

# Field Seller Landing Overview – Content Suite

## Partner Name

Ascent Solutions LLC

## Partner Type + Segment

SI – US EOU; SI – US SMC-C

## App Overview

Ascent Solutions will work with you and your customers, leveraging Microsoft accelerators and programs as appropriate, to drive Microsoft Defender Endpoint, including in competitive scenarios. Using the same military tactics used in 'Company in the Defense', Ascent will show your customer how MDE is the best solution for an integrated, efficient AV/EDR. It doesn't matter if your customer is a competitive displacement or an upgrade, Ascent will plan their deployment, integrate it with other tools including MEM, and ensure it operates ongoing efficiently.

## App Info

Technology	Microsoft Defender Endpoint
Primary Industry	All
App Type	Configuration and Implementation
App Tenancy	
Store / Marketplace	
End-Customer Target Audience	Security; Infrastructure
Languages Supported	English
Co-Sell Recommended Countries	United States
Competitive Platforms App Also Runs On	Anywhere MDE runs

## Deal Info

Business Model	
License Type	
Country Of Record (In MSSales)	
Average Deal Size (ISV's Revenue)	
Azure Revenue From Average Deal Size	
Seller Compensation / Quota Retirement	
Seller Compensation With Marketplace Incentive	

## Partner Contacts

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## Microsoft Contacts

Partner Business Evangelist

GTM Lead

Technical Evangelist