

+500  **IT**
YEARS ACUMULATED IN CONSULTING

8 
OFFICES
AMERICAS-EMEA

12 
STRATEGIC
ALLIANCES
/ PARTNERS

4  **IP**
SOLUTIONS
   

40% 
more AGILE &
deployment cost
reduction



CLOUD ASSESSMENT

4 
CLOUD AREAS
CONSULTING
MANAGED
PROJECTS


+50 
CLIENTS

+10 MM


IN CLOUD
BUSINESS

TOP 3
COMPANIES

SAP on Azure LeaderShip

8  **COMPETENCIES**
GOLD CLOUD PLATFORM
GOLD DATACENTER
GOLD DATA PLATFORM
GOLD APPLICATION DEVELOPMENT
SILVER CLOUD PRODUCTIVITY
SILVER DATA ANALYTICS
SILVER COLLABORATION AND CONTENT
GOLD DEVOPS

80% 
CERTIFIED
CONSULTANTS



myCloudDoor: Your preferred Cloud Partner

Cloud Assessment Methodology



Project Plan, Requirements and Deliverables

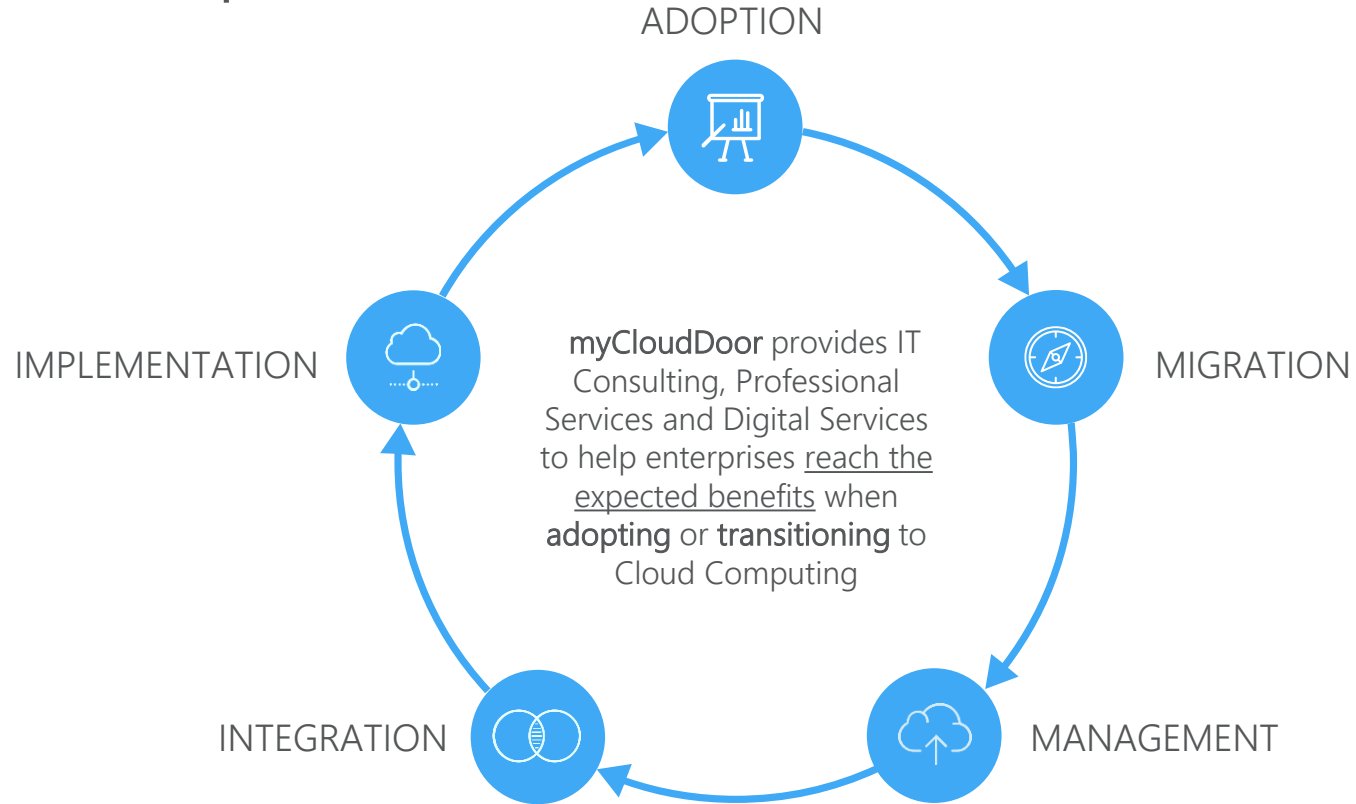
Deliverables Examples



A large white graphic on the left side of the slide. It consists of a vertical line that starts from the bottom, goes up to a white circle, then continues up to a stylized white cloud shape. The cloud has three rounded lobes.

