



workplace buddy.

Quotes from Microsoft employees





Kelvin Keane
Western Europe Startup & Partner
Manager at Microsoft for Startups
Europe
Ireland

Microsoft for Startups is committed to supporting startups who are developing cutting edge technology. By meeting our criteria for the Microsoft for Startups program WorkplaceBuddy has demonstrated their strength in the market and their willingness to grow a strong relationship within the Microsoft ecosystem. WorkplaceBuddy's forecasts to the end of this calendar year alone, are showing a 12x increase in their consumption from where it currently is at around \$3k. They are at a crucial point of their development as they ramp up their product delivery through Microsoft sellers, Microsoft ACM, and Microsoft Services and becoming CoSell ready will significantly assist WorkplaceBuddy as they undertake this development and scale.



Armand Bloem
Higher Education Lead
West Europe

WorkplaceBuddy is a great app and the guys from WorkplaceBuddy are super nice to work with! However, they are at a crucial point as their 3 year journey is entirely focused on being able to be delivered through Microsoft sellers, Microsoft ACM, Microsoft Services, and Microsoft for Education. Becoming CoSell ready is vital to their existence, and this will enable us to help our customers in their personal and scalable way.



Robert Alders
Digital Transformation Advisor at
Microsoft
West Europe

"Workplace Buddy finally offers an easy and scalable way to support my customers in really learning how to utilize M365 to the max. It really should be available for co-sell, as I want to offer my customers an end-to-end solution, consisting of adoption consultancy, face-to-face training, coaching and the comprehensible and intelligent way Workplace Buddy supports my customers for the long term."



Dennis Couperus
Modern Workplace Partner Recruit
Lead, Western Europe at Microsoft

"Working with WorkplaceBuddy has been very inspiring to work with so far. I'm convinced they will make huge impact for Microsoft partners, and customers with their scalable solution that makes adoption support very accessible!"



Jeroen Jansen
Partner Success Manager Microsoft,
West Europe

"WorkplaceBuddy is already making an innovative difference in the way adoption of Teams and the rest of Office 365 is done. The journey they offer is interesting to almost all Office 365 users! I see great potential!"



Saskia van de Bilt
Senior ACM Consultant
United States

"Workplace buddy is a perfect solution that supports the consumption and adoption of our technology. I love the fact that it focusses on individual guidance and support. End-users are getting specific training tailored to their needs, to inspire people to change their working behaviors. An awesome solution to increase adoption and should be considered to be engaged in all of our M365 projects."



Jeffrey Vermeulen
Business Group Lead Microsoft Azure

"This app is making a difference in the way adoption is delivered. Also, it is creating possibilities for Microsoft partners to differentiate themselves in a Cloud based world. Their own branding is super cool but the fact that it is also white label makes it even more interesting for our partners."

