# ENTERPRISE ASSET MANAGEMENT **CLOUD PLATFORM**





Ultimo is the number one flexible EAM Cloud platform that gives you control over your asset management; helps you increase uptime, manage the costs and extend the life span of your assets; provides you with reliable control information; helps you meet laws and regulations; and helps you ensure a safe and healthy working environment. And with an unmatched and proven TCO. Just how sure do you want to be?

Ultimo's EAM platform gives you the certainty of a flexible Asset Management system. A system that can grow with your organisation and your needs. All in line with the size, maturity and budget of your organisation. It provides you with the certainty of a fitting solution in every situation. With many default functionalities. Based on world-class technology, Ultimo can also be seamlessly integrated with other applications step-by-step as and when you need it.

With Ultimo you can be sure you can utilise the complete life cycle of your assets. You know exactly what assets you manage. What costs are involved. And when you need to act for long-term maintenance, short-term activities and replacement purchases of your assets. The certainty that you monitor your performance effectively and continually improve your processes. You want your investments to be used to their full potential. You want the certainty that you make decisions based on hard facts. Solid data that you can use to justify the costs and that clarify the performance of your assets. With Ultimo you see the vital signs and you take vital actions.

**TEE** Live-link your assets and facilities.

# SEE VITAL SIGNS.

STORAGE TANKS OF A CHEMICAL FACTORY OR REFINERY. BAGGAGE CAROUSELS AT THE AIRPORT. CT SCANS IN THE HOSPITAL. LOCKS AND BRIDGES IN OUR NATIONAL INFRASTRUCTURE. YOUR BUILDINGS AND OFFICES. THEY ALL REQUIRE A PLATFORM SO THEY CAN PROVIDE YOU WITH CLEAR INFORMATION. AND THIS PLATFORM IS CALLED ULTIMO.



True EAM software provides insight. It's easily accessible. Organised. And ready for follow-up steps. To keep your assets in top condition, or to compare them to your other assets. To guarantee their safety, and bring them up to standard. Or to attach reliable financial-economic conclusions. Ultimo offers a platform with all the information about your assets. In real time. All things that are of great importance to you. With software that can enrich data using the latest technologies: Al, IoT, AR/VR, drone inspections. So you always have clear information about your assets and their service processes at your disposal. Ultimo has a wide range of features in the areas of Maintenance, Safety (EHS), Medical Asset, Infra Asset and IT Service Management. Based on practical use in collaboration with clients and other stakeholders. Combined into one ingenious EAM platform in which all your assets provide you with their information. One platform, filled completely with signals. Especially the critical ones.

# TAKE VITAL ACTION.

TRUE ASSET MANAGEMENT REQUIRES THE PERFECT HARMONY BETWEEN HUMANS AND MACHINES. WITH THE RIGHT INFORMATION. IN THE RIGHT PLACE. AT THE RIGHT TIME. INFORMATION STARTS WITH YOUR ASSETS AND ENDS WITH THE ACTION YOU TAKE WITH REGARD TO IT. HERE AT ULTIMO WE MAKE SURE YOU CAN ALWAYS AIM HIGH. FOR THE BEST POSSIBLE ASSET PERFORMANCE.

Ultimo's EAM helps you make decisions based on facts, managing all your process in the best way possible on the basis of indispensable information. You take action where you want. You determine what happens to the information at your disposal. So, Ultimo makes sure you also have all imaginable data at your disposal. In one user-friendly platform. Even when the data has to come from somewhere else. Link with Track & Trace? With Asset Performance Management? With Business Intelligence? With BIM? ERP? Digital Twins software? Whichever data enrichment you require, whatever KPIs you set, Ultimo directs you to the right signals. So you can give the true response.





## INCREASE THE VALUE OF YOUR ASSETS?

DURING THE LIFE CYCLE OF YOUR ASSETS
YOU WANT TO GET THE MOST OUT OF THEM.
YOU KNOW BETTER THAN ANYONE THAT THE
RIGHT ASSET MANAGEMENT CAN HELP YOU
INCREASE THE VALUE OF YOUR ASSETS AND
DIRECTLY INFLUENCE YOUR ORGANISATION'S
COMPANY OBJECTIVES. AND YOU ALSO
KNOW THERE REALLY IS ONLY ONE EAM
SOFTWARE PLATFORM FOR THE JOB. THE
NUMBER 1 FLEXIBLE ENTERPRISE ASSET
MANAGEMENT CLOUD PLATFORM: ULTIMO.

