

Partner Name: Reliance Infosystems

WeBer optimizes the use of organization's pool vehicles while also making Drivers to be digitally accountable

WeBer

Solution Description

When pool vehicles within an organization are not optimally utilized, wear, tear, repairs and asset depreciation kick in faster. This leads to avoidable surge in overheads and higher cost-to-revenue ratio. WeBer is a simple tool for scheduling, joining and capturing movements of pool vehicles. With WeBer, Sales Executives or Engineers going to visit customers can schedule rides from the pool or join already scheduled rides going to similar directions before they depart. Giving employees real-time visibility into movement activities across the organization helps optimize the use of pool vehicles thereby improving the profitability of business. WeBer also drag Drivers into the digital inclusion net by allowing them to capture start and end trips. By digitally involving the Drivers, the App accounts for utilization of the vehicles/Drivers over a period. The App connect to Dynamics 365 to fetch the customer being visited which further accounts for project of sales cost allocation to such customers.

Benefits

1. *Improves utilization of Organization's fleet*
2. *Empowers Drivers to be digitally accountable*
3. *Seamlessly derives movement cost allocation to projects and sales activities*
4. *Helps correlate vehicles' aging, repairs and replacement needs*

Industries

Insurance, Fleet Management, Telecoms, Distribution, Banking, Power

Vertical

Sales, Field Service, Distribution, Services

Category

Productivity

Geographies

EMEA

Avg Deal Size \$ Incentives

xxxk ISV rev p.a.
IP co-sell / Dual

Customer Target Audience

Admin Head, CxO, Facilities Head, Strategy Head

Solution Area(s) Workload(s)

PowerApps, Power Automate, SharePoint, Teams, Dynamics 365



Resources & PR

[Partner Website](#)
[Partner PR](#)
[Partner Video](#)
[Link to Appsource/Marketplace](#)
[Link to OCP GTM](#)
[Customer Case Study](#)
 PDM alias: oluwaremilekun.olowu
 Partner Contact: Olayemi Popoola

Customer(s) / Pilot(s)

Cornerstone Insurance
 NOSAK
 AllCO Insurance
 PAL Pension
 Customer 5

Partner Name: Reliance Infosystems

YummieZone helps employees order their favorite meals without creating a strain in logistical details.

YummieZone

Solution Description

The availability of meals in an organization's canteen is one of the major impetus an employee can receive from any employer. To have zero worries on the decision-making of meals or the food vendor required to provide the meal without causing a strain to the logistics input is a dream come true to any employee as well as the employer. YummieZone is a complete solution for meal ordering for employees within an organization with an intelligent meal order management system. YummieZone comprises of a meal menu for employees as well as a variety of food vendors where employees can make their choice and a dashboard where employees can view the history of their orders. YummieZone is built on a reliable and high-performance stack with strong extraneous integration and options for empowering the application platform for meal ordering and delivery within an organization

Benefits

1. Monitoring employees' expenses incurred in real time
2. Quick stress-free meal delivery
3. Ability for employees to order for meals anywhere and anytime

Industries

Health, Banking, Finance, Manufacturing, Public Sector, Conglomerate

Avg Deal Size \$ Incentives

xxxk ISV rev p.a.
IP co-sell / Dual

Vertical

Customer Services, maintenance services

Customer Target Audience

Admin Heads, COOs, Executive Directors, Operational Managers

Category

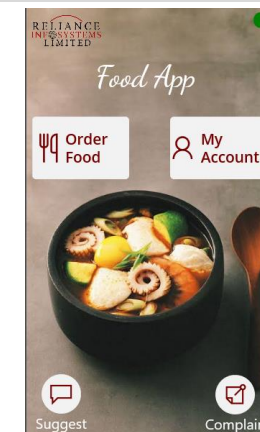
Productivity

Solution Area(s) Workload(s)

PowerApps, Power Automate, SharePoint

Geographies

xxx



Resources & PR

Partner Website

Partner PR

Partner Video

Link to Appsource/Marketplace

Link to OCP GTM

Customer Case Study

PDM alias: oluwaremilekun.olowu

Partner Contact: Olayemi Popoola

Customer(s) / Pilot(s)

NOSAK

PAL PENSIONS

CORNERSTION INSURANCE

AIICO INSURANCE