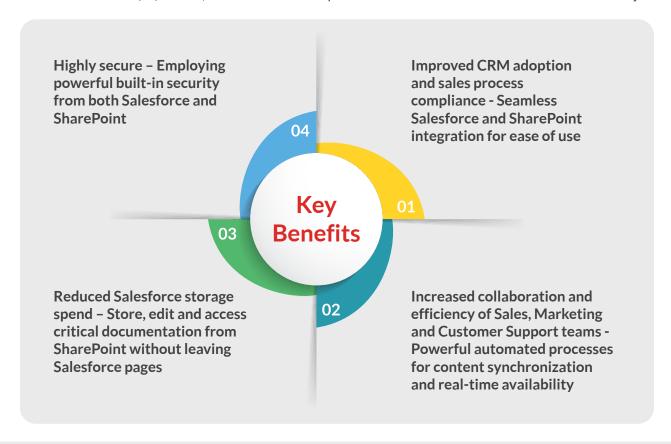


## Simple. Seamless. Synergy.

As organizations seek to improve efficiencies, integration of key systems is critical. Salesforce® as a CRM integrated with SharePoint® as a CMS brings numerous powerful advantages. Emtec's ShareINTEGRATE™ solution provides a seamless, elegant, scalable, and secure integration between Salesforce and Microsoft SharePoint Online (Collaboration and Content Management System), for enhanced productivity, user experience and customer service.

With ShareINTEGRATE™, content creators and consumers can enjoy the best of both worlds without leaving their Salesforce User Interface (UI) to save, search and access important content across standard as well as custom objects.







# **ShareINTEGRATE™**

# Scalable and Secure Integration of Salesforce and SharePoint

#### **Features**

- Access SharePoint's powerful content management and enterprise search features through Sales force's user-friendly
  UI by embedding SharePoint functionality directly into Salesforce.
- Complete native experience as attachments are associated with records in custom and standard objects in Salesforce, while being maintained in SharePoint within its hierarchical file structure.
- Readily available in Salesforce Classic and Lightning Experience
- Provides a seamless user experience across devices desktop, phone and tablet.
- Enables content collaboration among Salesforce users without requiring individual SharePoint licenses.
- Robust ShareINTEGRATE™ API foundation provides for easy enhancement and extension of core features to support other complex business processes and applications.
- Highly secure environment completely governed by Salesforce and SharePoint cloud security and trust management policies.

### **Security**

- Customizable, while employing the security layers of both Salesforce and SharePoint.
- Secure transmission of data between Salesforce and SharePoint without needing interim storage.
- Supports two types of security mechanisms
  - App level uses connected app security configured on SharePoint to connect from Salesforce.
  - User level fetches necessary data from SharePoint based on current user's access permissions.
- Ability to configure at the app level, user level or both in parallel for individual Salesforce objects.

Emtec's integration tool has relieved us from the time-consuming task of manually updating all our product documentation, enabling us be more productive and focus on core tasks.

Andreas Kjaer Svendsen,
 SharePoint/ Salesforce Content
 Manager, Danfoss Power Solutions



### **About Emtec**

Emtec, an IT consultancy, is dedicated to helping organizations drive optimization, transformation and growth by employing the latest enterprise technologies and innovative business processes to empower their employees, accelerate innovation and deliver results.

#### **ShareINTEGRATE™**

For more information about ShareINTEGRATE™ or integration of SharePoint with other enterprise applications, please contact us.

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