### **FLEXIBLE.** AND OUT-OF-THE-BOX.

We have been saying for years that it is possible. Powerful out-of-the-box software with predefined industry solutions. High-end software that is also flexible and can be adjusted to your preferences. You, our user, was and still is our greatest source of inspiration for the development of software that combines these two extremes. Our innovative strength of about thirty years ago made it our philosophy. And now with our world-class technology, we continue to prove it.

### FROM MOBILE TO DESKTOP.

What if you would be able to access Ultimo EAM easily on any device? Would this result in a higher hands-on tool time? Yes. And would this also benefit the reliability of the management information? Yes. Even more real time because you can enter or consult data easily at the right time? Yes. Exactly. That's why our user-friendly platform can be used on desktop, tablet and smartphone.

### **BUSINESS REPORTING.**

The right decisions. You make them on the basis of the solid information you retrieve from the Ultimo EAM platform. Monitor your performance effectively and continually improve your processes. End users quickly retrieve operational information using a simple reporting tool. Various standard reports are available for tactical and strategic issues. And, on top of that, a powerful Microsoft Power BI integration for thorough analyses.

### **OPTIMAL** PLANNING.

Ultimo provides no fewer than seven planners that can be used separately but can most certainly also be combined in a smart way. With planners that have been specially developed for long-term planning and planners that take care of the short term. To stay in control. You create insight and clear visualisation. Create a realistic forecast of costs and hours. Use the Asset Planner for a total overview of the maintenance activities per asset. The Stop Planner is the right tool to schedule shutdowns and related activities. Use the Job Planner for a detailed schedule of the workforce and use Kanban boards for lean and agile teamwork. With the Periodical Maintenance Planner you have insight into your periodical maintenance. These planners complement each other really well.

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### **LINK WITH SMART INNOVATIONS.**

Ultimo has default certified links, like with SAP, and realises robust and maintainable customer-specific links. Data-Driven Decision-Making is the biggest game-changer in Asset Management. So, Ultimo provides you with the seamless integrations with practically every application. Whether it is Asset Performance Management, IoT/OT, Augmented Reality, drone inspections, Document Management, ERP, HR, CAD, BIM or GIS, Ultimo links with it. Live-link your assets and facilities.

### **EAM** AND MORE.

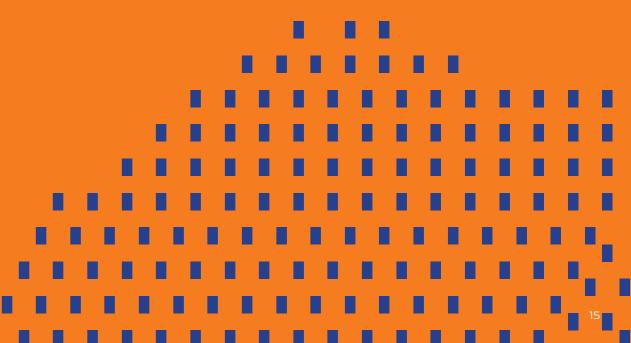
Ultimo default has many rich EAM functionalities already and even offers many more. In addition to scheduling, optimising, executing and tracking the required maintenance activities with the corresponding priorities, skills, materials, tools and information — either for fixed or moving assets — Ultimo has much more features to offer. How about fully integrated modules for Environment, Health & Safety (EHS) and IT Service Management? Our software is fully scalable. And you can choose from four versions, ranging from 'Essentials' to 'Enterprise'. Always the right support. Always fitting for your needs. Always in your budget.



