

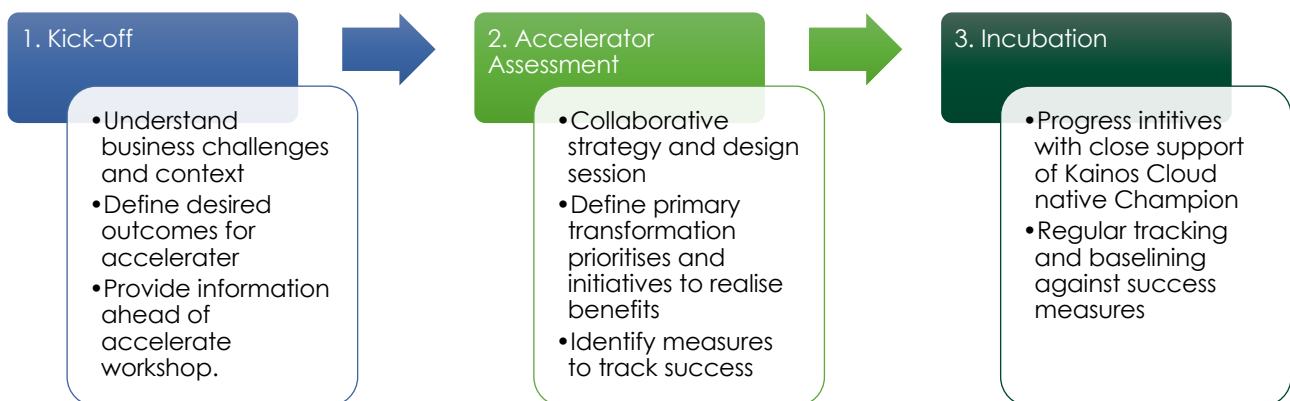
Cloud Native Accelerator

As an advanced specialist Microsoft Azure Kubernetes partner, our Cloud Native Accelerator helps you to rapidly unlock the business value made possible through adoption of Cloud Native technologies to **enable cost savings, improve developer productivity, velocity and increase governance/security**.

Over our 35+ year history Kainos has helped organisations of all sizes – including some the largest UK government departments - to adopt technology and **drive transformation on their terms**.

Our Accelerator focuses on applying the latest technology, tooling and techniques to **drive organisation wide transformation** and **solve real problems that your business is experiencing, today**.

Using a phased process as below, we look at your current technology estate, Software Development Life Cycle (SDLC) and existing capability to overlay this with the latest Cloud Native technology and techniques to understand how it would **enable cost savings, improve developer productivity/velocity and increase governance/security**.

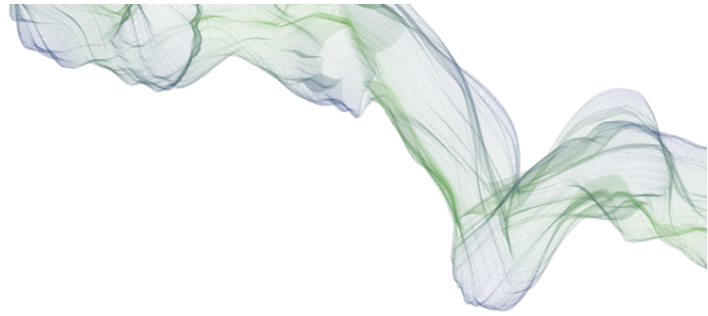


We start with a kick-off call to help us understand your business context, challenges and goals. This feeds into an Accelerator Assessment workshop we'll schedule with our senior Cloud Native technology leaders within Kainos.

Collaboratively with your team, in the Accelerator Assessment we'll identify those areas of your business and SDLC that would benefit from transformation and application of Cloud Native technologies using Azure DevOps and the Azure Kubernetes Service amongst others.

Areas are prioritised based on their likely positive impact on **your bottom line** and **organisational agility**.

Against each area we'll also define the initiatives that can be undertaken to unlock this potential, the performance metrics required to track progress against attainment and how we - through Incubation – can support your rapid progression against your goals.



This incubation occurs over an 8-week period¹ where we align a Kainos Cloud Native Champion to your organisation to closely support, monitor and assist with these initiatives.

This process is conducted in an **open, collaborative and transparent** way – **we always offer objective and impartial advice that is best for your business.**

What you get?

- **Transformation initiatives** tailored for your business and prioritised based on value
- Performance metrics to track progress against initiatives so you **know when you're seeing positive results**
- **Expert advice** from technical leaders aligned to **industry best practice**
- Access to a **Cloud Native Champion** through the incubation period

If you require, Kainos is also able to accelerate identified initiatives by embedding key staff and teams within your organisation to **help catalyse and deliver the transformation required, more quickly.**

We aim to complete the Accelerator workshop **within 2 weeks of engagement** and **commence Incubation for a period of 8 weeks** thereafter¹.

More detail on our Accelerator methodology is included below:

1. Kick-off

We'll setup a call to better understand your context and to help us understand any goals or challenges you'd like to address through this process. We'll have many technical questions about your technology estate, internal processes and capability so having someone technical on the call with good visibility across these areas always helps.

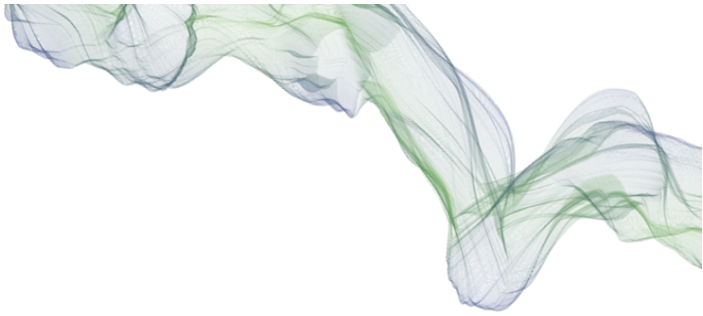
In this call we'll explain our methodology in more detail and set expectations on what we need from you and what you should expect from us.

2. Accelerator Assessment

In a collaborative workshop that can be facilitated in-person or delivered remotely, we take a deep-dive through your organisation's current technology estate, the structure and composition of your software development live-cycle and any existing business/technology challenges you face.

The session is interactive, broad and involving, and we'd encourage senior representatives from your architecture, platform and development communities to attend to provide views, opinion and challenge.

We'll mutually agree on a prioritised list of initiatives and actions that can be taken forward through the incubation phase to **deliver business value, quickly.**



We'll also agree on how progress should be tracked by identifying **realistic performance metrics**.

3. Incubation

We'll align your organisation with a Kainos Cloud Native Champion to support progress against these initiatives and act more broadly as your interface point to a wider Kainos technical community of over 1,700 people as you encounter problems and hit speedbumps.

We're there to help you build momentum we'll setup regular sessions to review progress of the initiatives against the agreed performance metrics and help remove blockers where possible.

We assume the Accelerator initiatives are largely being delivered by your staff, so our assistance is largely one of coaching, but we'd be happy to look at placing key staff or teams to embed, enable and catalyse progress whilst generating results quickly.

¹ *The Kainos Cloud Native Champion is assumed to be aligned to your business on a part-time basis with a number of draw-down days. We would be happy to increase availability if required based on mutual agreement.*