About SabancıDx

SabancıDx continues its operations in the digital transformation field with the strength taken from **BimSA** with **43 years of experience in information technologies** leading the way and completing many successful projects, and pioneering **new generation technologies** in the digital field such as **Advanced Data Analytics, Robotic Labor and Cyber Security**.

Assuming an important role in the **"Sabancı of New Generation"** approach adopted by the Sabancı Group, the company represents **the undiscovered** and the future with the "X" in its brand name.

Operating under **Sabancı Holding** with the vision of **leading the digital transformation of Turkey** and **globalizing using the power of software**, SabancıDx maintains its mission of carrying businesses into the future **by creating sustainable benefits with innovative digital ideas**.

SABANCI Dx

Leadership in Digital Transformation

Vision
Globalizing using the power of software while leading the digital transformation of Turkey by new generation technologies.

Mission
Carrying the businesses into the future by creating sustainable benefits with innovative digital ideas.

Products & Services

- DATA CENTER
- SAP
- SAAS
- HW/SW
- SW Dev.
- RPA

Catalist
Sabancı Startup Programı

SabancıDx Transformation Technology and Data

- Advanced Data Analytics Centre of Excellence
- IoT
- Hybrid Cloud
- Cyber Security
- Digital Design Studio

Vertical

- Retail
- Industry
- Energy
- Insurance/Finance

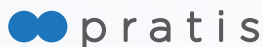# Transformation in Business Solutions | SaaS

edoksis

E-Government Applications and Electronic Document Flow

E-Invoice
E-Archive
E-Dispatch Note
E-Ledger
E-Analysis
E-Reconciliation

1.700 Contracts

Electronic Data Transaction:
50 Million E-Invoices

pratis

Digital B2B Procurement Platform

Pratis offers buyers the opportunity to buy with transparent and optimum prices, while offering new sales opportunities to suppliers

3.2 Billion$ Trading Volume/Year

27.000 Suppliers
35.000 Users

80 Companies (Buyers)
1.200 Users

hr-web

Digital Human Resources and Payrolling Platform

HR-Web provides end-to-end management of all human resources processes.

Reduces the operational burden of firms with Payrolling and SSI incentive services.

210 Companies

32.000 Users

82.500 Employees

SABANCI Dx

SABANCI Dx

pratis

DIGITAL B2B PROCUREMENT PLATFORM

Pratis

We offer service to our customers and suppliers
with **PRATIS** since 2001.

pratis

Pratis

All your purchase processes from request to order
are easily managed with Pratis.

Request

Bargaining

Achievement
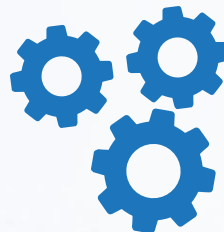
Order

pratis

Pratis in Numbers

67.000+

Electronic
Bargaining

375

Product Service
Group

**USD 3.2
BILLION**

Transaction
Volume / Year

27.000+

Domestic and Global
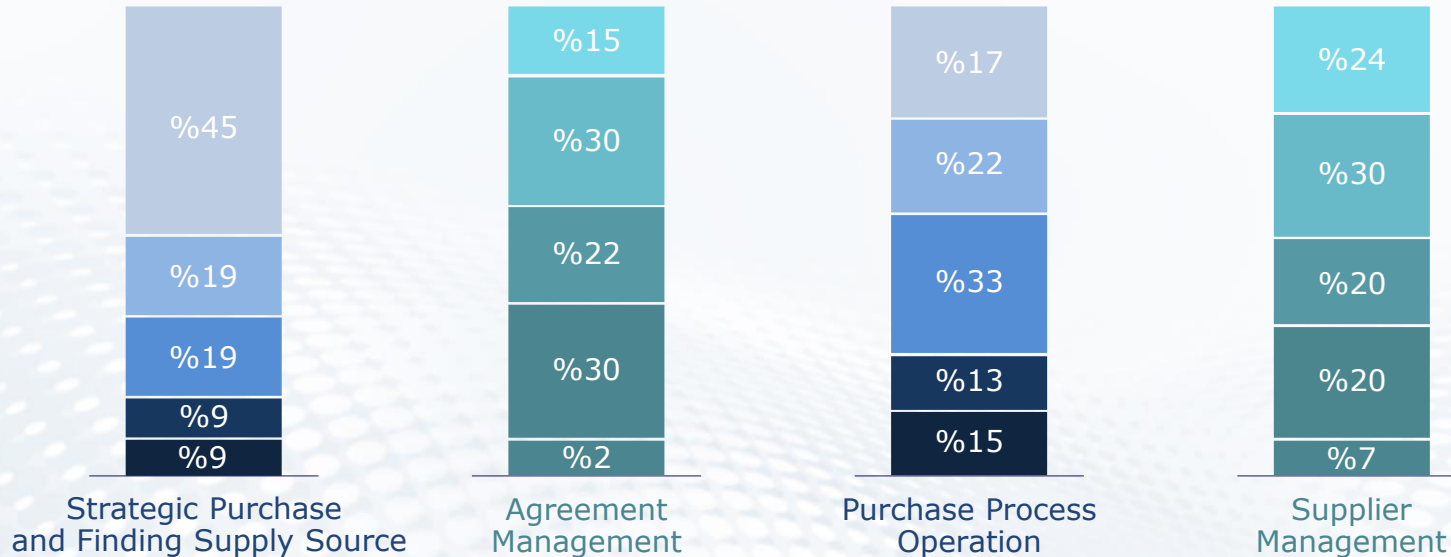Registered Active
Supplier