### **UNMATCHED**

### TOTAL COST OF OWNERSHIP.

- 4 product versions rich in functionality
- Scalable growth possible
- Usability increases hands-on tool time, improves management information
- Broad functionality prevents islands of automation and increases synergy
- Fast implementations with out-of-the-box industry solutions
- Successful implementations by experienced experts
- Modern integration platform supports manageable application landscape
- Cost-effective flexibility because of Self-Service application management
- High-quality Cloud platform for maximum performance



# ALWAYS THE RIGHT SUPPORT. ALWAYS FITTING FOR YOUR NEEDS.

ULTIMO SOFTWARE IS FULLY SCALABLE.
YOU CAN NOW CHOOSE FROM DIFFERENT
SUBSCRIPTIONS (YOU CAN FIND THE DETAILS
ON OUR WEBSITE). WITH PREDEFINED INDUSTRY
SOLUTIONS FOR A GUARANTEED BEST-PRACTICE
SOLUTION FOR YOUR BRANCH. OUT-OF-THE-BOX
AND INCREDIBLY FLEXIBLE AT THE SAME TIME.
EXPERIENCE UNPARALLELED TCO BECAUSE OF
SHORT IMPLEMENTATION PROCESSES, SEAMLESS
INTEGRATIONS AND SELF-SERVICE APPLICATION
MANAGEMENT.



### **ESSENTIALS**

Cloud

For smaller organisations that want to take their first successful steps in digitising Asset Management, streamlining work processes and implementing improvements in the organisation.

### **PROFESSIONAL**

Cloud

For medium-sized organisations that want to benefit from a complete out-of-the-box solution for EAM. Industry solutions are available for Technical Asset Management and Medical Asset Management.

### **PREMIUM**

Cloud/On-Premises

For organisations that want to have access to all advanced EAM options. Industry solutions are available for Technical, Medical, Fleet and Infra Asset Management.

- Flexibility level 'Supreme'
- Premium support

### **ENTERPRISE**

Cloud/On-Premises

For larger organisations that want access to all options of the complete platform and want to get the most out of Ultimo. No options, everything included and complete.

- Flexibility level 'Supreme'
- Platinum 24-7 support for the best possible support.

All product versions can be used in a multiple-company structure (multisite) and have optional support for multiple languages (English, German, French, Dutch, Spanish, Italian and Polish). Premium and Enterprise also have the options for multicurrency and multi time zone.

16

### SASE STUDIES

WHO BETTER TO TELL YOU WHAT ULTIMO'S EAM DOES FOR OUR CUSTOMERS THAN OUR CUSTOMERS THEMSELVES?

OUR 2000+ CUSTOMERS ARE ACTIVE IN THE INDUSTRY, LOGISTICS, HEALTHCARE, INFRA AND UTILITIES SECTORS ALL OVER THE WORLD. WE ARE VERY PROUD THAT THEY USE ULTIMO TO ACHIEVE CONSIDERABLE POSITIVE RESULTS.

RESULTS THAT HELP THEM WORK MORE EFFICIENTLY, IMPROVE THE PERFORMANCE, GENERATE MORE INSIGHT OR INCREASE SAFETY ON THE SHOP FLOOR. YOU CAN FIND THE RESULTS OF A NUMBER OF PROMINENT CUSTOMERS HERE. CHECK ULTIMO.COM FOR MORE CASE STUDIES.



Interested in more customer case studies?

Scan the OR code and read them on our website



25% EFFICIENCY GAINS.

### Chris Woodroofe, COO:

'With the achieved improvement of efficiency and productivity, we expect Ultimo to have a payback time of about three to four years.'

'Ultimo helps us plan effectively and make the right decisions to maximise the value of assets. Ultimo also increases the efficiency and productivity and improves the performance and availability of our assets.'

### Tony Embling, Senior Engineering Manager:

'25% efficiency gains seems very realistic to me.'

'Colleagues spend their time more effectively and have more time left for other important matters. So there is more available tool time because the administrative load has been diminished. Both the colleagues on the shop floor and the management make good use of the system.'





University Hospital Brussels uses Ultimo to manage thousands of medical assets and has increased the efficiency and safety. The software has contributed to them being accredited by the Joint Commission International.

The software is integrated with ERP and a central knowledge and content platform for medical technology with predefined models for risk management and maintenance management. The software is also used integrally in other technical, logistic and facilities departments.