myCloudDoor: Your preferred Cloud Partner

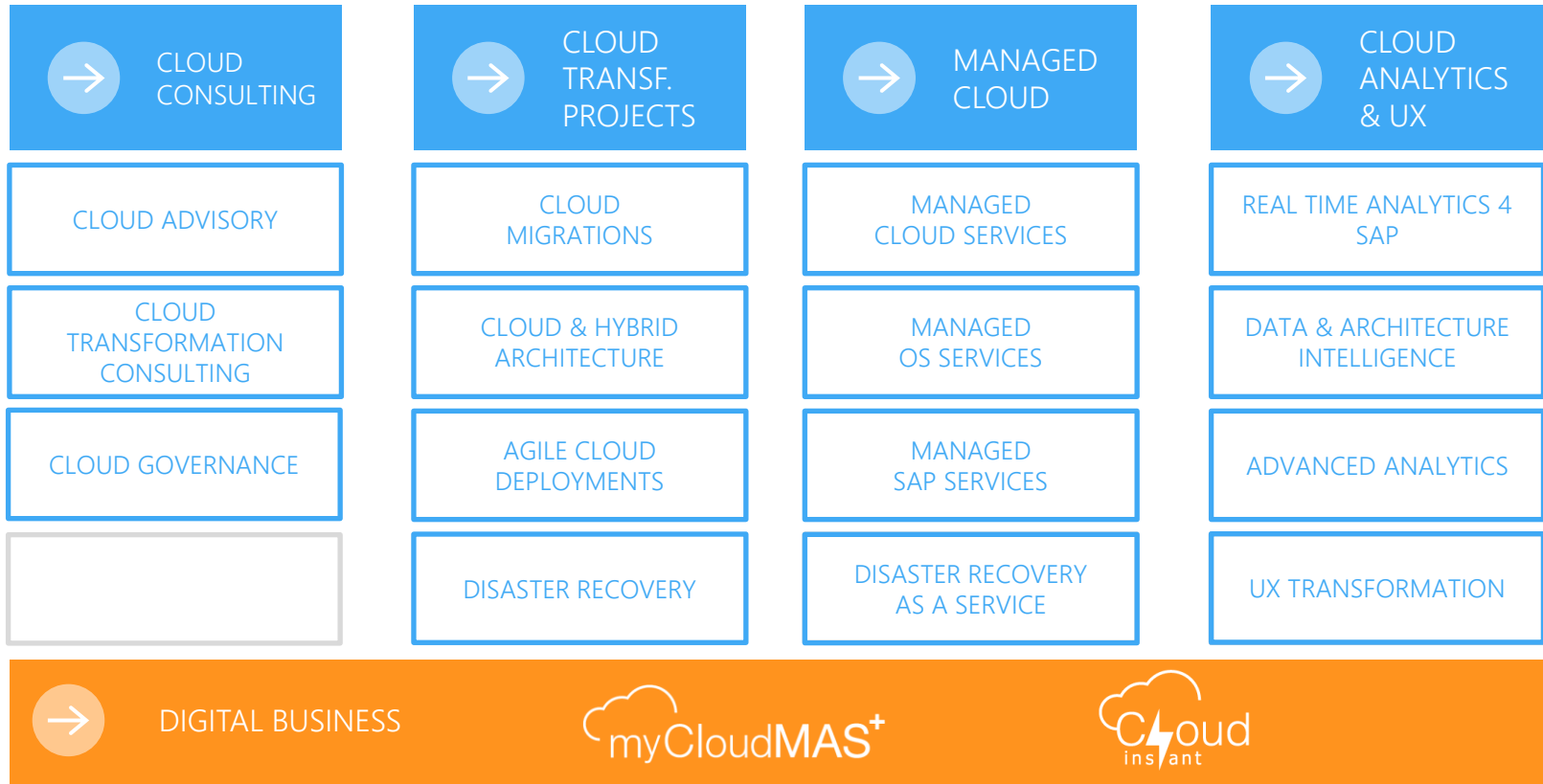
Value Proposition



myCloudDoor Offices



Our Business Portfolio



Why myCloudDoor?

Unique Cloud Expertise

(+8 years Cloud,
+20 Years IT & SAP)



Own Agile Cloud Methodology

(Successful Transition
to the Cloud)



IP Solutions and Tools

(myCloudMAS,
myCloudDBM,
myCloudInstant...)



