Backed by a leading software engineering company







Established in 2001, BlastAsia is one of the largest software product engineering companies in the Philippines. Drawing from almost two decades of building commercial software for independent software vendors from all over the world, as well as a decade of developing its own startups, BlastAsia has built the no-code development platform Steer to help companies create transformative digital solutions without writing a single line of code.

BlastAsia is ISO certified in Quality Management Systems (QMS) ISO 9001:2015, and in Information Security Management Systems (ISMS) ISO/IEC 27001:2013 for Outsourced Product Development, Research, and Development, and Software Quality Testing. BlastAsia is also a Microsoft Gold Partner for Application Development and Cloud Platform.











Total Headcount

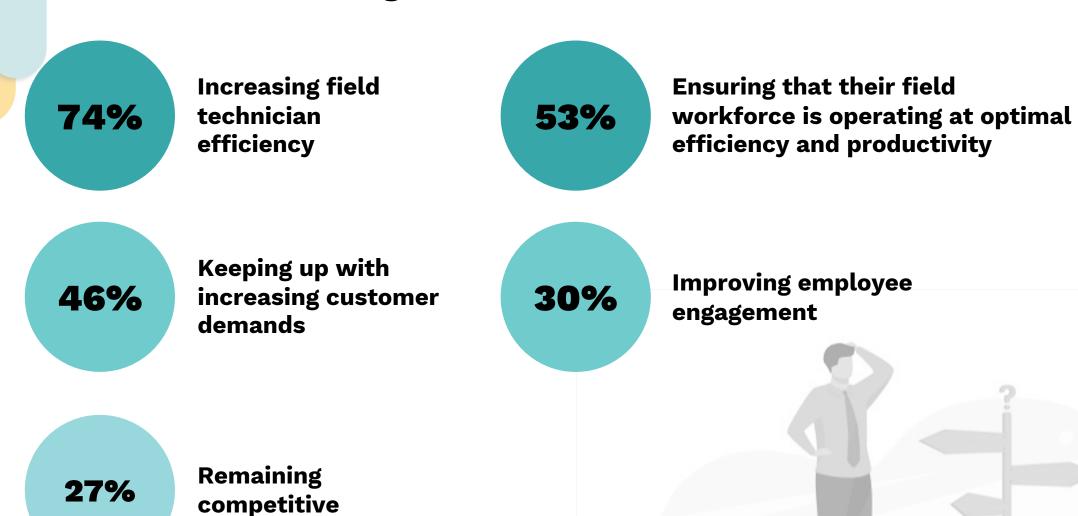




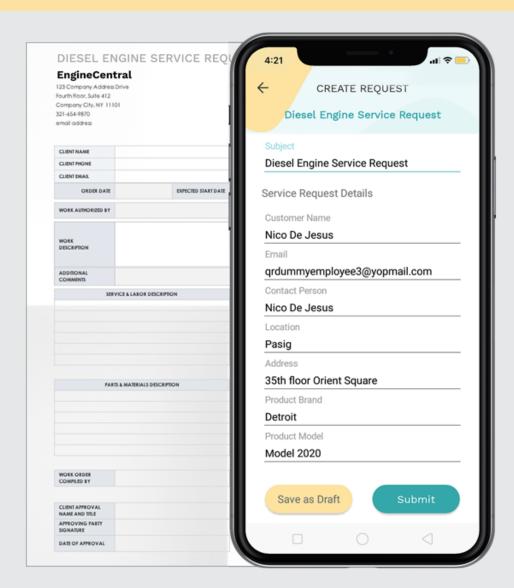
Elevate your field service operations

Grow your installation, maintenance, and repair service business through connected field service management

Key Challenges among Senior Management in Field Service Organizations



Improve customer experience and yield higher team performance through mobile & web field service management solutions



BOOST FIELD STAFF PRODUCTIVITY

Yield 40% improvement in productivity among inhouse/3rd-party technicians by empowering them with the right tools and information while in the field

SIMPLIFY WORK ORDER PROCESSING

By reliably assigning and instantly scheduling the right field staff for the job, enjoy **a 20% hike in service** response time

ENHANCE CUSTOMER SATISFACTION

Provide customers with easy online booking and improved quality from 20% better first-time fix rate and 95% rate for meeting SLAs

Steer's Field Service Management solution makes your operations more transparent and efficient for your team and your clients







Client on their smartphone

Files a service request, receives reminders and settles payment

Dispatcher on their desktop

Receives and assesses the request and routes the work to the field staff

Field Staff on their tablet

Gets notified on the job details, does the task, and submits the report

Manager on their desktop

Sees reports across services and all active work orders

Steer's Field Service Management solution works for businesses at any size, type, and business model