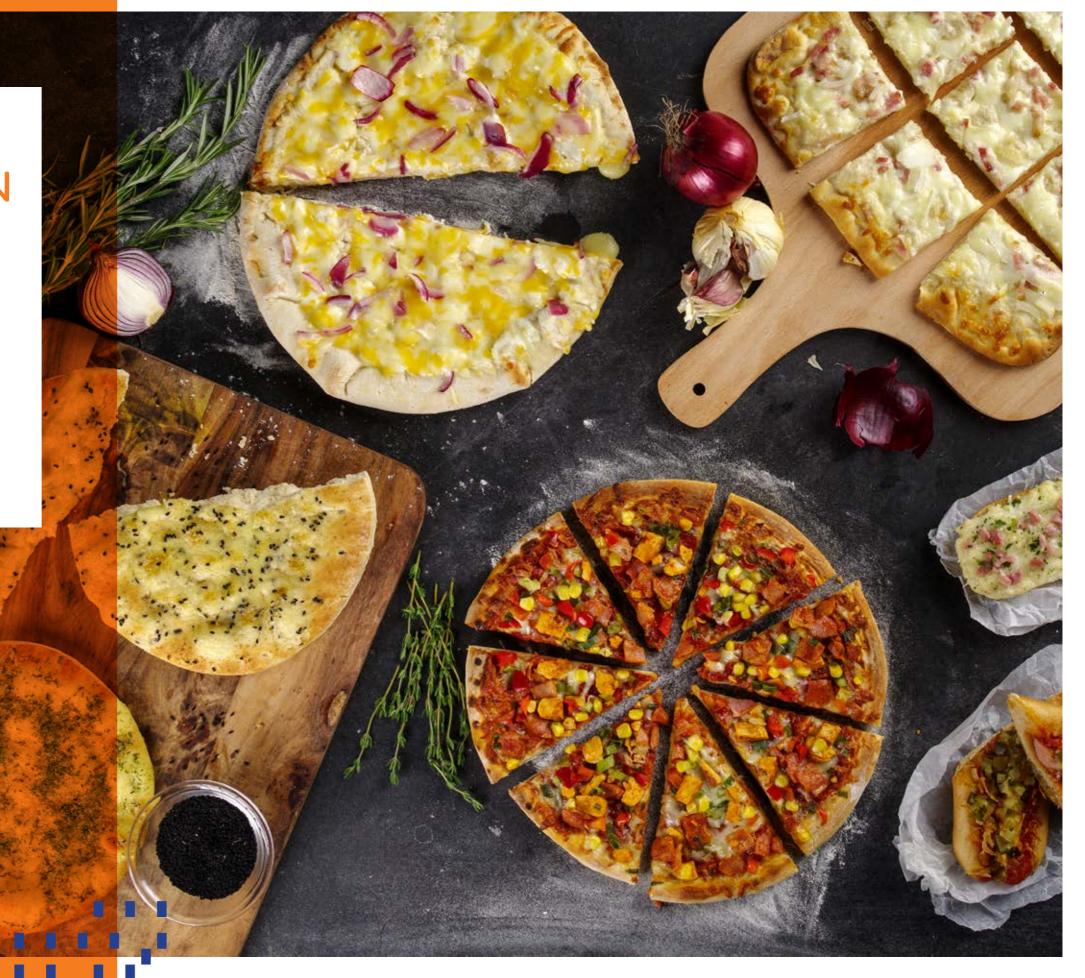
### **FREIBERGER**

## 10% SAVINGS ON MAINTENANCE COSTS.

### Dr Heidi Pichorner, Technical Coordinator:

'Freiberger is the biggest manufacturer of frozen pizzas and similar products in Europe. Our technical department has made considerable progress with the use of Ultimo. Not only in terms of performance, but also in terms of verification. I think we have already been able to save 10% on maintenance costs.'

'The system was implemented very professionally and is used enthusiastically by our colleagues. We now have access to valuable data that we use in our operations.'



