

September 20, 2019

DXC Homebuilder One

Powered by Microsoft Dynamics 365

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- Designed in partnership with top National Homebuilders
- Built on Microsoft Dynamics 365:
 - Scalable single business solution
 - Modern open platform
 - Controlled business processes
- Breadth of solution allows homebuilders to simplify landscape and lower costs
- Change agent to reframe users, improve processes and assist data quality – ‘break the cycle’



Why DXC Homebuilder One

- **Leverage** a single, end-to-end modern solution built on Microsoft Dynamics 365
- **Optimize** business processes, operations and margin
- **Reduce** complexities and simplify your IT environment
- **Enable** Digital Transformation to accelerate your business
- **Benefit** from the expertise and global reach of DXC Technology



The power of Microsoft Dynamics 365

- Cloud-hosted solution using Microsoft Azure - system is monitored and maintained by Microsoft
- Full native office integration which enforces all business logic and security
- Powerful native training tool with step-by-step instruction on how to perform a business function
- Browser based solution that can be used on any device (laptops, tablets, phones)



The power of one

- Single database, no integrations required
- Single web browser based application, no need to switch applications to use different modules
- Single license all modules included out-of-the-box with one user license
- Single sign-on from active directory devices

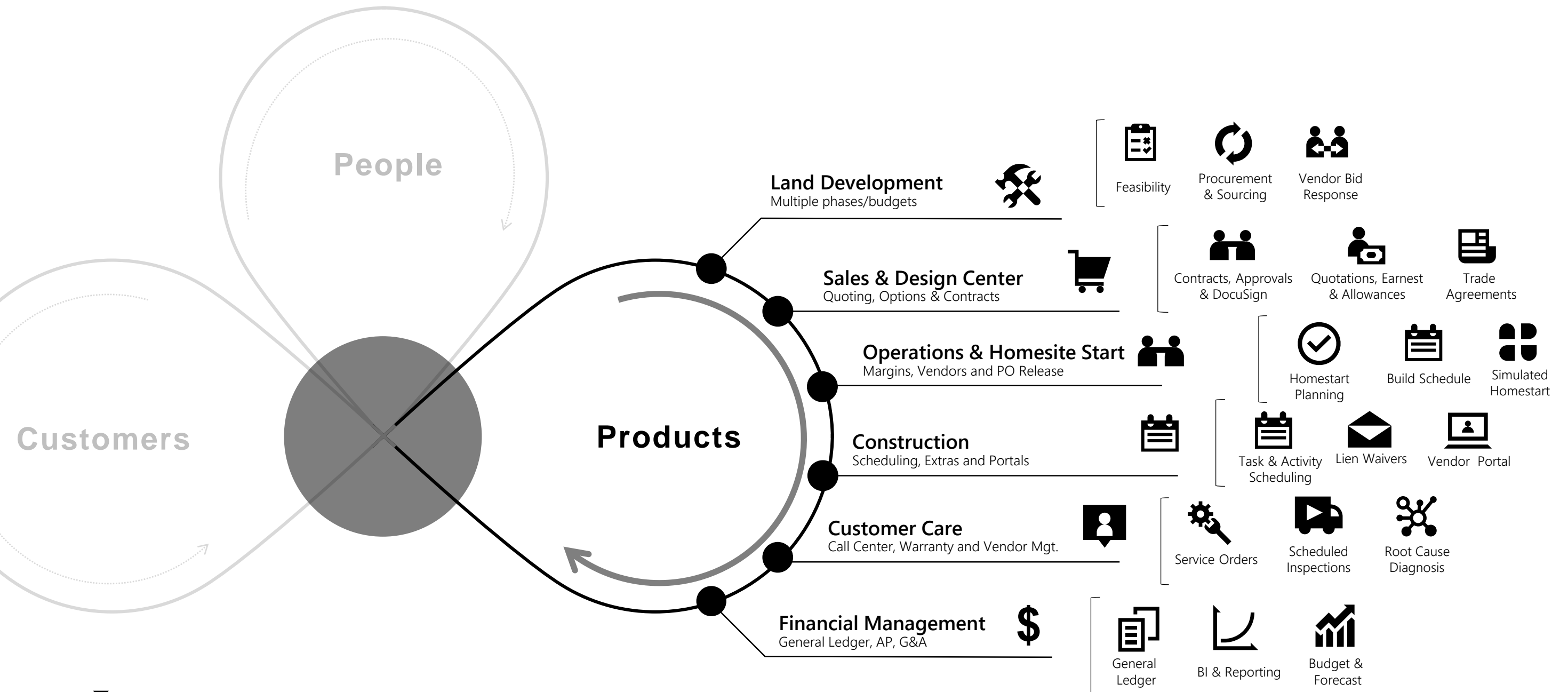


DXC Homebuilder One

- Hierarchy
- Land development
- Community setup
- Bid management
- Option management
- Phase management
- Sales / CRM
- Operations
- Construction
- Warranty management
- Vendor management
- Deposit management / AR
- Lot close
- Financial management