*2018 numerical data

pratis

Where Powerful Buyers and Expert Suppliers Meet
A Real Marketplace

BIG DATA

CONSULTANCY

COMPANY/SECTORAL ANALYSES

SOCIAL PLATFORM

SECTORAL COLLABORATIONS ADVANTAGEOUS SERVICES

pratis

Purchase Management Difficulties and Pratis

The most difficult topics that companies consider
they will have to challenge in purchase management in the near future...

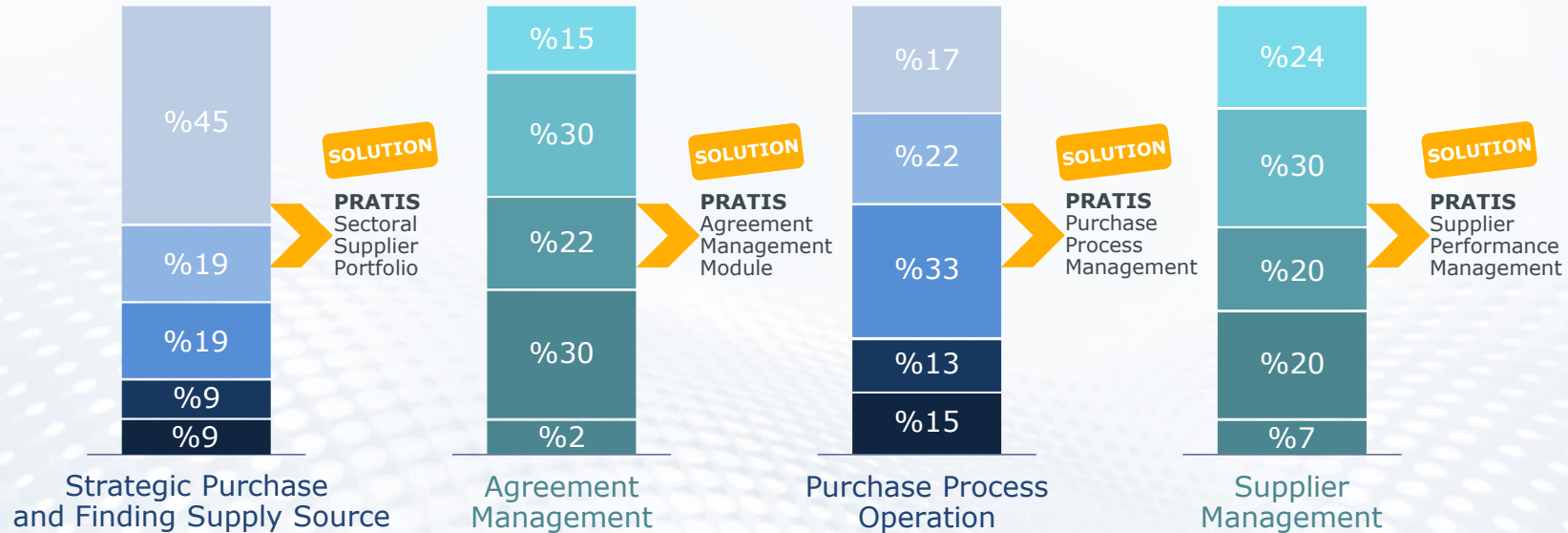| Strategic Purchase and Finding Supply Source	Agreement Management	Purchase Process Operation	Supplier Management
%45	%15	%17	%24
%19	%30	%22	%30
%19	%22	%33	%20
%9	%30	%13	%20
%9	%2	%15	%7

* Prepared according to PwC New Generation Purchase Poll Data
* Significance level determined as 1-most significant and 5-least significant.

