

TEHAMA Cybersecurity for the Microsoft Enterprise

One-Platform . Security . Compliance . Governance .

Tehama Cybersecurity

Tehama Technologies' Cyber platform provisions, manages, and optimizes IT environments, specializing in security, compliance and governance:

- **Comprehensive Security and Compliance**
- **'Airlocked' Secure Enclaves**
- **Centralized provisioning, management, and cost optimization (including Microsoft AVD, Entra ID, and Intune)**
- **End to end Automation and Scale**



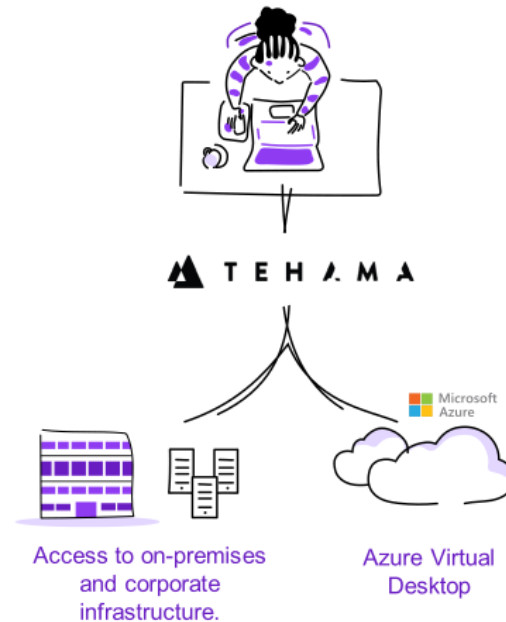
Why Tehama & Microsoft?

Microsoft delivers more with Tehama Cybersecurity



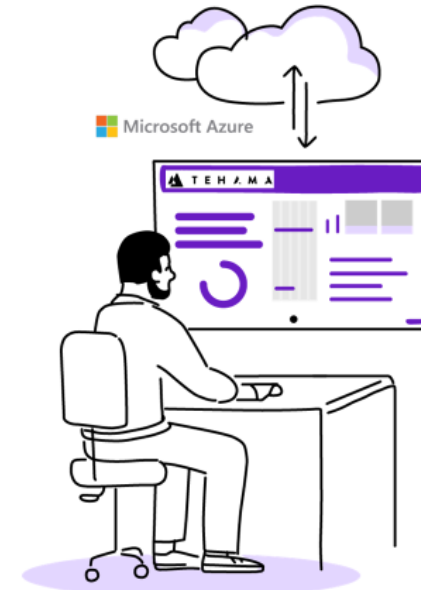
Comprehensive Security

Combine Tehama's innovative and comprehensive security platform with Microsoft's Azure and AVD to provide immediate, advanced policy-based security, compliance, and regulatory governance across the enterprise. **GDPR, ISO 27001, SOC2 Type2, PCI-DSS, HIPAA, FINRA, OSFI, etc**



Accelerate your Cloud Strategy

Only Tehama provides the flexibility of immediate secure access to corporate data and applications from any on-premise and public cloud while using Azure Virtual Desktop for the fastest and most cost-effective transition to Azure.



