



bluefort

Incentive & Compliance Wins for Retailers

RIA | Retail IFRS15 App

The smart and elegant way to recognise revenue for your retail incentive programs in Dynamics 365 Retail

As retailers continue to enhance consumer experience with incentive programs to build long-lasting relationships, the associated administrative tasks are negatively impacting the objective. Incorrectly calculated revenue relating to incentive programs and human error from manual intervention affects IFRS 15 compliance and related VAT reporting.

RIA offers a simplified approach to complex problems within the familiarity of Dynamics 365. Supported by robust capabilities for calculating your incentive performance obligations, RIA delivers a convenient and functionally rich solution for streamlined revenue recognition and regulatory compliance.

WHAT WE OFFER



Centralise

Centralise performance obligations (Incentive earned) and redemption (incentive spend) directly in Dynamics 365 Retail. Improve financial gains through earn and spend insights.

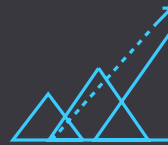
Familiar interface



Intelligent

RIA automatically calculates the performance obligation earned and incentive redeemed from your incentive program as well as standalone-selling price aligned with IFRS rules.

Consistent and streamlined








Automate

Automatic creation and posting of revenue and contract liability journals, eliminate human error and drive transparency throughout the incentive program and related financials.

Automate and Simplify

- Eliminate manual data extraction of transactions linked to incentive programs
- Automate the calculation of revenue recognition for incentive earned and redemption
- Flexible recognition including daily, weekly, monthly, quarterly or specified date range
- Easily manage accuracy on tiers and various earning and redemption rates
- Significant reduction in overhead and error to manage incentive programs.

IFRS 15 COMPLIANCE

-  Material performance obligation to the customer
-  Calculation of transaction price to performance obligation in relation to stand-alone selling price per Item
-  Appropriate recognition of revenue and liability for the calculation of franchise fees
-  Effective calculation of revenue and contract liability with appropriate adjustment upon redemption
-  Forecast expected redemption rates to efficiently process VAT payments

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Through the elegance of Dynamics 365, RIA is the smart way to recognise revenue for your retail incentive programs in Dynamics 365 Retail

KEY USE CASES



TRANSACTIONS

Automatically view transactions linked to your incentive programs and manage the incentive financial life cycle centrally in Dynamics 365



INCENTIVE VALUE

Automatically calculate monetary value of incentive earned to determine the standalone -selling price per Item Category



POSTING

Accurately recognise revenue and effectively manage franchise fees and VAT payments. Automatically post revenue and contract liability journal entries



REDEMPTION VALUE

Easily manage adjustments to redemption value with related automated posting to revenue and contract liability accounts



FORECAST

Forecast the monetary value of incentive programs and redemption value to determine optimal periods of earn and spend

WHY COMPLIANCE WITH RIA

- Save days of productivity per revenue recognition period on your incentive programs
- Fewer human intervention touch-points required and elimination of calculations errors
- Ensure IFRS 15 compliance for your business
- Save on revenue-linked franchise fees calculated per item category and streamlined VAT forecasting

WHY BLUEFORT

Bluefort is a Microsoft Gold Partner based in Malta. We believe foundations should not be simply laid and left. We find your business' overlooked opportunities to increase efficiency, reduce costs and accelerate growth using our in-depth knowledge of Microsoft Dynamics 365.