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Pratis Advantages

Referenced Suppliers

End-to-End Traceable Purchase Process

Standardization in Purchase Processes

Strong Analysis Capability

Transparency

Time Saving

Cost Advantage

Flexibility in Compliance with Corporate Processes

Catalog/Promotion Sales

A Broad and Sectoral Supplier Portfolio

Controllability

Productivity

Strong Supplier Relations

Workload and Error Minimization

pratis

Pratis Advantages

Advantages on Design-Operation-Control Stages of Purchase Processes by PRATIS

CEO

1

- Saving through process efficiency and procurement methods
- Periodic statistical summary tables
- Digital transformation in purchasing processes
- Reliance in transparent communication

Purchasing Manager

2

- Control offer collection processes easily
- Quick and easy access to custom reports
- Operational control with authorization and limits
- Tracking performance targets

Purchasing Specialist

3

- Operational efficiency
- Facilitating processes
- Access to suppliers in many different categories

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Classical Purchase Process

PRATIS

REQUEST → APPROVAL → PURCHASE → ASSESSMENT → PROBLEMS → DECISION → ORDER

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REQUEST

APPROVAL

PRATIS

ORDER

pratis

Particulars

PURCHASE → **SUPPLIER**

Catalogs

Supplier Management

Bargains

Information and Reporting

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Supplier Performance Management	Technical Assessment	Agreement Management
Purchase Request E-Tender	Supplier Registration/ Approval	Delivery and Payment

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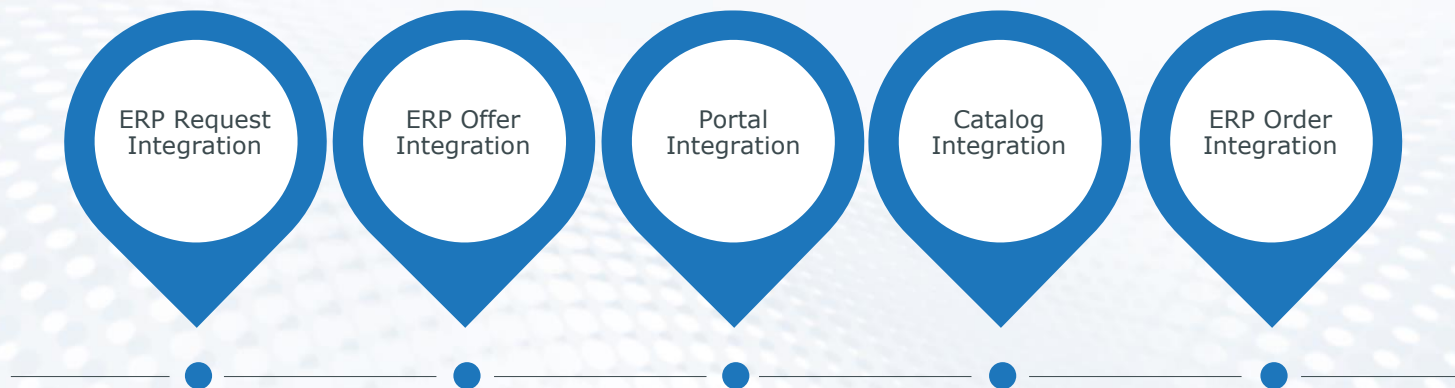# Fast Access to the Correct Supplier

Hundreds of product and service groups
Sending invitation to correct suppliers with category-based search
Suppliers' invitation receipt, bid submission and winning performance analyses

Advertisement	Packaging	Stationery	Promotion	Hardware
Bearing	Construction	Renting	Furniture	
Energy	Printing	Cargo		
Software	Chemical			
Logistics				

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INTEGRATION WITH ERP SYSTEMS