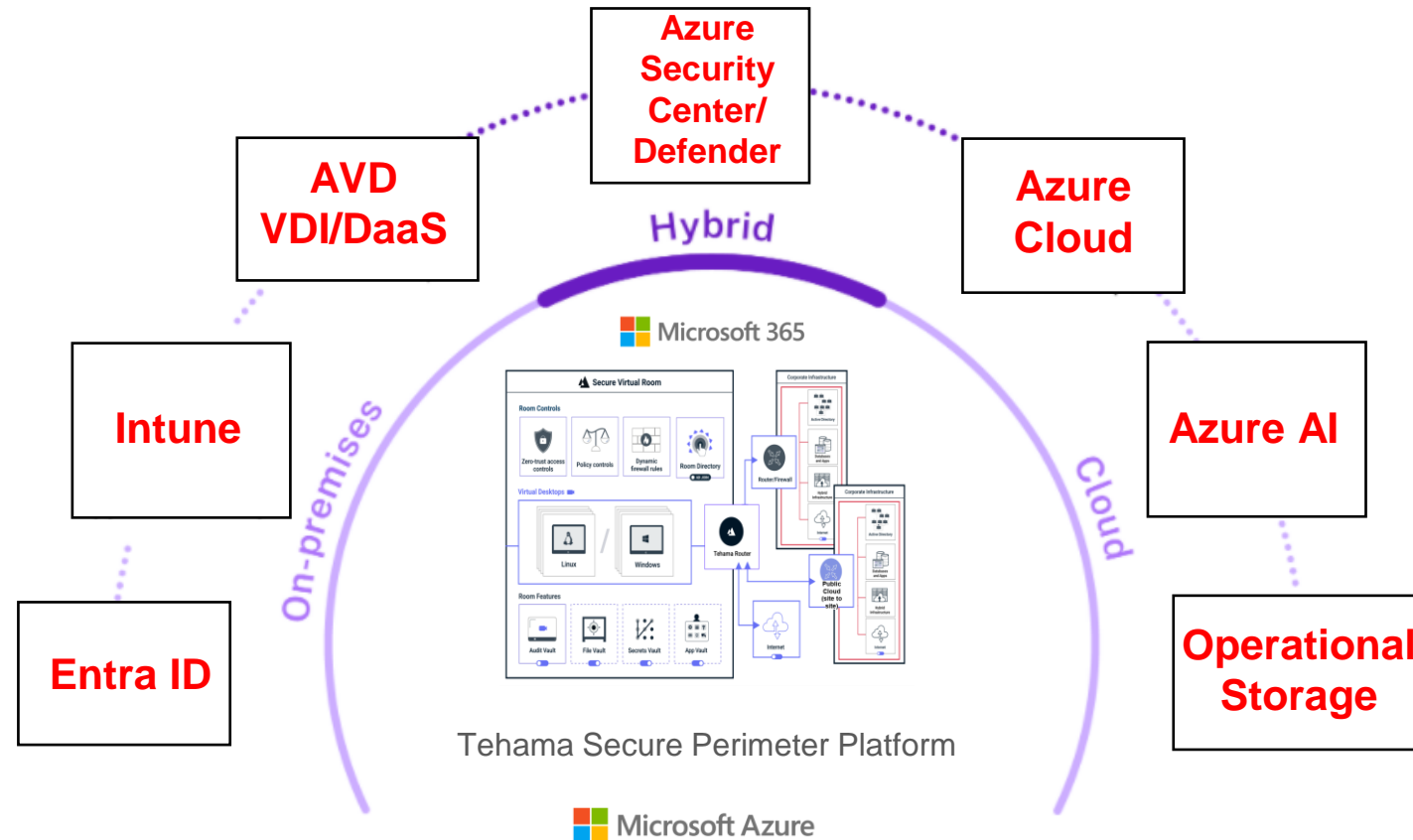
Optimize operations

Tehama accelerates Azure Virtual Desktop deployment and lifecycle maintenance, enabling faster rollouts and time to value while decreasing spending through advanced scalability, automation tools and advance performance optimizations.

Joint Solutions

Deliver more value to customers

- 1 Immediate Enterprise Secure Perimeters (ISO 27001, GDPR, SOC2 Type2, PCI-DSS, HIPAA, FINRA, Zero Trust, more)
- 2 Enterprise AI Governance
- 3 Data Protection
- 4 End-to-End Automation
- 5 MarketPlace, ACR Accelerator, MACC Eligible



Tehama and Microsoft Azure

CENTRALIZED ENTERPRISE WIDE CYBER DEFENCE

Data Protection

Data Loss Prevention
Data Transfer
Role Based Access Mngt
Activity Monitoring & Analysis
BC / DR
HA

Identify Access Management

Access Control
MFA
Privileged Access Mngt
SSO
Federated Access
Password Mngt

Cloud Protection

Container Security
Workload Protection
Cloud Access Security
Secure Landing zones
Cloud Security Posture Mngt

AI Governance

Data Security
Data Governance
Access Control
Audit Monitoring
Audit Reporting

Infrastructure

Network Segmentation
Firewall
Intrusion Detection
DDOS
DNS Security
API Gateway
Web Gateway

Endpoint Protection

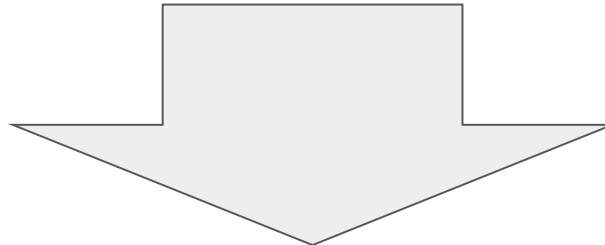
Antivirus
End-Point Isolation
Workload Management
System Imaging
Patch Management

Virtual Desktop

Windows
Linux
AVD
...