HVAC Services



Engineering Services



Heavy Machinery & Auto Services



Facilities Maintenance



Industrial Engine MRO



Residential Maintenance

Boost Field Staff Productivity

CHECKLISTS

Whether it's a regular maintenance, repair, or overhaul service, give your technicians the right checklist for the right kind of service and corresponding product

FILE UPLOADS

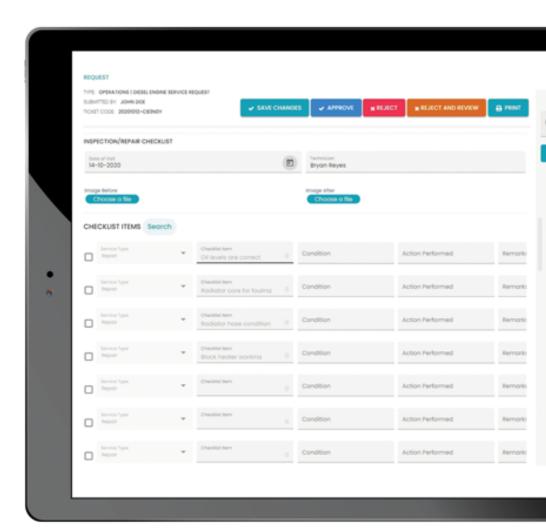
Let technicians upload photos of their work and other documents that are needed upon completion of the service for instant quality check

ACCESS TO MANUALS & VIDEOS

Provide junior field staff instructional materials for highlyspecialized equipment so they can get the job done right the first time around

UPGRADE/ADD-ON SALES

Enable field staff to offer and quote upgrades and add-ons while on-site where customers can instantly approve the offer



Simplify Work Order Processing

SCHEDULING & DISPATCHING

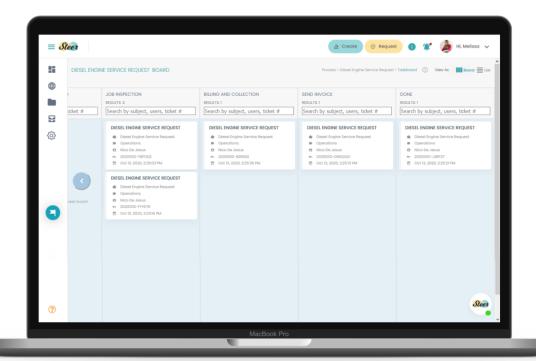
See all field staff's schedules across the day/week so you can assign work more efficiently

REAL-TIME STATUS UPDATES

Get a snapshot of all the ongoing tasks and get instant status updates of each stakeholder

SERVICE TO INVOICING HANDOVER

Swiftly get up-to-date and accurate service information to invoice clients faster



Enhance Customer Satisfaction

ONLINE BOOKING

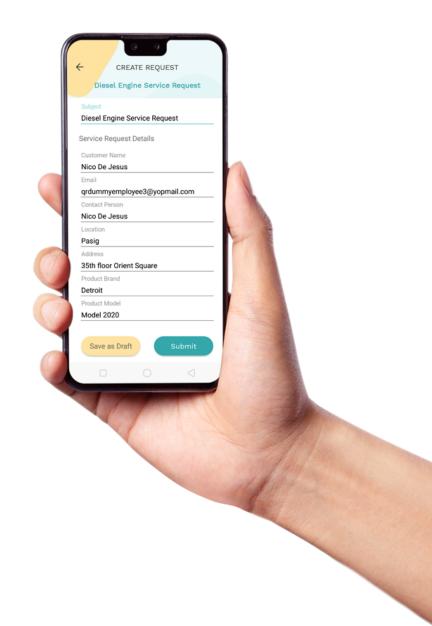
Enable customers to file for a service request by filling out a custom form on your website or via a custom mobile app

NOTIFICATIONS

Have custom notifications via email, in-app, or SMS to keep your clients in the loop at before, during, and after the scheduled service

ELECTRONIC SIGNATURES

Let customers sign off service/product quotes and work completion directly on a smartphone or tablet



Other things inside the Solution



STREAMLINED INVENTORY TRACKING

Keep tabs of toolbox, parts, and consumables released and get notified if you're running out of certain items



BARCODE/QR CODE SCANNING

Remove manual data entry through smart scanning of barcodes or QR codes directly from the staff's mobile app



INSTANT VIEW OF METRICS

Get up-to-date reports on various metrics that you follow such as SLA compliance, inventory levels, attendance, etc.



