



**BROCHURE**

# Aptean Food & Beverage

Global population is growing, prosperity is increasing and the demand for food is rising. These factors lead to a change in the consumer's behavior and diet. Food chains are globalizing and climate regulations are being tightened. Without a doubt, the food industry is constantly changing and food companies need cutting edge industry-specific technology to serve the market, stay competitive and grow their businesses.

## Challenges in the food industry

Every industry has its challenges. That is especially true in the food industry. Under pressure margins become the order of the day. The increasing regulations in the area of food safety and quality also play a major role. And what about the consumer, who in today's world is becoming more and more demanding? We know exactly what the status quo is in your food niche, be it meat, dairy, fish, bakery, fresh produce or wholesale. And we believe that technology plays a vital role in preparing food companies for the future.



## Transparency and supply chain integration

Every food company is different. A food production company cannot be compared to a wholesaler. However, there are always a number of challenges that apply to every food company.

- Consider the demand for transparency and traceability throughout the supply chain. You must be able to follow your product from the source to consumption proving the ability to perform a trace with speed and ease.
- Real-time insight into the right information is therefore extremely important.
- Additionally, take into account the challenges concerning demand forecasts, data security, meeting quality requirements, or being able to do intercompany transactions.

And of course there is a multitude of unique needs for each food industry segment. Whether you are a fresh produce trader, producer, confectionery manufacturer or baker: we know your market and know which challenges you face.

# Aptean Food & Beverage

## Accelerate your time-to-market. Get a better grip on your supply chain. Optimize your costs.

A choice for a new software system often comes from the need to better support existing and new processes, with better management information as a result. By placing these processes in one integrated system, this ensures the accuracy, completeness and certainty of data.

With the entry of the innovative Microsoft Dynamics® 365 platform, we are taking our customers to the next level. Innovations are within your reach, without the need to invest in knowledge and capacity. The accessibility and applicability of this cloud platform improves work efficiency, reduces risks and significantly increases your ROI.

## An innovative food platform: what does it mean for your food business?

Keeping up with the continuous innovations in the market is achievable with an industry-specific ERP solution. Aptean Food & Beverage, powered by Dynamics 365, gives you access to infinite technical possibilities, now and in the future. You can contact us for all IT related products and services.

### Keeping up with innovations

Continuously follow the latest innovations through the active update policy of the platform.

### Infinite insight thanks to Big Data

With the Food Management Dashboard you get real-time access to control information, wherever and whenever you need it. All due to the wealth of information captured within the platform and external sources.

### Access to maneuverability

With Microsoft PowerApps and Microsoft Power Automate you can get started as an end user yourself. Build apps and easily make predictions or keep stock levels. And routinely automate tasks across the various applications with Power Automate.

### Ready for the next IT food generation

Boarding on the platform facilitates access to tools such as Intelligent Cloud, Artificial Intelligence, Machine Learning and IoT, making them easily accessible for everyone.

### Availability

Gain access to all the information you need, anywhere, anytime, on any device.



## **All your food business requirements are covered with Aptean Food & Beverage**

Our food specific applications ensure a comprehensive approach to running your business. Every aspect of your food company is accommodated within one integrated platform; Aptean Food & Beverage powered by Dynamics® 365. It not only supports your current demands, but above all, it is a strategic platform choice that takes you within reach of future innovations and changes in the market. It is precisely this choice that determines where your food company will stand in the next 10 years.

Aptean Food & Beverage has, by default, all the food-specific functionalities that a food production or trading company requires. Your entire administration process is thus completely in-check, because you choose to work with one integrated ERP platform. You fully meet both the governmental requirements and the wishes of your customers, through the rich functionalities set around food quality and safety. The increased production efficiency offered by Foodware 365 is evident. But also consider production planning, stock management and insight, EDI, SSCC labels and product specifications. All essential functionality is secured in one platform with Aptean Food & Beverage.

## **Microsoft Dynamics 365**

Microsoft Dynamics 365 is offered as a total solution in the cloud. The platform offers the flexibility to easily implement applications modularly. The possibilities of the intelligent business applications CRM and ERP are combined with Dynamics 365, so that you can carry out all your business processes in the cloud.

With Dynamics 365, Microsoft not only provides the seamless integration between the familiar Office 365 and Microsoft ERP business administration, but also the communication and integration with third-party support solutions that can make you more agile and competitive. Similar to simply downloading an App, these functionalities act as services. This is the ultimate form of Software as a Service (SaaS). You only pay for what you need.

# Business Intelligence

Do you want to know how your company is doing? And know why it's doing well - or falling short? You need a reliable management information system to continuously monitor your company's performance so that you can manage the business from a strategic, tactical and operational perspective and make the right decisions. You want to look further than only sales results that may be under par. What is causing the decline? Do you have enough sales orders? Are you producing efficiently enough? Do you have the capacity to get the job done? These are all drivers behind operating results that are crucial to the improvement of your business performance.

## Get started with data

There is a wealth of information in all of your systems, and that data mountain is only going to grow higher. Data is the beating heart of your organisation, so make the most of it! As you collect this data you are able to develop KPIs to create a better understanding of where you stand. The system allows you to gain insight into each of your business processes at the touch of a button. With the food-specific platform that we offer, you gain insights that will help you forecast the future performance of your business.





Foodware 365 is part of the Aptean family of mission-critical, industry-specific software solutions. Aptean's purpose-built ERP and supply chain management solutions help address the unique challenges facing process and discrete manufacturers, distributors, and other focused organizations. Aptean's compliance solutions are built for companies serving specific markets such as finance, healthcare, biotech and pharmaceuticals. Over 2,500 organizations in more than 20 industries across 54 countries trust Aptean's solutions at their core to assist with running their operations.