Incident Monitoring & Response

Digital Forensics
Threat Intelligence
Endpoint Detection & Response
Log Management
Incident Management
Activity Monitoring and Analysis
Network Detection & Response



Secure Microsoft enclaves for the enterprise

Secure Enclave(s)

Impenetrable, airlocked work environment— which means all work is done within the cloud perimeter(s)

Security Layering - Workroom(s)

Cloud-delivered security services that protects users, data, apps and network traffic regardless of location

Device Isolation

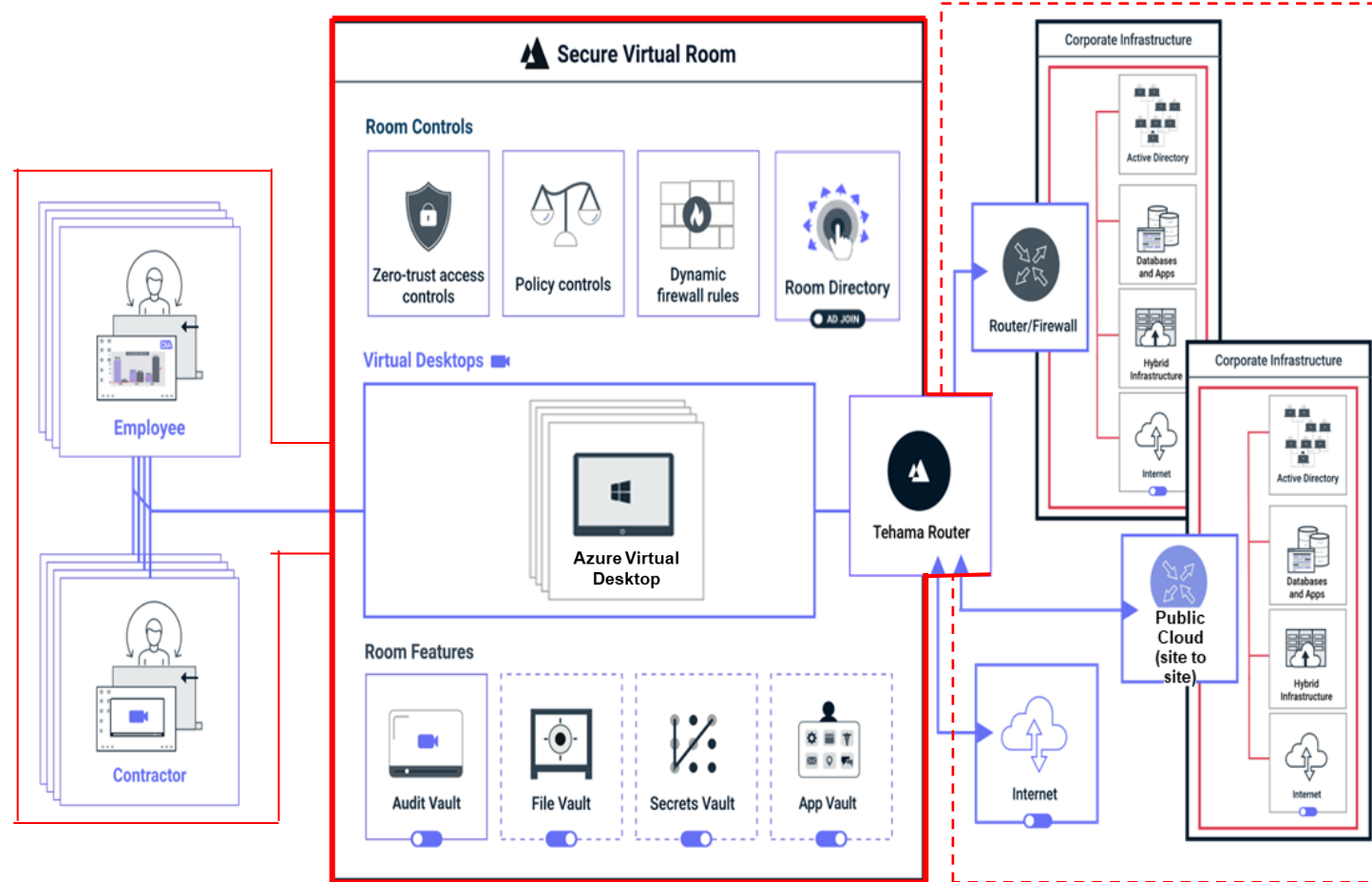
A zero-trust approach that secures access to all internal applications managed by IT.

Conditional Access

Least-privileged access based on user and behavioral profile inclusive of user device, location and citizenship.

Compliance, Audit and Forensics

Extensive session analytics and recordings to meet regulatory compliance and protect digital assets.



