

# RPM - Rental Process Management, powered by Dynamics, provides everything your rental company needs to manage your business effectively – all in one place.

## ABOUT SUITE ENGINE'S RPM:



RPM is a complete, end-to-end, ERP solution that gives you actionable insight into your equipment rental, sales, service, and parts business. RPM provides seamless integration to all M365 Apps such as Office, Power BI, Automate, Teams, SharePoint, and more; and it is hosted in the cloud by Microsoft, so you never again have to worry about security or keeping your own servers up to date!

## FEATURE SNAPSHOT:

### RENTAL & SALES OPERATIONS

- Flexible rental billing and pricing to handle any type of billing.
- Complete multi-location warehouse functionality.
- Invoicing: pre-auth, pro-forma, recurring rental, contract, equipment and parts sales, and batch.
- Built-in CRM manages contacts, prospects, and campaigns.

### FLEET ASSET MANAGEMENT

- Utilization and margin tracking: In a snapshot, see your utilization percentage, revenue and costs, margin, and ROI.
- Planned maintenance: Track each rental unit and set up a schedule by time or meter usage.
- Metered usage: Track any type, such as hours or miles.

### SERVICE WORK ORDERS AND PARTS MANAGEMENT

- Planned maintenance and work orders for off-rent inspections, cleanings, and repairs.
- Technician dispatching and scheduling.
- Restock-replenish.
- Track inventory in multiple locations and make transfers.
- Vendor purchase price management.
- Integrate with your suppliers.

### ACCOUNTING AND BUSINESS INTELLIGENCE

- Track rental revenue four levels deep.
- Fixed asset functionality integrated into fleet management.
- Create accounting data by user-defined dimensions for advanced GL analysis.
- Present actionable information to help drive informed business decisions.

## WHAT OUR CUSTOMERS ARE SAYING

*"The experience in working with [the Suite Engine Implementation Team] assured us that we made the right decision. We've been able to provide accurate quotes because we now have current item information all on one screen."*

– Tony Aube', Project Manager, 24HR Safety

## LEARN MORE

Suite Engine, LLC

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# Microsoft Dynamics 365

Transform on your terms with Microsoft Business Applications. Enable people to do their best work. Gain actionable insights. Thrive with solutions expressly built for change. Unlock next.

## KEY USE CASES



### SALES

Respond to changing business requirements with a flexible platform to rapidly create new solutions and ensure old solutions are never truly finished.



### SERVICE

Understand your customers better and respond more quickly by accessing internal and external relationship data.



### FINANCE AND OPERATIONS

Increase your return on investment with our agile and efficient Microsoft cloud solution.



### TALENT

Extend your virtual team and coordinate faster with a consolidated view of team members, activities, and responsibilities.



### MARKETING

Gain end-to-end visibility by connecting data from external markets, social, and legacy sources.

## WHY MICROSOFT DYNAMICS 365?

**Modern applications** that deliver new experiences and connect with businesses' existing systems to allow organization to digitally transform their own way. Applications that use mixed reality, the ability to take an application that overlays on the reality in front of users, that guides them through a business process like never before. Connect to information from social networks, mobile devices and micro-applications to drive intelligence and inform a more effective business process.

**Unified data and processes** that enables business without silos. Centralized data enables disparate groups to work together effectively via a single, trusted view of processes, relationships, and data. Data connectors allow thousands of systems to bring their data into a single network.

**Intelligence** that delivers actionable insight. Data in the new world includes social, relationship, and productivity information, in addition to insights generated by business systems. The right solution requires a unified approach that allows companies to automatically leverage their data to decide and act in real time with expanded analytics, predictive algorithms, and automated artificial intelligence.

**An extensible environment** that enables change. The right solution establishes a data, communication, and application environment that makes it easy to evolve and extend existing business operations, while introducing technologies that enable users to create solutions where no solution exists and to expand data analysis.

Learn more: [www.microsoft.com/dynamics365](http://www.microsoft.com/dynamics365)

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Gold Enterprise Resource Planning  
Gold Application Development  
Gold Cloud Platform  
Gold Data Analytics