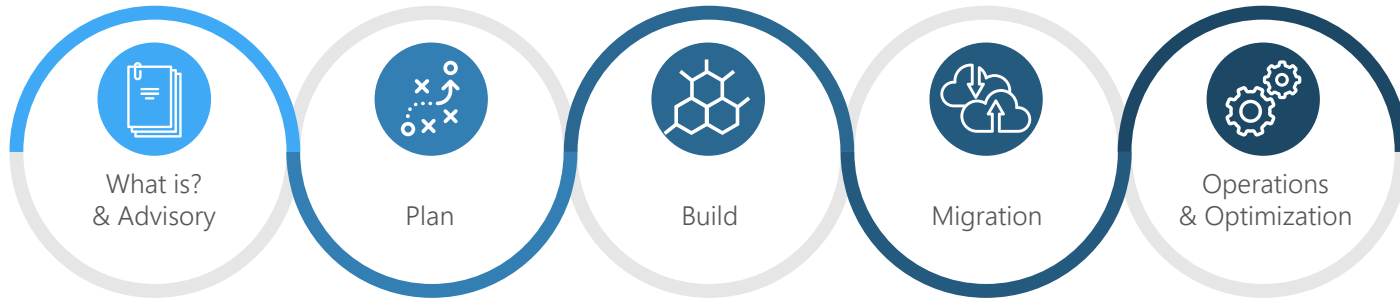


Cloud Optimization Assessment Methodology

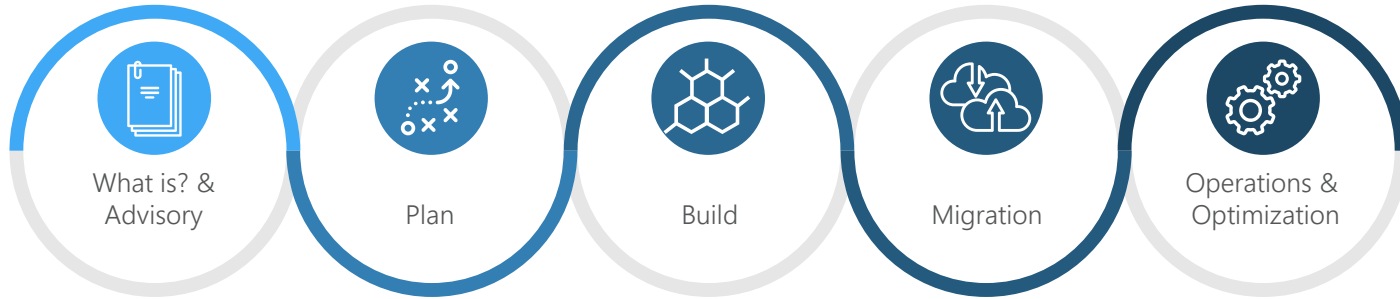


Cloud Adoption

- **Cloud:** A model for enabling ubiquitous access to shared pools of configurable resources (such as computer networks, servers, storage, applications and services), which can be rapidly provisioned with minimal management effort, often over the Internet.
- **Adoption:** Process whereby a person assumes the parenting of another intended to effect a permanent change in status
- Cloud Adoption is a methodology/process/framework as to how the Cloud is enabled within an Organization.



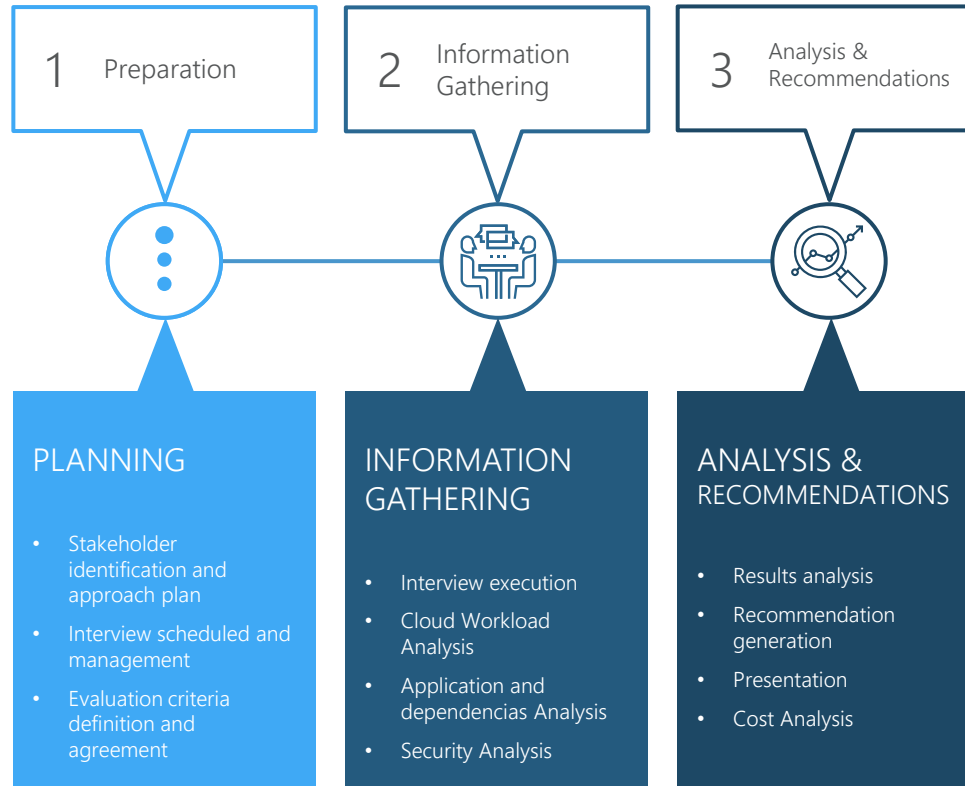
Cloud Advisory – Cloud Strategy



- Provide insight in a short period of time to an Enterprise concerning how to optimize Cloud Computing workloads in a way that the benefits can be realized in a sustainable manner
- The exercise provides information regarding where the focus should be to better realize the benefits of Cloud Computing and provides a high-level approach