Immediate Enterprise Security and Business Services

Tehama Secure Enclaves

IAM

End Point Protection

Data Protection

Virtual Desktop

Cloud Protection

Infrastructure

Incident Management & Response

AI Governance

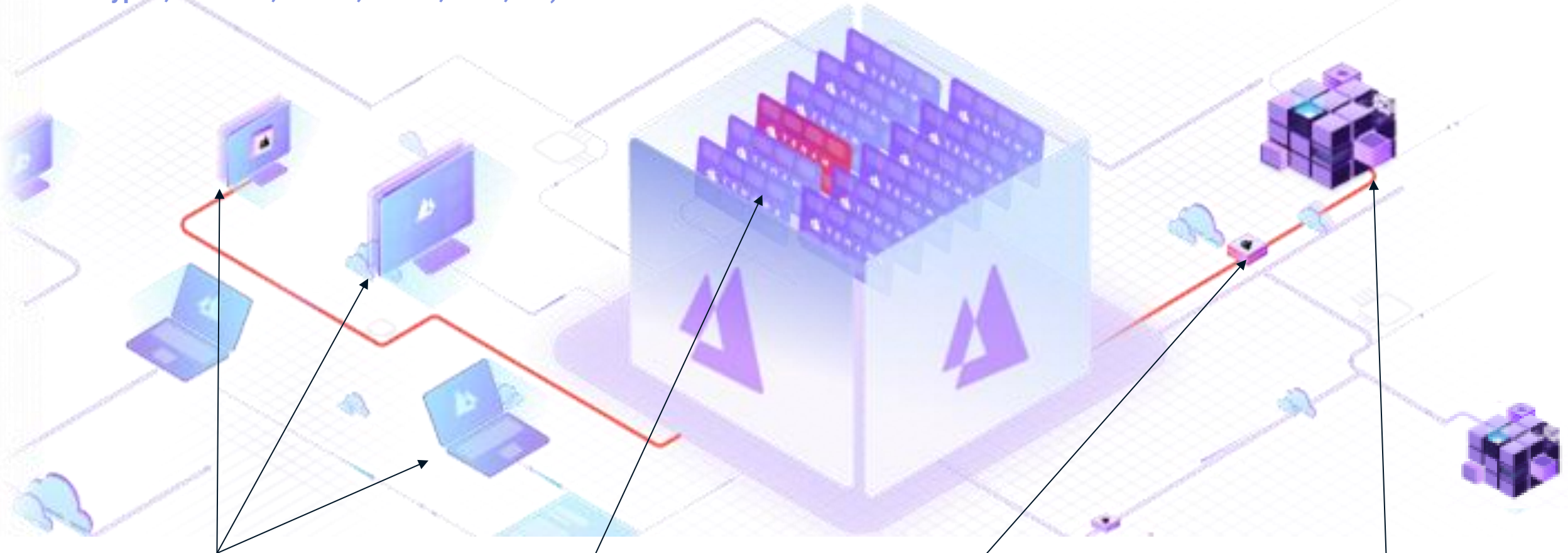
1 Hour

Proven, global solution, immediate availability, guaranteed savings

42% Savings

Immediate, secure business services

Deliver immediate high margin, high value enterprise secure perimeters protecting data, apps and workforce (GDPR, ISO 27001, SOCII Type2, PCI-DSS, HIPAA, FINRA, OSFI, etc)



1. Take control of end point

Tehama takes custody of the work where the fingers hit the keyboard, from any physical device: no data ever reaches the end user device.

2. Provision secure perimeter(s)

Protect, control, manage and audit all work performed on the fully managed and governed virtual desktops

3. Zero Trust connect to corp data and application(s)

The Tehama Gateway technology connects the work products to as many enterprise data footprints as necessary, no matter how mission-critical and data-sensitive they are.

4. Enterprise secure perimeter(s) business Service(s)

The Tehama Room operates as a virtual extension of your secured business infrastructure in the cloud.

