Contractor 360
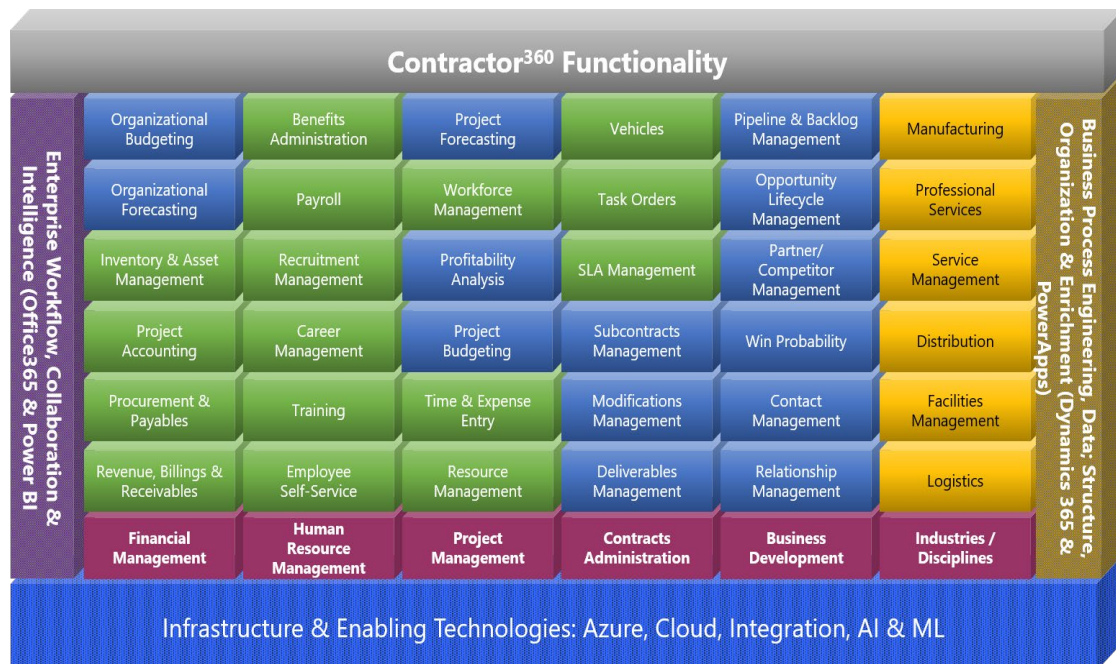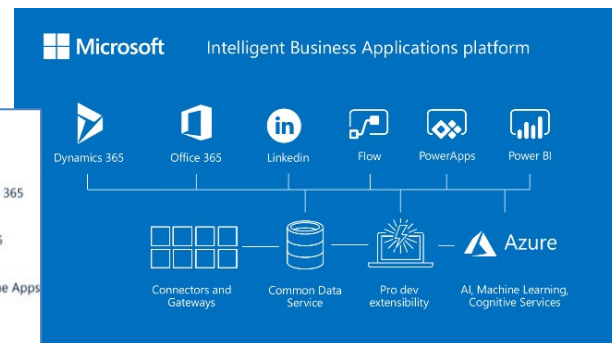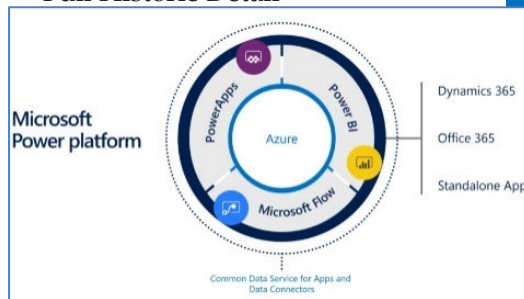*Agile, Intuitive, Empowering*

Highlights

- Provides familiar, intuitive Microsoft® user interfaces
- Microsoft Cloud Based
- Leverages Microsoft AI Platform
- Built on Dynamics® 365 and Power Platform
- Integrates with Microsoft Office and Teams
- Highly Scalable and Secure Remote Work Environments
- Familiar Microsoft® User Experience
- Rapid Deployment
- Rapid Adoption
- Streamlines Process
- Ensures Regulatory Compliance
- Comprehensive Real Time Dashboards
- Comprehensive workspaces
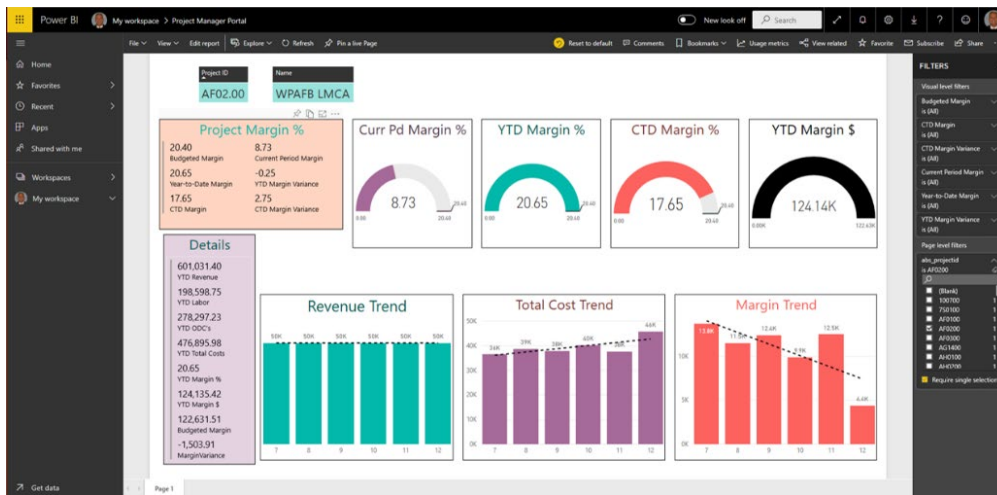- Seamless Integrations to Existing Applications

Achieving Contractor Excellence

Contractor360© is a fully FAR compliant financial management solution built on the powerful Microsoft Intelligent Business Applications Platform allowing for rapid modular deployments in the cloud or on premise and leveraging the Microsoft Power Platform, Microsoft AI Platform and seamlessly integrating Microsoft Office.