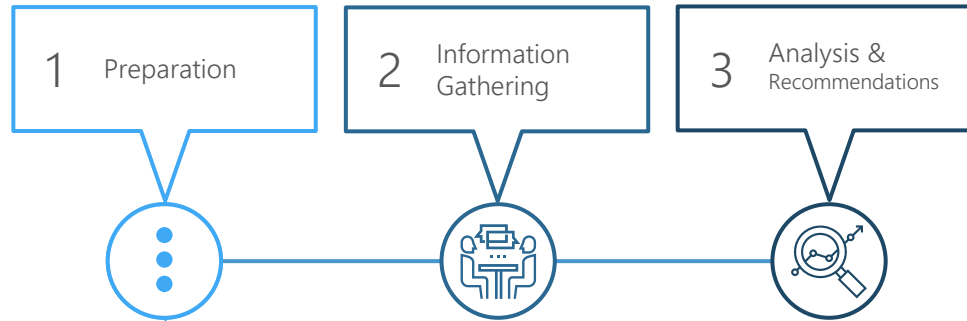
Preparation

Operations & Optimization – Cloud Strategy



Preparation

Operations & Optimization – Cloud Strategy



PLANNING

- Stakeholder identification and approach plan
- Interview scheduled and management
- Evaluation criteria definition and agreement
- Kick-off meeting preparation and execution

Main activities:

- Define the detailed plan including interviews and meetings
- Kick Off Presentation

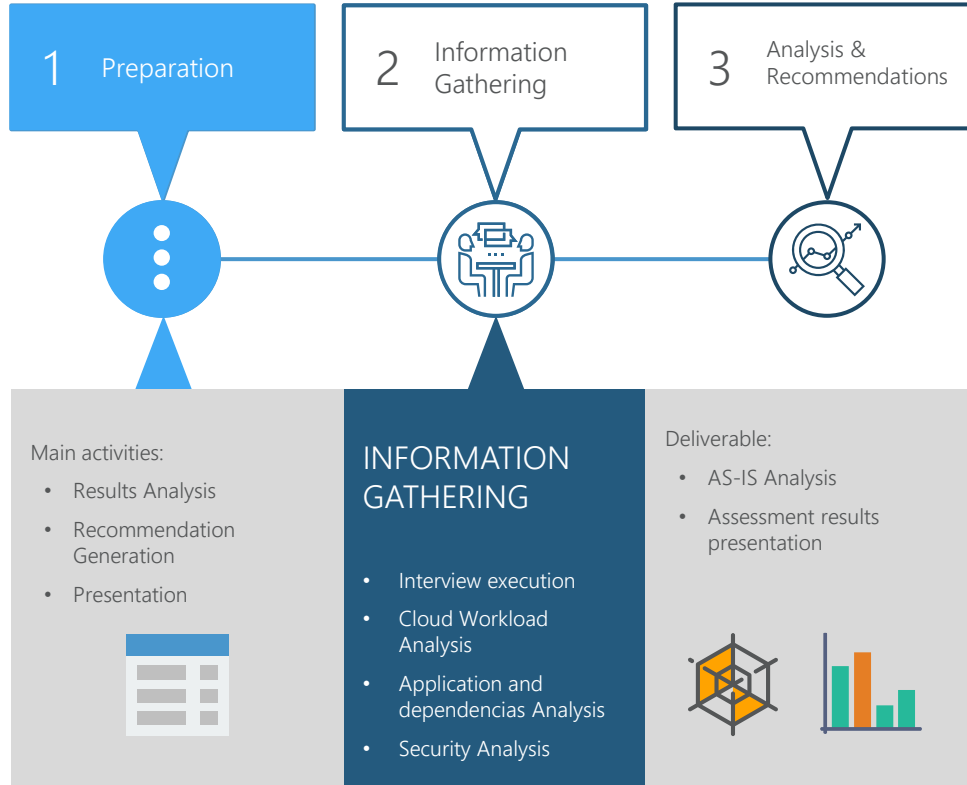
Deliverable:

- Assessment Project Plan



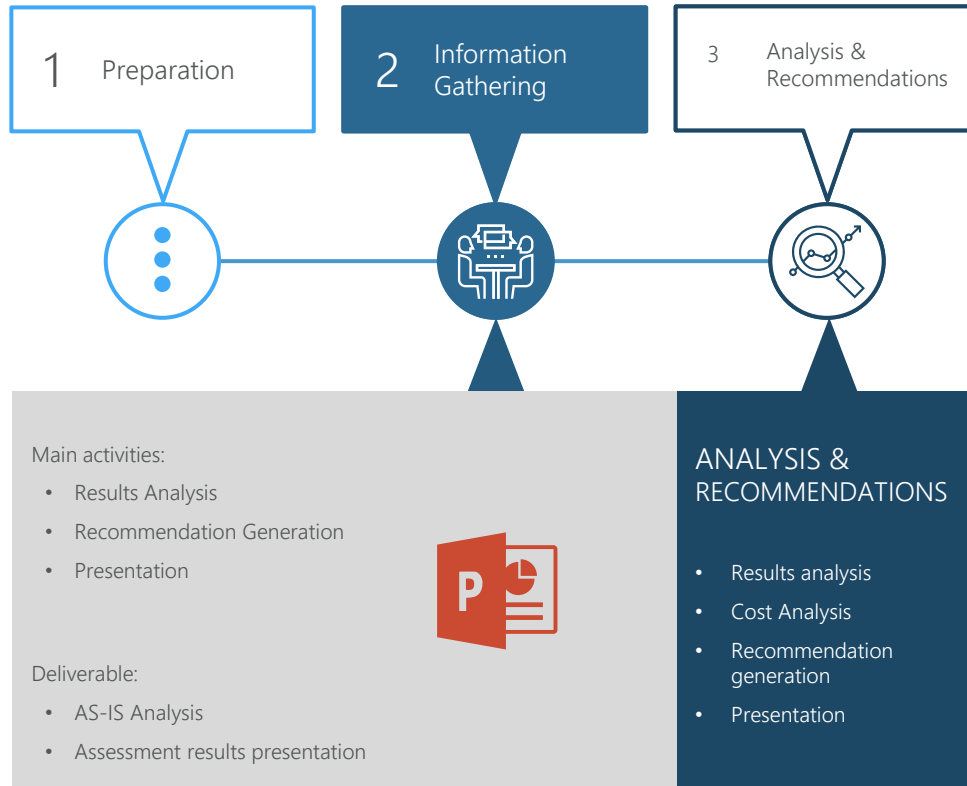
Information Gathering

Operations & Optimization – Cloud Strategy



Analysis & Recommendations

What is? & Assessment – Cloud Strategy



A thick white vertical line runs down the left side of the slide, with a white circle centered on it.

Project Plan, Requirements and Deliverables

Project Plan

ID	Task	Week 1	Week 2	Week 3	Week 4
01	Preparation and Onsite Workshops	Dark Blue			
02	Gathering Information	Light Blue	Light Blue		
03	Analysis		Light Blue	Light Blue	
04	Deliverables generation			Light Blue	Light Blue
05	Closure meeting				Dark Blue

○ Requirements

The customer will make commitments on the next issues:

- The customer will assign personnel and responsible who can collaborate during the project. They will go to control session and necessary follow-up.
- The customer should provide full read-access to the environments.
- The customer must give the documents which are relevant for the Cloud Assessment:
 - Detailed information for network and security architecture
 - Detailed information for applications, application architecture and dependencies
 - Any other relevant information

○ Deliverables

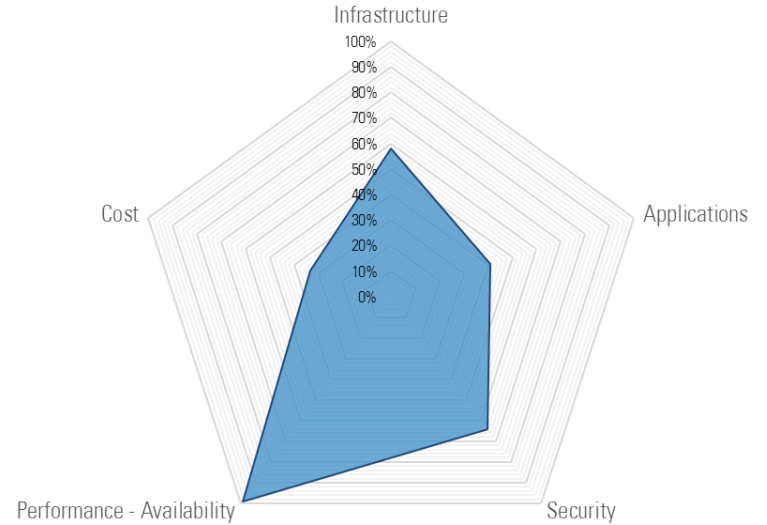
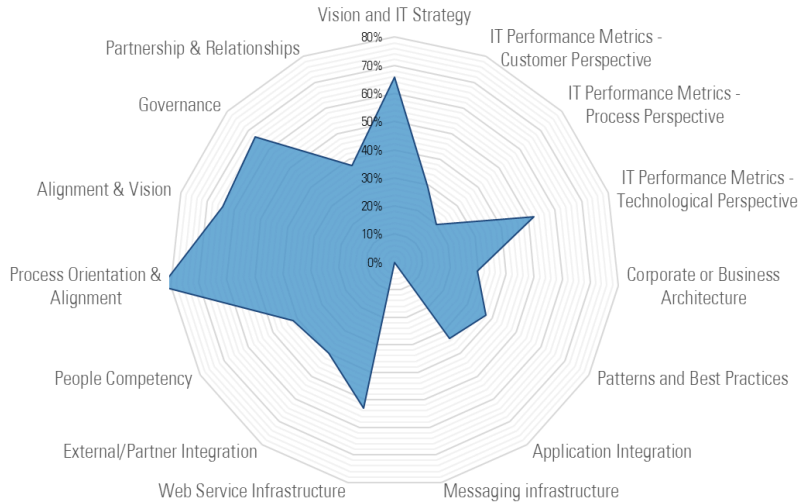
- Company Cloud Readiness
- AS-IS – Cloud Analysis
- TO-BE
 - Cloud TCO
 - Cloud Migration Roadmap (cost, plan & approach)
 - High Level Cloud Reference Architecture
 - General Recommendations



