

Power Apps for Manufacturing

Accelerate ROI with a streamlined, intuitive UI, and a suite of Power Apps to manage account planning, business forecasting, share of wallet, and more.

With Alithya's Power Apps for Manufacturing, manufacturers can survive and thrive in an age of digital transformation and Industry 4.0. Power Apps for Manufacturing provides the tools you need to better engage with customers, empower employees to sell more and deliver more profitable work, and make management decisions based on higher-quality data.

By bringing siloed data together, you can create a single view of the customer, behavior and market movement and trends. Power Apps for Manufacturing includes a streamlined UI for better adoption and productivity, and Power Apps tailored to manufacturing needs:

- Business Forecasting
- Account Planning
- Credit History
- Contracts
- Programs
- Warranties
- Call Reports
- Asset Tracking
- Share of Wallet

Benefits

Improve interactions with customers and prospects

Better support for management decision-making

Improve forecasting accuracy and revenue visibility

Increase lead handling and responsiveness

Improve account management

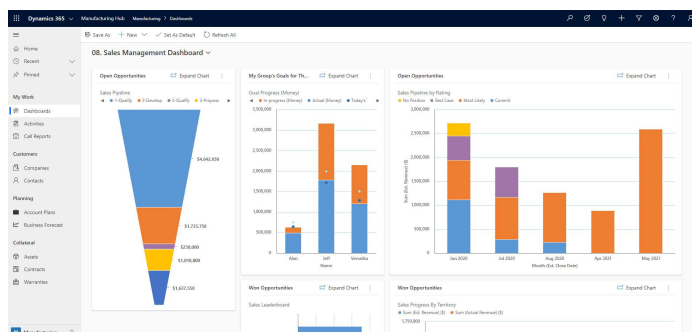
Increase revenue from existing customers

Maximize time spent selling

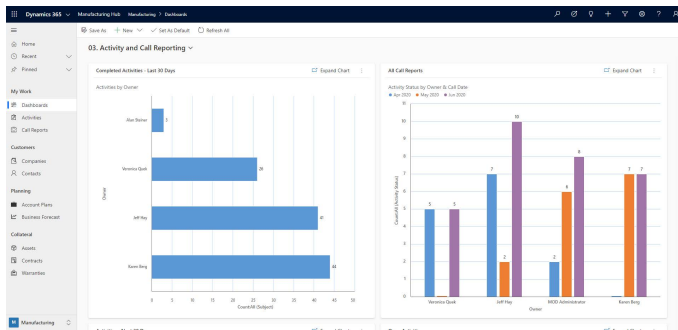
Improve customer service and responsiveness

Increase leads and build pipeline

Improve overall operational efficiency



➤ See call and activity reporting at a glance

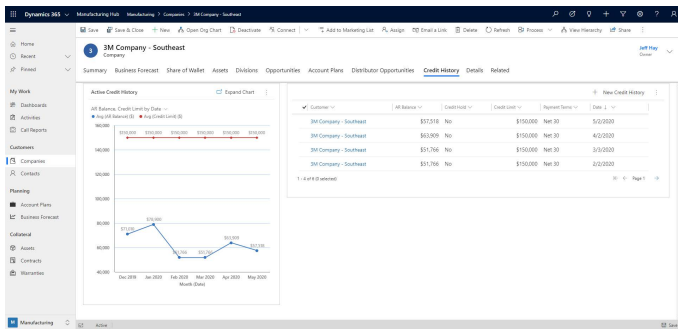


➤ Track account planning

The screenshot displays the '3M Company - Southeast' account planning dashboard in Dynamics 365. It shows a table of account planning data. The table has columns for 'Account Name', 'Customer', 'Plan Type', 'Start Date', and 'Status'. The data rows are as follows:

Account Name	Customer	Plan Type	Start Date	Status
P2017	3M Company - Southeast P2017 Complete Plan	3M Company - Southeast	Start Up	Complete
P2018	3M Company - Southeast P2018 Complete Plan	3M Company - Southeast	Strategic	Complete
P2019	3M Company - Southeast P2019 Complete Plan	3M Company - Southeast	Strategic	Complete
P2020	3M Company - Southeast P2020 Complete Plan	3M Company - Southeast	Strategic	In Progress

➤ View customer credit history over time



➤ Improve asset visibility

The screenshot displays the '3M Company - Southeast' asset visibility dashboard in Dynamics 365. It shows a table of asset visibility data. The table has columns for 'Asset Name', 'Asset Type', 'Asset Location', and 'Status'. The data rows are as follows:

Asset Name	Asset Type	Asset Location	Status
3M Company - Southeast	4524888	Blending System	10/3/2019

About Alithya

Alithya is a leading strategy and digital technology company, with over 2,000 highly skilled professionals delivering solutions across Canada, the US and Europe. Alithya's Microsoft practice covers a wide array of capabilities, including Dynamics, Azure, business analytics, digital solutions, advanced analytics, application development and architecture. Focused on business outcomes, our combined companies have delivered Microsoft solutions to over 1,500 clients. Alithya's global offering is to deliver strategy and digital technology services in addition to implementing ERP, CRM and integrated solutions.