Contractor360© delivers rapid legacy system integrations and is available under perpetual and SaaS licensing models. Accurate forecasting in today's government contracting industry requires information from 4 disparate, but critical areas of every organization; Budgets, Backlog (Value & Funded), Pipeline, and trended Actual Costs and Revenues. By fully integrating Capture, Forecasting, Budgeting, Contracts Administration, and financial functions within your organization. **Contractor360©** provides is a complete organizational forecasting solution providing contractors with the ability to develop; project and organizational, cost and revenue forecasts and what if analysis scenarios. The granular design and integrations (ERP- Actual, Capture360-Projected Awards, Contracts360-Modifications) allow us to play what if scenarios recalculating our entire forecast based on the most current information. If an award or contract start date moves to the right, we can understand the impacts on our financial performance, indirect rates, staffing and pricing models.

Contractor360© provides:
- ✓ Familiar Microsoft® Desktop Displays
- ✓ Relative Information organized per process phase
- ✓ Highly Intelligent work environment
- ✓ Automated Acquisition Processing
- ✓ Operational Intelligence
- ✓ Full Historic Detail

Contractor360 Functionality

Enterprise Workflow, Collaboration & Intelligence (Office365 & Power BI)						Business Process Engineering, Data; Structure, Organization & Enrichment (Dynamics 365 & PowerApps)
Organizational Budgeting	Benefits Administration	Project Forecasting	Vehicles	Pipeline & Backlog Management	Manufacturing	
Organizational Forecasting	Payroll	Workforce Management	Task Orders	Opportunity Lifecycle Management	Professional Services	
Inventory & Asset Management	Recruitment Management	Profitability Analysis	SLA Management	Partner/ Competitor Management	Service Management	
Project Accounting	Career Management	Project Budgeting	Subcontracts Management	Win Probability	Distribution	
Procurement & Payables	Training	Time & Expense Entry	Modifications Management	Contact Management	Facilities Management	
Revenue, Billings & Receivables	Employee Self-Service	Resource Management	Deliverables Management	Relationship Management	Logistics	
Financial Management	**Human Resource Management**	**Project Management**	**Contracts Administration**	**Business Development**	**Industries / Disciplines**	

Infrastructure & Enabling Technologies: Azure, Cloud, Integration, AI & ML

Agile. Contractor³⁶⁰© provides government contracting organizations with a highly agile system that is easily re-configured to meet the evolving and unique needs of the user community, while also reducing the need for costly software upgrades. Built upon the Microsoft Dynamics® 365 platform, **Contractor** ³⁶⁰© provides a single master source of all contract information, giving enhanced Outlook®-based access and visibility into all relevant procurement data for users across the organization.

Transparent. Contractor ³⁶⁰© enhances visibility by automating the collection and delivery of capture and contract related information such as Excel spreadsheets, RFIs (market assessments), previous RFPs, PowerPoint® presentations, Outlook® artifacts and other documents that relate to specific objectives. For example, everything associated with an opportunity or contract, including all relevant emails, Team reviews, calendar invites and documents, emails and approvals, can be tagged, searched and pulled together instantaneously into an electronic folder that presents users with all the specific information required.

Productive. To increase efficiencies and optimize productivity, Contractor³⁶⁰© streamlines processes by making arduous entry and cataloging tasks much easier to complete and more accurate. In addition, Contractor³⁶⁰© provides management with the real-time dashboard reporting and data analysis needed to quickly identify and resolve workflow bottlenecks

Familiar. Contractor ³⁶⁰© is designed to track all lifecycle communications and interactions -- and facilitate activities through automated workflow messaging. Communications and tracked activities are visible in Outlook®, any browser, and SharePoint®, which present users with these familiar desktop environments.

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CAPABILITIES & FEATURES

Capture³⁶⁰
♦ Higher overall win rates
♦ Online response management and Pipeline review
♦ Best bid strategies via knowledge warehouse
♦ Repeatable process
♦ Accurate Forecasting

Budget³⁶⁰
♦ Budgeting of all resource types: Hourly, Exempt, Non -exempt
♦ All Contract Types supported (FFP, Cost-based, T&M)
♦ Automated cost and revenue calculations
♦ Automated multi-layered resource & Project burdening

Contract³⁶⁰
♦ Vehicle, contract and delivery order management
♦ Modification Management
♦ CLIN, SLIN & ACRN tracking
♦ Store all contract related data, documents and communications

Intel³⁶⁰
♦ Role and Rule based analytics - "who should be notified of what"
♦ Rapid and complete integration of financial detail
♦ Project, Divisional and Enterprise Financial Analysis including:
  o P&L's with Budget-to-actual Margin Analysis
  o Cost, Revenue and Burn-rate analysis

Dynamics 365 F&O
♦ FAR Compliant:
  o Cloud-enabled Timekeeping
  o Segregation of Cost
  o Actual Indirect Rate Calculations
  o Indirect Cost Allocations
♦ Fully supports All Contract Types:
♦ Supports Many Industries:
  o Manufacturing & Distribution
  o Logistics
  o Construction
  o Service Management
  o Professional Services
  o Facilities Management (O&M)