# **Customer Success Story**





Fiat Chrysler Automobiles, also known as FCA, is a multinational corporation, part of EXOR group (Agnelli Family). With 125B\$ revenues in 2018 and a current market capitalization of 23B\$, FCA is the first car manufacturer in Italy for sales volume and the 8th in the world.

With the need to reduce costs and improve performances, FCA moved on Azure its Siemens Teamcenter EMEA platform, the business-critical PLM system used by Engineering and Manufacturing all over the world.

Deal Size: 700+ K\$ ACR per year

Closed Date: July 2019

Region: Italy

# Win Results

#### Performance and Flexibility

Performance test conducted by Siemens, certified significant improvements on performances and flexibility when compared to on-premises environments.

## Cost Saving and Consolidation

In addition to immediate cost saving ensured by the project, FCA will now consolidate on Azure additional Teamcenter instances lowering IT complexity and maintenance costs.

## Connected Engineering

Teamcenter on Azure enables the holistic approach to a modern engineering able to connect on Azure PLM, HPC and Remote Workstation (VDI).