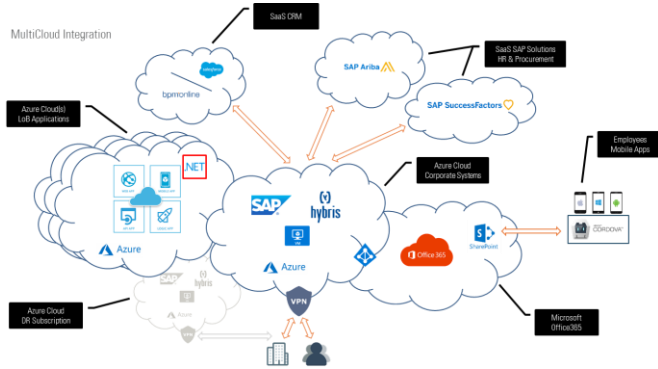
Deliverable Example



Deliverable Example – Cloud Readiness



Deliverable Example - Architecture

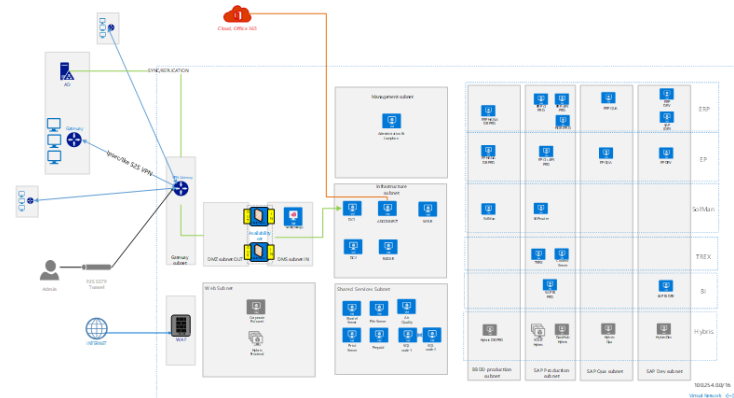


HLD Architecture: High Level Design

- Multi-cloud and hybrid scenarios
- System integrations
- User accesses

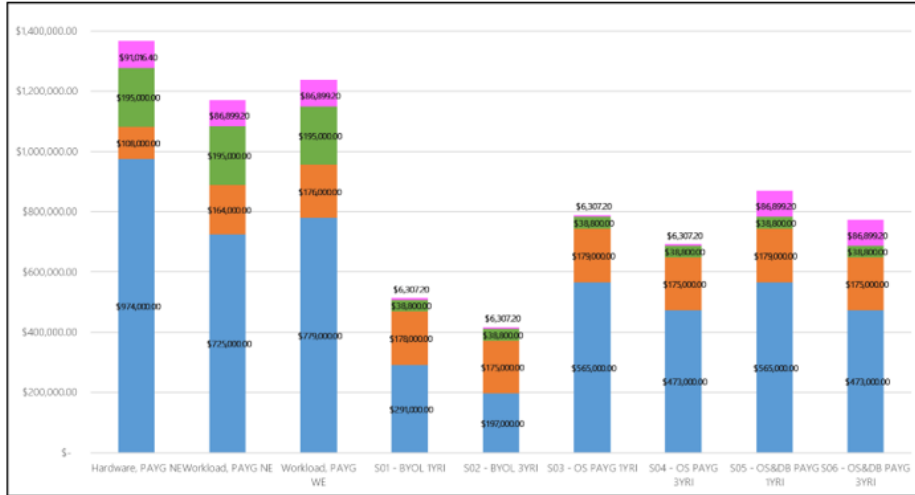
LLD Architecture: Low Level Design

- Network topology
- Virtual Machines
- Required Cloud Elements



Deliverable Example - Cloudamize Report

Scenario	Workload or Hardware	Region	Reserved Instances	Windows Server Licenses	SQL Server Licenses	Target Peak CPU Threshold	Network Load Factor	Compute	Storage	Network	Additional Licenses (SQL & Linux)	Total	Savings over HW PAYG NE
Hardware - PAYG NE	Hardware	North Europe	No	PAYG	PAYG	60%	100%	\$974,000.00	\$108,000.00	\$195,000.00	\$ 91,016.40	\$ 1,368,016.40	0.0%
Workload - PAYG NE	Workload	North Europe	No	PAYG	PAYG	60%	100%	\$725,000.00	\$164,000.00	\$195,000.00	\$86,899.20	\$1,170,899.20	14.4%
Workload - PAYG WE	Workload	West Europe	No	PAYG	PAYG	60%	100%	\$779,000.00	\$176,000.00	\$195,000.00	\$86,899.20	\$1,236,899.20	9.6%
S01 - BYOL 1YRI	Workload	West Europe	1 year	BYOL	BYOL	80%	20%	\$291,000.00	\$178,000.00	\$ 38,800.00	\$ 6,307.20	\$ 514,107.20	62.4%
