# Insight

# Connected Platform with Vision for Manufacturing

Leverage vision with cloud, IoT and the intelligent edge to improve business outcomes.

## Essential business intelligence at your fingertips

Improving employee safety, ensuring security and optimizing products and assets requires the visibility to identify and respond to manufacturing issues in real time.

Insight Connected Platform delivers a cutting-edge foundation for industrial IoT, combining with Intel's vision framework to provide a set of functional blocks that allow you to quickly and seamlessly integrate capabilities including image analysis, people counting and motion detection.

## The visibility to make decisions with confidence

Connected Platform provides a secure, centralized hub to ingest, visualize and trigger events from any data source, including cameras, consumer devices, a wide variety of sensors and third-party applications. Leveraging these connected devices, users can:

- Receive on-location audible and visual notifications.
- Ensure email and SMS alerts are sent to key stakeholders.
- Gain the visibility needed to simplify management and intelligence.

Unifying data from a wide range of point solutions into a single pane of glass, Insight Connected Platform replaces fractured intelligence with end-to-end visibility.
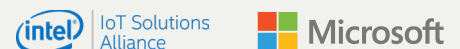
## Key use cases

- **Employee safety**
  Recognize when people or equipment enter danger zones.
- **Security**
  Identify when unauthorized personnel have entered a restricted area.
- **Anomaly detection**
  Detect conditions impacting product quality and equipment maintenance.

## Benefits

- **Reduce the time** required to put a solution in production.
- **Deploy new features faster** by building the proper groundwork for IoT.
- **Embrace an IoT solution confidently** with expert guidance.
- **Get help configuring** your solution via wiring, device deployment and more.
- **Easily integrate** existing systems and devices

## Our partners

intel | IoT Solutions Alliance

Microsoft

**Get started.**
To schedule your free one-day align session, contact **connectedsolutions@insight.com**

**1.800.INSIGHT | insight.com**

## Align workshop

Insight's *Connected Platform With Vision: Align Workshop* allows your organization to work directly with our team to identify the most impactful ways this advanced technology solution can help to improve manufacturing-related outcomes.

Our experts will work with your team to develop impactful deliverables that will prepare you to strategically implement Connected Platform with Intel's vision framework.  Key takeaways from this engagement include:

- A detailed view of desired business outcomes and use cases — from keeping workers safe and in compliance to identifying equipment conditions that require immediate attention
- Identification of primary personas, such as operations manager, manufacturing engineer, warehouse associate, etc.
- Roadmap for repeatable, enterprise-wide deployment, including recommendations on edge compute solutions
- Plan and scope for Proof of Concept (PoC), the next phase in our deployment model

Get started today. To schedule your free one-day align session, contact **connectedsolutions@insight.com**.

## Our process: A repeatable, enterprise-wide deployment model

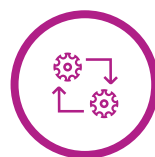| **Align** | **Deploy PoC** | **Production Deployment** | **Scale Deployment** |
|---|---|---|---|
| **Define** | **Learn** | **Deploy & Support** | **Scale & Improve** |
| Understand stakeholder issues and personas. | Focus on deploying PoC to demonstrate business value for your highest priority use case. | Deploy MVP to a wider audience with support. | Roll out to enterprise with production support. |
| Define and prioritze use cases and KPIs for your business' Minimum Viable Product (MVP) and Connected Platform roadmap. | Collect information from limited IoT sensors and integrate with Connected Platform. | Add key improvements discovered from PoC and start realizing Return on Investment (ROI).<br><br>Gather feedback for continuous product improvement. | Ensure increased visibility and insights are translating into new opportunities and results.<br><br>Idenitify areas of improvement and add new use cases to drive further value and ROI. |

## The value of a super solution integrator

Few organizations have the in-house expertise or bandwidth to implement large-scale digital transformation initiatives alone. In fact, most require an average of up to 10 IT partners to get off the ground.[1]

As a Super Solution Integrator (SSI), Insight provides the end-to-end capabilities and extensive partnerships required to tackle these initiatives at scale — all under one roof. Leveraging our expertise across Digital Innovation, Cloud + Data Center Transformation, Connected Workforce and Supply Chain Optimization, we provide a uniquely streamlined, holistic approach to IT transformation that eliminates siloes and accelerates time to value.

From strategy and design, to procurement, deployment, integration, management and more, we bring people and technologies together to deliver comprehensive solutions that drive stronger business outcomes.

## About Insight

At Insight, we define, architect, implement and manage Insight Intelligent Technology Solutions™ that help your organization run smarter. We'll work with you to maximize your technology investments, empower your workforce to work smarter, optimize your business and create meaningful experiences.

[1] Cisco. (April 2017). The Journey to IoT Value – Challenges, Breakthroughs, and Best Practices.

Insight