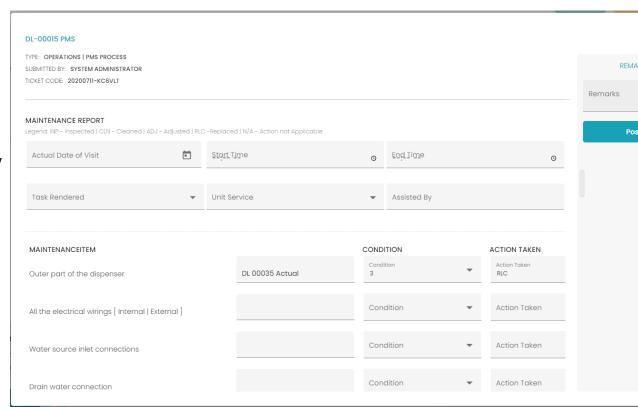
INTEGRATION WITH ACCOUNTING SYSTEMS

Connect Steer to your accounting system to generate invoices faster and with minimal errors

Streamlining periodic equipment maintenance by enabling field workers to fill out complex online forms using a tablet



- Customers to schedule PMS online
- Assigning schedules to field service crew
- Tracking of activities done by crew
- Connect activities to billing
- Monitoring for renewal of contracts



Steer in Action



Additional Use Cases





3rd-Party Contractor Management

Have greater market reach by expanding your operations through accredited partners

- Accreditation management
- Job order management
- Partner inventory tracking
- Payout management



eCommerce & Installation Management

Boost your product distributorship/ retail business by selling and managing fulfillment online

- Online ordering
- Sales order processing
- Warehouse pick-and-pack
- Product dispatch & installation



IoT Add-on for Smart Telemetry

Offer a premium to your services with **IoT-enabled sensors** that will automatically trigger a preventive inspection of your clients' engine



Managing various business activities



CONTRACT MANAGEMENT

Access contract information to determine which services need to be billed as well as get notified once a contract is up for renewal



SALES PIPELINE MANAGEMENT

Manage the entire sales process - from receiving online inquiries to sending quotations, to automated follow-ups



NEW CUSTOMER ONBOARDING

Automate the processing of new customers such as extracting data from uploaded documents and verifying them



COLLECTION MANAGEMENT

Streamline the escalation workflow for follow-ups on invoices to clients



PROCUREMENT MANAGEMENT

Create a mobile-friendly approval workflow for inventory items that need to be replenished

Introductory Prices:

Standard License & External Access Add-On

STARTER PACK

Standard License;
Ideal for internal team members

FEATURES

- Shared cloud hosting with dedicated database
- Access to unlimited number of processes
- Inclusive of process design, work management, and reports modules
- Inclusive of Steer web app and mobile app

SERVICES

- 1-hour Onboarding Support
- Knowledgebase Access
- Chat Support & Ticketing

STARTS AT

\$50/month

ANNUAL BILLING

STARTS AT

\$60/month

MONTHLY BILLING

Standard License for first 5 Users (\$10/\$12 per month per additional user)

EXTERNAL ACCESS

Ideal for public access and integration

FEATURES

- Applicable to external users (customers, partners, or vendors)
- Applicable to 3rd-party apps (for API integration)

STARTS AT

\$0.1/request

SINGLE UPRONT PAYMENT

2,500 requests or form submissions at \$250/block, valid for 12 months. Additional blocks can be purchased as required.

Available Add-Ons & Services

INTEGRATION BOT

\$49/mo

ANNUAL BILLING

Single Editor Access; can be used for multiple workflows

COGNITIVE FORM RECOGNIZER*

\$49/mo

Single Editor
Access

ANNUAL BILLING

IOT ADD-ON

\$49/mo

ANNUAL BILLING

Per Solution, up to first 50 devices (device cost excluded)

PREMIUM SUPPORT SERVICES

On-Demand Online User Training & Product Troubleshooting

Mobile App Configuration & Maintenance

Integration & Data Migration

IoT/AI Tools Setup

\$2000/ Block

CUSTOM FRONT-END DEVELOPMENT

Architecture

UI/UX Design

Mobile/Web Development

QA & VAPT

Good for 40 man-hours. Additional blocks can be bought as needed.

