



Whether your need is ERP, CRM, Trade Revenue Management or Azure, Flintfox is your trusted partner to transform your business.

## DYNAMICS 365 PARTNER PROFILE: FLINTFOX

Flintfox delivers a competitive advantage through software technology and specialized industry experience. Partnering with Microsoft, we are experts in implementing, managing and optimizing Microsoft Dynamics 365 to meet the objectives of and manufacturing, retail and Distribution businesses. We deliver embedded Trade Revenue Management solutions in Dynamics to better manage pricing, accruals and rebates, to be more flexible, competitive and profitable.

## WHAT WE OFFER



Companies need the right ERP solution in place to successfully unify their global operations and financials. Flintfox knows Microsoft Dynamics inside out. What's more, we have deep domain experience in the Manufacturing, Retail and Distribution industries. Empower your people to make fast, informed decisions with D365 F&O.



Accurately manage your trade agreements, including pricing, rebates, and promotions, across customers and vendors, by implementing Flintfox's Trade Revenue Management solutions. With the ability to support complex price calculations, all of your systems and mobile devices will use real-time prices from a single source of truth.



You need the right CRM business solution to help drive your sales productivity. That's why Flintfox offers Microsoft's CRM solution, Dynamics 365 Customer Engagement, including Sales, Customer Service, Field Service and more. We'll help you align marketing, sales and customer service operations with your customer requirements.



Azure is your cloud platform for applications, data, servers, security control and a whole lot more. Flintfox is fostering digital innovation through leveraging Microsoft cloud technologies and providing next generation solutions to achieve digital transformation on a global scale.

## WHAT OUR CUSTOMERS ARE SAYING

"With the help of Flintfox, we have deployed Dynamics 365 globally to eliminate our costly and inefficient legacy solution. Dynamics 365 is more user friendly and more efficient than any system we have had in the past. We went live in early 2019 and already see ROI." Mike Grosso, CIO, **Bel Fuse**

## LEARN MORE

We've nailed your complex Supply Chain business challenges! Let us help you solve them. Email us today at [sales@flintfox.com](mailto:sales@flintfox.com).

# Dynamics 365

To accelerate your digital transformation, you need a new type of business application. One that breaks down the silos between CRM and ERP, that's powered by data and intelligence, and helps capture new business opportunities. That's Microsoft Dynamics 365.



## KEY SOLUTIONS

### FINANCE AND OPERATIONS

Modernize your business operations across finance, manufacturing, and supply chain to drive new growth

### SALES

Empower sellers with insights to personalize relationships, predict customer needs, and increase sales.

### SERVICE

Exceed customer expectations across self and assisted support with empowered agents that deliver personalized experiences.

### TALENT

Attract the right people and seamlessly onboard, engage, and grow your talent.

### MARKETING

Unify sales and marketing content, data, and processes to drive outreach to new customers and gain existing customer loyalty and satisfaction.

### START WITH WHAT YOU NEED

Choose from modular applications that are designed for specific processes, roles, and industries – so you can solve a business problem and easily expand to run your entire business in the cloud. Meet the unique needs of your organization with a modern business platform that makes it easy to tailor and extend Dynamics 365 applications – with little to no code development. Quickly build apps, automate workflows, and bring additional data insight into your business with the Microsoft business application platform.

### OPTIMIZE PRODUCTIVITY

Enable greater productivity by seamlessly connecting your business process data with Office 365 and LinkedIn data – surfacing it within familiar tools like Outlook, Excel, and Power BI. Streamline business processes – from lead capture to mobile approvals.

### INFUSE INTELLIGENCE

Deliver actionable insights powered by artificial intelligence and the Microsoft cloud that proactively guide employees to optimal outcomes and drive business results. Pull rich analytics from your data with Power BI, build sophisticated business apps with PowerApps, create workflow automations with Microsoft Flow, and bring together all the data you need with Common Data Service.

### ADAPT TO CHANGE

Easily tailor, extend, connect, and build applications with a modern platform and little to no code development so you can meet your specific business needs. Create apps that work across Windows, iOS, Android, and web using PowerApps.

**Learn more:** [www.microsoft.com/dynamics365](http://www.microsoft.com/dynamics365)

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