Saans Health
Empowering health pioneers to redefine value & care with the power of AI
Chronic Disease Overview

USA

6 in 10 Adults in the US have a chronic disease

4 in 10 Adults in the US have two or more

Leading drivers of the Nation’s $3.5 Trillion in Annual Health Care Costs

https://www.cdc.gov/chronicdisease/resources/infographic/chronic-diseases.htm
The Saans Perspective
From Reductionism to Emergence View

Complex Chronic Disease View
Complexities
Co-morbidities
Associated factors
Current State

Disease Management Approach

Utilization Management

Inflection Curve of Disease Development

Disease Burden

Cost Irreversibility

Time

Once disease manifests, intervention is often expensive and minimally effective at reversing the underlying problem.
Shift
Left
Now

Proactive, personalized intervention aimed at minimizing impact of disease progression.

The concept of “shifting the arrow to the left” provides great opportunities for more robust care with reduced cost.

Predict Disease Onset

Predict Disease Trajectory/ Progression

The middle of the curve is the period during which primary prevention is most important.

If health risks are known, providers can begin working with the set of disease population on what is preventable.
‘Hidden’ Population of ‘Rising Risk’ Members

Effective care management of high-risk patients is a universal starting point, but…

‘Hidden’ rising-risk patients need the most attention

Each year, about 18% of rising-risk patients escalate into the high-risk category when not managed

Greater than 60% of high-cost members in any given year were not HCHN the previous year

High Risk
- Advanced Illness
- Catastrophic Costs

Rising Risk
- Complex chronic conditions
- Multiple comorbidities
- Ignored or misdiagnosed symptoms
- Co-occurring psychological issues

Medium Risk
- Managed chronic conditions
- Stable health

Low Risk
- Healthy
- Sporadic symptomatic conditions

5%
35%
35%
5%
The Right Science with AI

Ability to predict

Our most advanced AI Engine powering our full stack Intelligent Health Management Platform that generates real world data-based insights. This offers health leaders the edge to go beyond and make new discoveries, predicting onset & trajectory of CCD, identifying hidden rising risk to contain cost and deliver better care. With AiQ health pioneers are creating personalized and enhanced care experiences for members.
Advantage

Address Hidden Rising Risk
by predicting the early onset of chronic diseases and mapping progression to acute.

Care Outreach Planning
by understanding peer dynamics, HEDIS, variations in provider practice and network utilization.

Risk Stratification
based on disease progression, spend and utilization.

Optimized Health Investments
by using hidden risk-based approach to designing benefits

Predict Costs and Utilization
to transform healthcare decision from reactive to proactive.

Robust Decision-Making Science rooted in Adaptive Intelligence
Secure, flexible and scalable platform built on a foundation of Artificial Intelligence.

Empower leaders to get ahead of the Cost Curve by predicting what, when and why of Future Risk
Empower Health Plans to get ahead of the Cost Curve by predicting what, when and why of Future Risk.
Predictive Cost Containment

Predict Health Outcomes

Member Engagement
Prevention Over Treatment Strategy

Identify Hidden Rising Risk Population
Plan Early Intervention
Reduce Cost of Disease Burden
Better Health Outcomes

With Saans Health
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