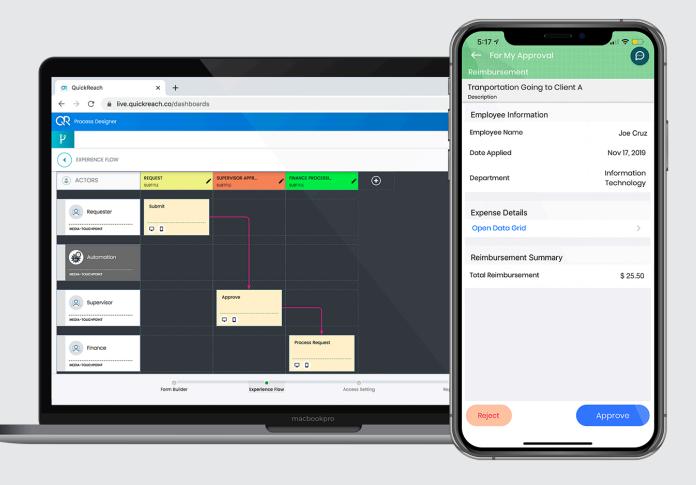
^{*}powered by Azure Cognitive Services; setup & training not included. Other Azure Cognitive Services: facial & handwriting recognition, speech recognition/speech-totext, content moderation, anomaly detector

About Steer





Steer is a No-Code Development Platform



- A No-Code Platform empowers businesses to build software without coding, enabling digital transformation
- The strength of Steer lies in digitizing and automating backend processes and "uberizing"/enabling selfservice for clients and partners

The Steer Advantage



Visual Drag-and-Drop form & process design



Unlimited Solutions for one user license



Easy Extendability integration with core systems



Built-in Robot to automate activities



Data Visualization on web or mobile



IoT & AI Capabilities to make apps smarter

Digital Solutions created with Steer span across industries and departments, whether you start from scratch or build using one of our templates



Solutions for Customers

Enable convenient and efficient interactions with your team

EXAMPLES

KYC & Onboarding eCommerce Order Management Claims & Renewals (insurance)



Solutions for Teams

Empower your internal staff to get work done anywhere

EXAMPLES

Reimbursement Approvals Budget Approvals Asset Inventory Tracking



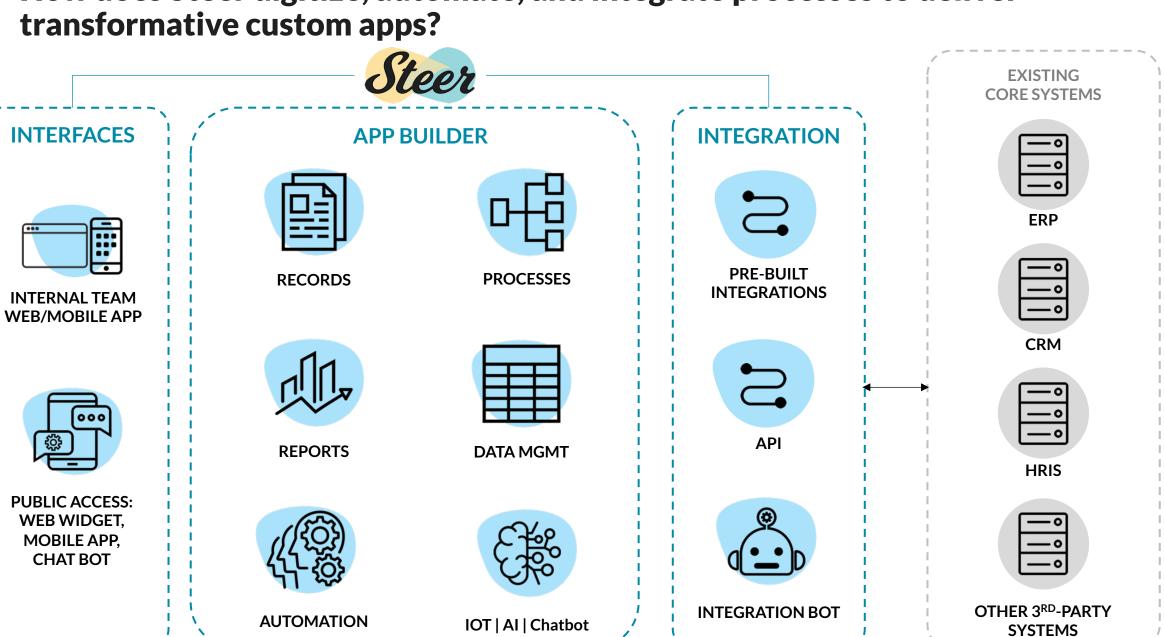
Solutions for Partners

Streamline processes to improve vendor/distributor relations

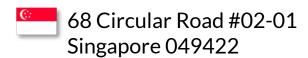
EXAMPLES

Distribution Management Procurement Vendor Accreditation

How does Steer digitize, automate, and integrate processes to deliver transformative custom apps?







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