S02 - BYOL 3YRI	Workload	West Europe	3 year	BYOL	BYOL	80%	20%	\$197,000.00	\$175,000.00	\$ 38,800.00	\$ 6,307.20	\$ 417,107.20	69.5%
S03 - OS PAYG 1YRI	Workload	West Europe	1 year	PAYG	BYOL	80%	20%	\$565,000.00	\$179,000.00	\$ 38,800.00	\$ 6,307.20	\$ 789,107.20	42.3%
S04 - OS PAYG 3YRI	Workload	West Europe	3 year	PAYG	BYOL	80%	20%	\$473,000.00	\$175,000.00	\$ 38,800.00	\$ 6,307.20	\$ 693,107.20	49.3%
S05 - OS&DB PAYG 1YRI	Workload	West Europe	1 year	PAYG	PAYG	80%	20%	\$565,000.00	\$179,000.00	\$ 38,800.00	\$86,899.20	\$ 869,699.20	36.4%
S06 - OS&DB PAYG 3YRI	Workload	West Europe	3 year	PAYG	PAYG	80%	20%	\$473,000.00	\$175,000.00	\$ 38,800.00	\$86,899.20	\$ 773,699.20	43.4%



Infrastructure Assessment Summary

June 18, 2019

Infrastructure Overview

Infrastructure Overview

Utilizing data collected over a month of activity, MyCloudDoor evaluated your current infrastructure. The data uncovered and savings potential are found below.

Total Nodes	832
Total Disk	792
Total Bytes/month (GB)	371k
Hardware, Pay-as-you-go	\$1.9m
Workload, Pay-as-you-go	\$1.1m
License Cost	\$0
Total with License Cost	\$1.1m
S01 - BYOL 1YRI	\$474k

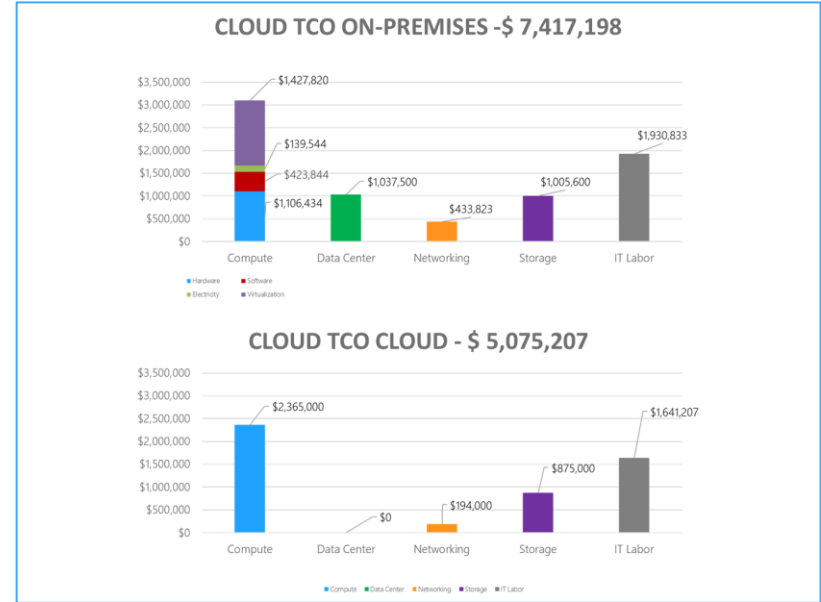
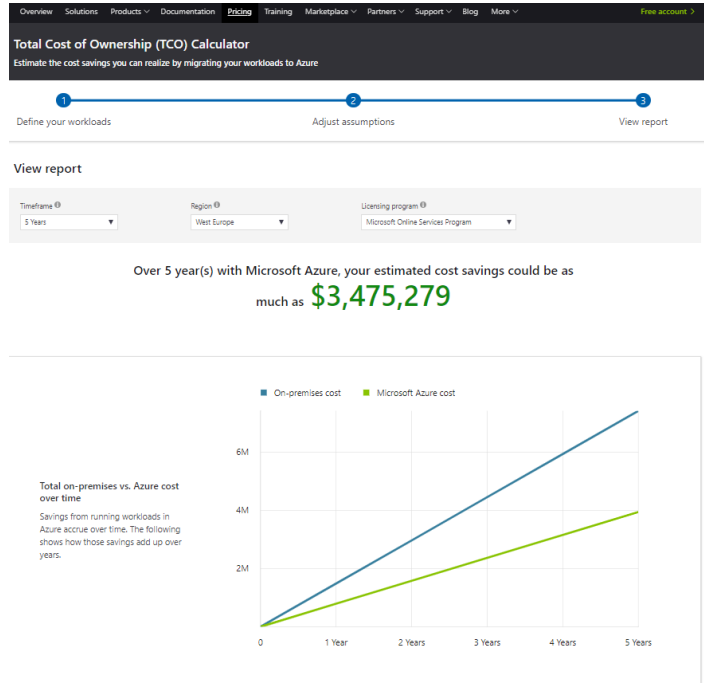
Approach

