

# DR as a Service Solution Offering

Disaster Recovery and Business Continuity for the masses

Provide guaranteed disaster recovery and business continuity for your organization without the massive cost and complexity of standing up an offsite datacenter or paying co-location services fees

Our DR as a Service Solution Offering provides you the ability to quickly bring to market at an incredibly low price point a solution to ensure 7x24 DR protection and business continuity services



### Low Risk

- No impact or changes to onpremises IT services
- Proven methodology and process via previously developed IP and modules

## Eliminate concern of project failure

### Low Cost

- Low up-front, one-time implementation cost due to previously developed IP (vs people-time)
- Hyper-scale economies of scale of Public Cloud platform

Significant business and financial value

### **Customer Benefits**

- Low up-front provisioning cost and on-going operational costs
- Near zero risk of implementation project failure
- Incredibly fast time-to-market and "time-to-value
- Protect your VMWare, Hyper-V and physical server infrastructure

### Fast Implementation

- One-time setup & configuration for entire enterprise implementation
- Use of previously developed IT and software assets eliminate "people-time" to develop during the engagement

## Realize business benefit much faster than before

"We were impressed when we calculated the cost to protect our VMWare environment with Azure Site Recovery." – Kevin Miller, IT Director, Bettcher Industries



## Business & Financial Benefit



### Gartner Research

- Organizations typically experience 4+ disruptions per year
- 91% of IT pros using cloud as part of their DR solution feel confident in their disaster recovery strategy vs 74% for on-premises solutions



### Quantified Azure Hybrid Cloud Benefits

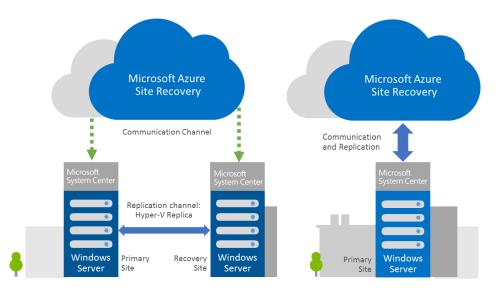
- 10x to 15x less expensive than off-site datacenters and co-location services
- DR is the No. 1 application that IT organizations plan to migrate to the cloud, followed by file sharing, data backup and data storage

# DR as a Service Solution Offering

Give us two weeks, and we'll transform your IT infrastructure

#### What our offering involves

- Initial one-day assessment
- Roadmap aligned to business goals and issues
- One to two week engagement to implement our DR as as Service Solution Offering



### **Business Outcomes**

- Eliminate operation risk by having an enterprise class Business Recovery strategy at a commodity price point
- Guaranteed recovery time of 30 minutes or less
- · Ability to do periodic DR testing to validate processes without impacting production systems

### Why Stratus Innovations Group?

We are a technology solutions organization that focuses solely on innovative Cloud-based IT solutions. As former Directors of Microsoft's Enterprise Services business, we founded Stratus Innovations Group with the mission of providing Cloud-based IT solutions that will deliver significant and immediate business value and return on investment to organizations that implement Cloud services for their basic IT infrastructure and internal application portfolio.

