enhancement of the standard functionalities to an overall valid rule-based reservation in the batch run considering priorities
- Ensuring the correct availability and goods promise for the customer by consideration of purchasing delivery time and sales delivery date
- Ensuring the turnover rate reducing storage costs
- Differentiated per storage location
- WMS compatible
- Complete delivery
  - Harmonization of standard functions
  - Extension of the complete delivery function on the header, lines and group level including the reservation

PROCUREMENT

- Item vendor relation
  - Specific vendor, location and warehouse setting options
  - Clearly item-vendor-relationship in the ratio 1 to n
  - Use of additional trade-oriented parameters and control in the item-vendor-relationship
- Establishment of a dedicates manufacturer-article relationship and clear separation between vendor
- Creation of Order categories
- Establishment of minimum order value check

PARTS LISTS AND SET MANAGEMENT

- Added function in the environment of the SET
- Automatic creation of a production order while creating a sales order (Consideration of process status change)
- Flexible setup options for automatic production order creation
- Possibility of automatic BOM resolution and flexible setup options (general parameters, article master)
- Consideration of the GWS price determination

WAREHOUSE LOGISTICS WMS3 / TRANSPORTATION LOGISITICS

- Inbound / Outbound orders
  - Large enhancement e.g. pre-sorting for incoming goods
  - Extension of cross-docking
  - Completion of mobile processes
  - Optimization of the walking sequences in the picking process and packaging
  - processes
  - Expansion of the replenishment and multi-stage withdrawal strategy
- Availabilities
  - Cross-location and cross-storage location availability determination
  - Reservation across the entire legal entity and integration into the sales order
  - Prioritization of stocks and automation of sales processes (automatic transfer order etc.)
- Tour management
  - Enhancement of setup options and mapping of tour determination in sales order (order position level, postal code)
  - Display of order acceptance deadline and tour departure time

PRICES AND DISCOUNTS

- Independent new module and completely new development of sales price, purchase price and condition management
- Sales price & discounts
    - General framework for the definition of different price structures (price lists)
    - Flexible management of any number of price lists
    - Flexible grouping and categorization (customer, item or other group criteria)
    - Use of multiple discounts structures
- Purchase price & discounts
    - Price management based on the item-vendor-relationship
    - Inclusion of further freely definable grouping characteristics for the management of complex purchase conditions
    - Several purchase price steps in the condition model
    - Presentation of the sales price and the condition model of the vendor
- Calculatory cost price
    - Mapping of a second valuation price base on the calculatory cost price
    - Presentation in quotation and sales order
    - Margin check against cost price
    - Multiple calculated cost price levels

SUPPLIER ITEM MASTER DATA MANAGEMENT (CATALOG MANAGEMENT)

- Entirely new module: design and development based on industry experience with the technical wholesale and sanitary, heating and air-conditioning sectors of gevis ERP | BC
- Definition of cross-client supplier catalogues
- Flexible import of supplier article data which exists as separate entities parallel to the article master
- Integration in merchandise management processes, gevis 365 "full text search", gevis 365 "price determination"
- Entry of supplier or manufacturer raw data in multi-step or staging concept
    - Transparent processing, independent of format
    - Open interface, which is configurable at the surface
    - flexible mapping and decryption of data
    - data check before activation
- Enrichment of data with standards and constants
- Application of activation templates based on the article templates

FINANCE & ACCOUNTING

- Electronic bank statement processing: new module, comfort functions, e.g. grouping, totaling, in the voucher accounting also in connection with cash discounts, automatic initial account assignment under consideration of allowance tolerances and waiting days, visualization through status signal light, automatic account maintenance according to the regulations
- Payment notification processing occurs in a manner analogous to bank statements, in order to regulate payments to purchasing associations. "On account" down payments can be balanced with the help of periodical clearing proposals
- Convenient dunning system with online views and calculation of interest as well as output management through own contact information per email, fax, printing (using outputmanagement)
- Payment suggestion through discount window and discount override in secure SEPA direct debit or credit transfer process
- Free definable import interface on the surface for filling out daybooks from upstream systems (payroll, tills, etc.)

- Incoming invoice review for volumes, prices, tax situation, summation check level with connection to archive (early and late scanning) one single processing form for various input channels, automatic payment suggestion via batch processing
- Group credit limit establishment of cross-client credit limit, history view and temporary change possible
- Optional payment channels

INTEGRATION OF SUBSYSTEMS / 3RD PARTY SOLUTIONS

- Shipping software
- Output management
- Enterprise content management (DMS Archive)
- Business intelligence
- eCommerce
- Intelligent inventory management
- Transportation logistic
- Business integration

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