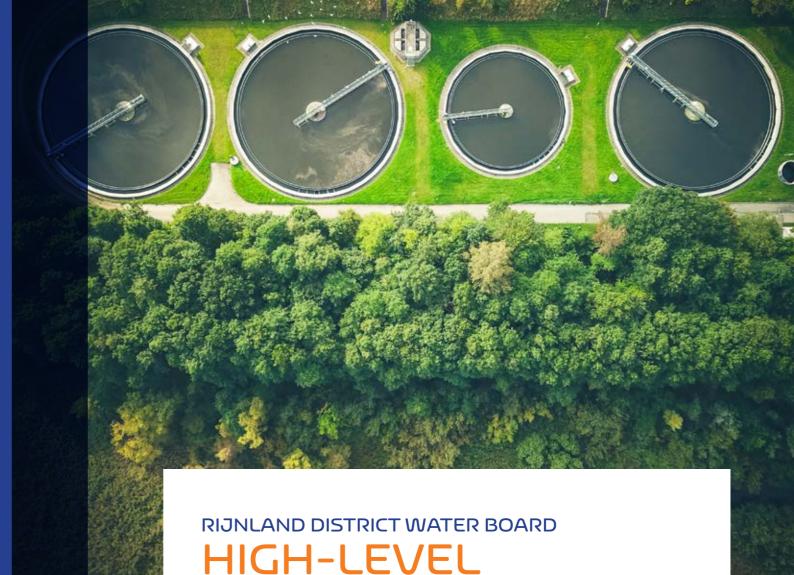
**EDEKA, MINDEN-HANNOVER** 

### TRANSPARENCY IN THE COSTS OF THE LOGISTICS MANAGEMENT.

EDEKA Minden-Hannover manages over 1000 lorries/trailers, 800 cars and almost 4000 forklifts in their 20 regional sites and 7 workshops. The logistic management of the largest regional company of the supermarket chain is housed in the Ultimo software. The software has provided transparency in the costs of management and maintenance.

Everything is clear with just a few mouse clicks. The users like working with the system. One particularly valued aspect of the software is its flexible nature.





OPERATIONAL AND

STRATEGIC ASSET MANAGEMENT.

### ${\bf Peter\,van\,Leijenhorst, Functional\,Manager:}$

'With the Long-Term Asset Planning module, maintenance is viewed on a higher abstraction level, making us a valued sparring partner for the management of the organisation.'

'The Long-Term Asset Planning module gives us the opportunity to draw up a long-term budget for assets, based on costs, conditions and risks. This way, the district water

board gets more insight into the financial consequences of keeping the condition of certain assets above the minimum condition. Thus, well-founded choices based on facts can be made from both a financial and practical perspective. The district water board manages thousands of assets in the field. The efficiency of the work has been further increased by working with the app Ultimo GO and a smart interface with the GIS application ESRI.'

### TOTAL (ERTVELDE) SMART INTEGRATION OF MAINTENANCE.

OF MAINTENANCE, EHS AND ERP (SAP).

### Steven Permentier, Production Manager:

'With Ultimo we have one system for safety and maintenance issues, i.e. periodical maintenance, calibrations and inspections. Everything neatly organised in one place, making audits much easier. The interface with SAP helps with the efficient financial processing of our activities.'



# SINCE 1988 EXPERTS IN PROCESS OPTIMISATION.

IN THE WORLD OF ULTIMO, ASSET
MANAGEMENT PROCESSES AND THE
SOFTWARE THEY REQUIRE TAKE CENTRE
STAGE. WE DEVELOP SOFTWARE FOR
MANAGING ALL TYPES OF ASSETS.

We consider all the experience, all aspects, and all interesting data and pieces of information we have learned from our users over the past thirty years. That way we make standard out-of-the-box, flexible software. Because your organisation and your processes have to be suited to change with the times. We started in the late eighties and have now grown to become the number 1 flexible Enterprise Asset Management Cloud platform. With one purpose. Providing you with crucial information. So you can give the proper response.

## FACTS AND FIGURES

CUSTOMERS IN

> 30 COUNTRIES

**CLIENTS WORLDWIDE** 

> 2.000

**DAILY USERS** 

> 100.000

CLOUD CUSTOMERS

> 35%

IOT APPLICATIONS
FOR HIGHER RETURNS

HIGH END
CLOUD PLATFORM

EXPERIENCE

> 30 YEARS

**EXPERTS** 

200

ISO9001 ISO27001 EUROPEAN NPS SCORE

+53

28



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