

# D365 for Manufacturing

**Hso**

the results company

21<sup>st</sup> Century manufacturers face a growing challenge of increasing productivity while continuing to meet the ever-expanding demands of their customers.



## Challenges

- Meeting increasing customer demands
- Managing complex supply chains
- Driving continuous operational improvement
- Identifying value adding potential in your product and services

- Customers demand continuous development and performance of products and services
- Outdated silos of information in supply chains and organisations leads to isolated reactionary decision making
- Digitisation is driving change in Manufacturing



## Ideal Solution

- Planning accuracy of demand, costs and revenues.
- Maximized utilization of assets, materials and resources
- Adaptability to meet changing business models

- Analyse use of your products to predict demand for additional product or services
- Identify how developing processes can drive cost down and quality up
- Understand how evolving your offering can lead to increased business & profitability



## Desired Outcomes

“One thing that I value most is having live KPI updates across the whole of the company. As a result, we can see what’s going on in every facility at any given time, their delivery performances, whether they have backlog and whether their orders are on time”

- Real time visibility of information to drive informed decision making
- Increased customer engagement and service delivery
- Increased predictability of your operations from design to delivery



# D365 for Manufacturing



HSO is a leading provider of innovative enterprise business solutions that improve the results of our clients, HSO have the specialist expertise to deliver industry-focused Microsoft Dynamics implementations for customers in manufacturing.

## Engage your Customers to deliver value

- Gain valuable insight to drive enhanced customer and product development opportunities
- Increase customer satisfaction levels and retention while enhancing Value adding services

## Maximise asset, material and resource utilisation

- Minimise asset downtime through data driven preventative maintenance
- Improve planning accuracy to maximise utilisation and production efficiency

## Maximise the potential in your data

- Gain actionable insight from real-time data to drive decision making capabilities
- Utilize IoT and Data Analytics to measure real-time performance across your organisation and supply chain

“When we implemented Microsoft Dynamics, we gained a robust system that had the ability to support our relatively complex manufacturing environment. The effectiveness in multiple demanding scenarios demonstrates its flexibility and scalability”.

Richard Cloke, Group Finance Director; AB Agri

# HSO for Manufacturing + Microsoft Dynamics 365



Grow your manufacturing profit margins by increasing product, services & client value with intelligent manufacturing solutions from Microsoft and HSO

## Solution Alignment

### ENHANCE CUSTOMER EXPERIENCE

Enhance your customer relationship with adaptable, expandable offerings that evolve with your customer



### PROACTIVE NOT REACTIVE MANUFACTURING

Ensure predictable and timely coordination of production with data insights, predictive analytics, and process optimization



### WORK SMARTER NOT HARDER

Enable a platform for collaboration which enables you to integrate feedback from customers, suppliers, and partners to engage in process improvement and product innovation