DXC Homebuilder One - Products



Homebuilder business processes

Marketing and customer engagement <ul style="list-style-type: none"> • Gather and monitor customer demographic info • Multi-channel marketing campaigns with Marketing Action Analytics • Lead nurturing and opportunity qualification • Social listening and engagement 	Sales and design center <ul style="list-style-type: none"> • Lead/opportunity definition • Link to home plan and homesite • Option selection with flooring • Custom option workflow • Quotations • Earnest money • Contracts, approvals, and DocuSign • Color selections • Post sale management 	Operations and homesite start <ul style="list-style-type: none"> • Pre-construction activities • Home start planning <ul style="list-style-type: none"> - Costing review - Vendor selection - Margin review • Simulated home start • Home start results <ul style="list-style-type: none"> - Purchase orders - Locked budget - Build schedule 	Construction <ul style="list-style-type: none"> • Vendor portal • Lien waivers • Scheduling • Construction manager portal <ul style="list-style-type: none"> - Task completion and OK to pay - Field POs including back charges • Extras management • Cut-Offs and buyer variations 	Customer care <ul style="list-style-type: none"> • Customer home orientation • Close, accrual and customer care project activated • Occupant history • Customer care items • Service orders with tracking attempted contacts • Scheduled inspections linked to Outlook • Closure: Reason codes, root cause diagnosis, original vendor identification
Land development <ul style="list-style-type: none"> • Feasibility and budgeting • Bidding and contract creation • Vendor bid response • Land progress claims <ul style="list-style-type: none"> - Vendor request - Approval/rejection • Retainage 	Master data / community setup <ul style="list-style-type: none"> • Community, phase (Hierarchy) and homesite creation • Options definition • Home plans master and release to community • Bills of material • Options release • Costing • Model home • Releasing inventory homes 	Onsite bidding and purchasing <ul style="list-style-type: none"> • Vendor selection for bid • Bidding process <ul style="list-style-type: none"> - Request - Analysis - Award - DocuSign • Vendor bid response • Flexible costs structure • Vendor certificates 	Pricing <ul style="list-style-type: none"> • Pricing workspace • Homesite premium pricing • Base home pricing • Options pricing • Concessions management 	Division and corporate accounting <ul style="list-style-type: none"> • Accounts payable • Wrap insurance • Offsite to homesite allocations • Home close, revenue recognition, and accruals • Financial and statistical reporting • Ledger and budgeting • Consolidations • Compliance • Human resources • Fixed assets • Indirect procurement

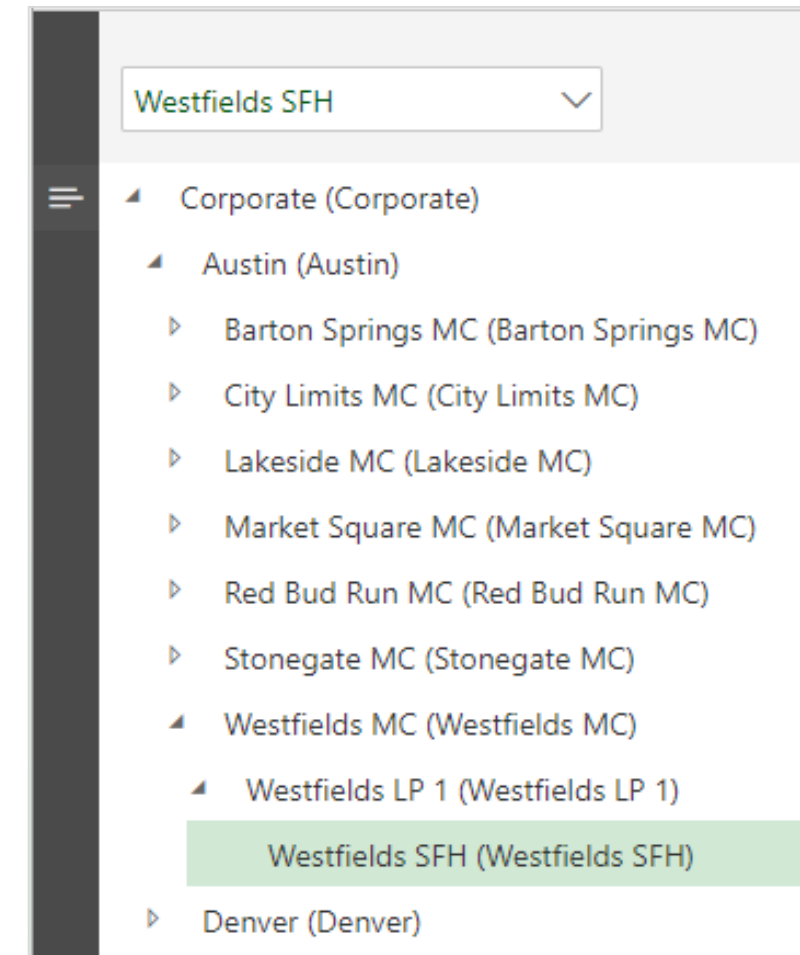
The power of a dynamic bill of materials

- Bill of materials can be managed at any level of the company based on the exceptions
- Accommodates both lump sum and sticks and bricks or combination of both
- The system will automatically build a bill of materials by compiling all individual BOMs dynamically



The power of the hierarchy

- Backbone of DXC Homebuilder One
- Allows data to be created and managed at any level of your business
- Uses inheritance to manage less data and focus on the exceptions
- Utilized throughout the solution including contracts, pricing, option availability, reporting and many more
- Options and plans can be created at a corporate / division level, prices can then be assigned at a community level





About DXC Technology

DXC Technology (DXC: NYSE) is the world's leading independent, end-to-end IT services company, helping clients harness the power of innovation to thrive on change. Created by the merger of CSC and the Enterprise Services business of Hewlett Packard Enterprise, DXC Technology serves nearly 6,000 private and public sector clients across 70 countries. The company's technology independence, global talent and extensive partner network combine to deliver powerful next-generation IT services and solutions. DXC Technology is recognized among the best corporate citizens globally. For more information, visit www.dxc.com.