All your processes from request to order are integrated

ERP Request Integration

ERP Offer Integration

Portal Integration

Catalog Integration

ERP Order Integration

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Bargain Types

E-Bid Collection

Options:
Covered, Sealed

Results:
Order, New Type, E-Purchase Tender

E-Purchase Tender

Options:
Dutch Auction, Covered, Sealed

Results:
Order, New Type

E-Purchase Offer

Results:
Order, Counter Bid

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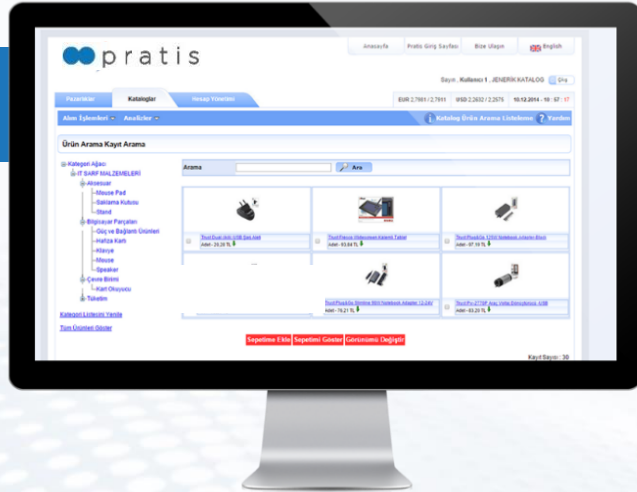
E-Catalogs

Fast, Easy, Reliable Purchase

Catalogs Specific to Your Company through Long-Term Framework Agreements;

- Elimination of continuous tender opening, bid collection and bargaining processes throughout the year

- Easy and fast ordering with user-based budget limits

- Reliable purchase with approval mechanism

- Automatic e-mail and SMS notification to the supplier following order

pratis

Direct Your Purchase with Analyses

Identify, Track, Measure, Manage with Powerful Reporting

- Bid Comparison

- Category-Based Purchase Measurement

- Purchase Saving Amount

- Past Purchase Performances

- Product/Supplier Analyses

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Pratis Mobile is with you wherever you are...

- Regardless of Place and Time

- Ability for Tender Follow-Up, Management and Analysis Messaging with Suppliers

Available on the App Store

Google play

pratis

Secure Purchase

Information Security
ISO 27001

Your purchase information is very valuable and confidential

Business Continuity
ISO 22301

A continuously working e-purchase platform that you may access uninterruptedly and whenever you wish

Service Management Standard
ISO 20000-1

Security, speed and accessibility in addition to standardization in post-service services

pratis

WE ARE BY YOUR SIDE FOR AN EFFECTIVE AND EFFICIENT PROCESS...

SUPPORT

SERVICE

USER

TRAININGS

HELP

MANUALS

pratis

SaaS

Process

- Process management with your current purchase team

- E-purchase operation without extra costs

Development

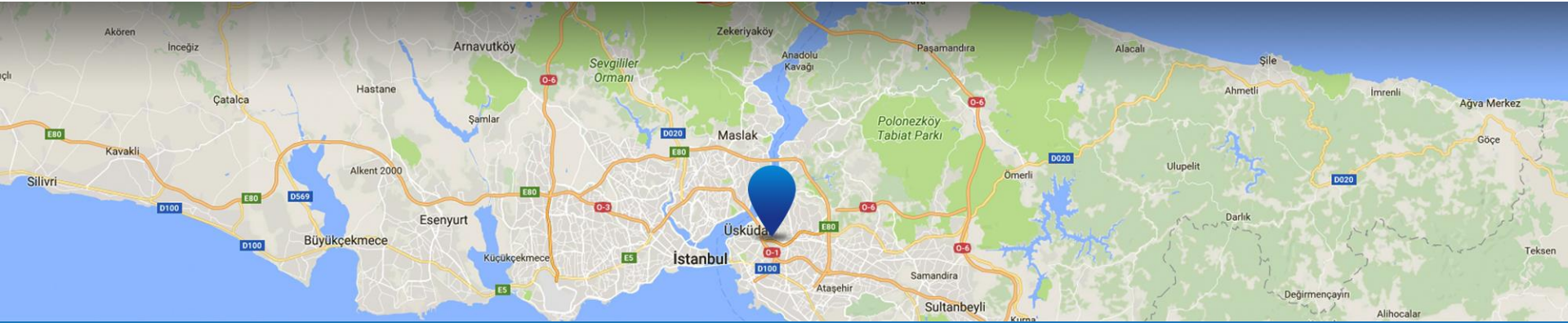Minimizing software development team costs

Operation

Elimination of hardware and operation costs for software

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