

### STRATUM

GOLD MANAGED

#### **Direct CSP**

Gold
Microsoft Partner
Application Development



#### WHO WE ARE

- Founded in 2015
- HQ in Sugar Land, TX
- Several AMP Adv. Specializations
- Azure Expert MSP
- Technically skilled & enabled
- MS Supplier ECIF/PIE enabled

Stratum is uniquely positioned to help customers wherever they are in their cloud journey. Our Cloud Starter Kit was developed to accelerate the time to cloud by automating Advanced Network Designs. We specialize in assessing and modernizing applications. Our CSP Direct program enables customers to optimize cost models through our Cloud Center of Excellence offering. Stratum has advanced specializations in SQL & Win Server, and Azure Expert MSP qualified. DTA FY20 Stratum was awarded with the Winner Circle Elite for Azure consumption and ended the fiscal with \$13.1MM TTM. \$10MM of FY20 consumption was driven in Enterprise accounts.



## Customer Lifestyle Management

#### A-M-M-O Methodology



#### A - Assess & Plan

- Assessments And Proof Of Concepts
- Identify Workload Dependencies Plan Migration Activities

### M- Migrate & Build

 Build Core Infrastructure & Migrate Server Infrastructure

#### M- Manage And Operate

- Create Stable and Secure Operating Environment
- Manage With Proven Tools & Technologies

### O - Optimize

- Continuous Optimization (Security, Cost, Scalability)
- Identify areas for cost savings and future improvements
- Stratum will provide a roadmap for improvements to be made in the future

# Specialized Operational Services























## Customer Lifestyle Management





APP MODERNIZATION



**A**ssess & Plan





CLOUD STARTER KIT







**ECONOMIC ASSESSMENTS** 







Manage & Operate





STRATUM