MyCloudDoor analyzes your workload and projects that as an Azure environment. The platform provides workload mapping to Azure across a number of pricing plans. Below are a set of these plans created from data set collected.

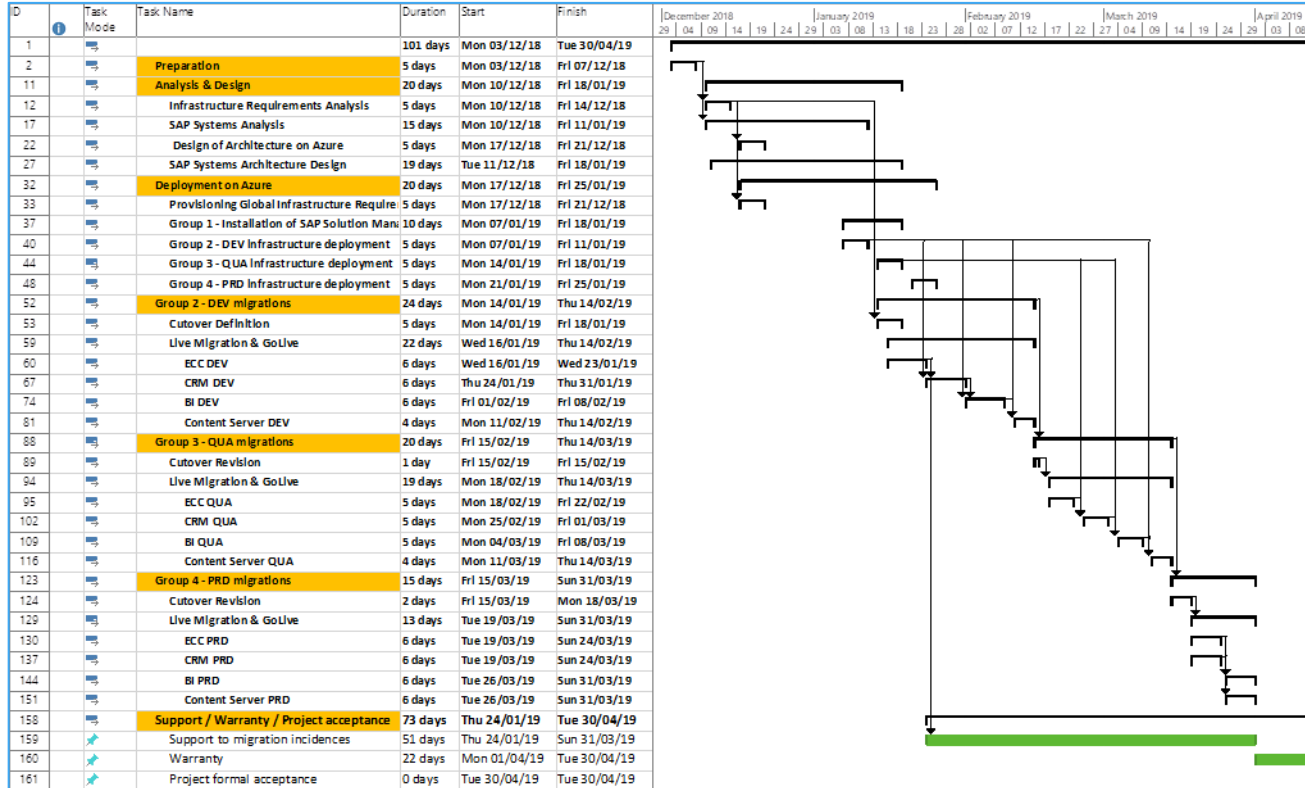
Hardware Mapping

This is a like-to-like mapping of the system configurations to an equivalent Azure instance and storage size. This mapping is based on system hardware specifications (e.g. number of CPUs, CPU speed, and assigned memory, disk size, etc.). This does not take active workload or usage into account. TCO is estimated based on this configuration.

Deliverable Example - Cloud TCO



Deliverable Example – Migration Project Plan



Information

Résultats

环境

МОТИВАЦИЯ

Optimisation

Objetivos

ثقافة

collegamento

Cloud

Strategien

comunicazione

Transformação

samewerking

behendigheid

Diversité

projekt

Koneksi

Responsability



Thank you

Online

UX



info@myclouddoor.com



コミットメント

Vizyon

Σύνδεση

Команда

Digital

qualità

vrijednosti

Wirksamkeit

Initiative

ثقة