Better Together: Tehama and Microsoft

Better Together



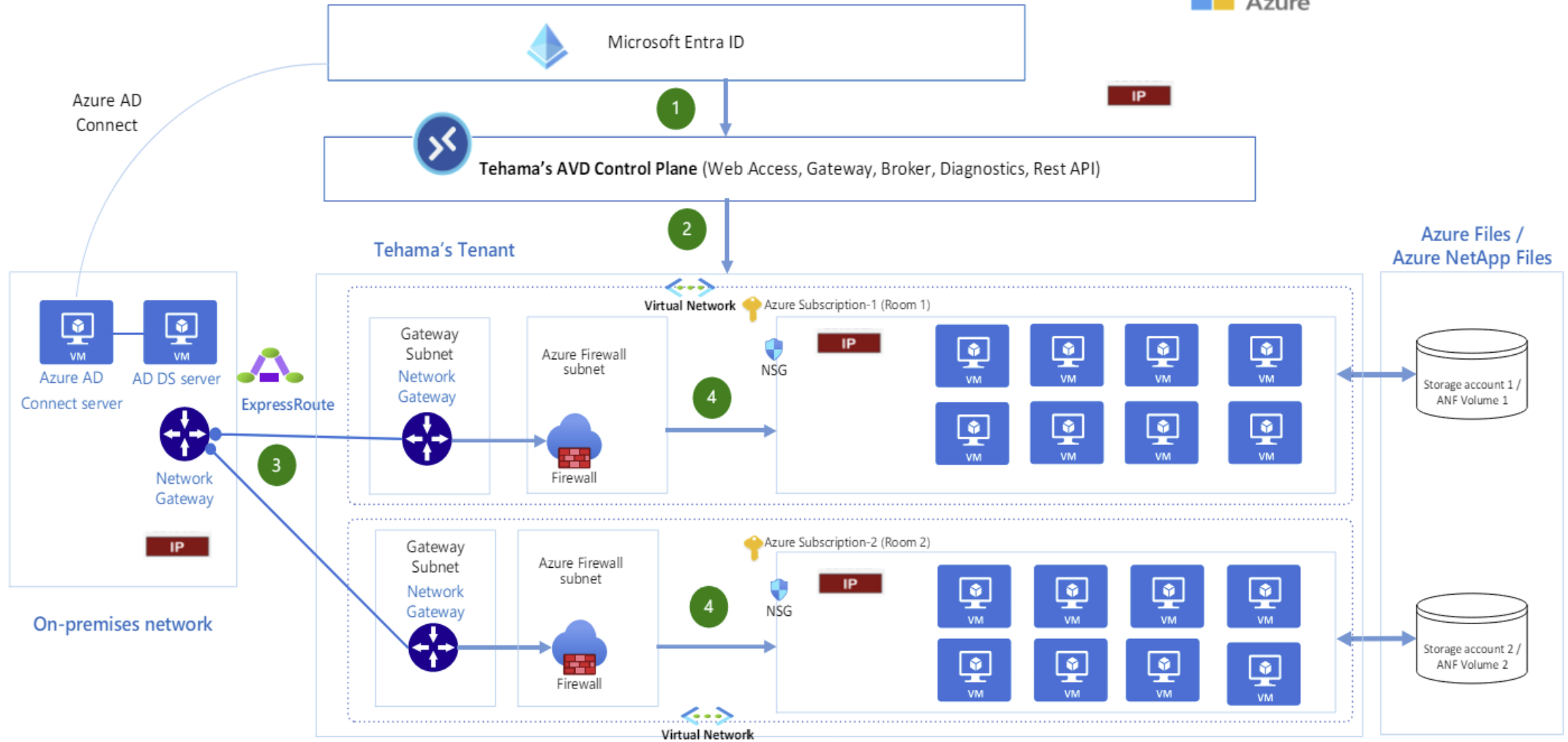
	Better Together (Included)		Cybersecurity Core Focus							Hybrid Remote Core Focus			
	Tehama	Microsoft											
Enterprise Secure Enclaves	✓	✗	✗	✗	✗	✗	✗	✗	✗	✗	✗	✗	✗
Integrated Secure AVD	✓	N/A	✗	✗	✗	✗	✗	✗	✗	✓	✗	✗	N/A
Azure Compute Included	✓	N/A	✗	✗	✗	✗	✗	✗	✗	✗	✗	✗	N/A
Microsoft 365 Integration	✓	N/A	✗	✗	✓	✓	✗	✓	✗	✓	✓	✗	N/A
BCDR Vendor-Managed Service with Integrated Secure AVD	✓	✗	✗	✗	✗	✗	✗	✗	✗	✗	✗	✗	✗
Comprehensive Regulatory Compliance, Forensics & Audit	✓	✗	✗	✗	✗	✗	✓	✓	✗	✗	✗	✗	✗
Privileged Access Management	✓	✓	✗	✗	✓	✗	✗	✗	✗	✗	✗	✗	✓
RemoteApp & MSIX App Attach Offerings	✓	✓	✓	✓	✗	✗	✓	✓	✓	✓	✓	✗	✓
Includes Microsoft OS Licensing	✓	✓	✗	✗	✗	✗	✗	✗	✗	✗	✗	✗	✓
AI Governance	✓	✗	✗	✗	✗	✗	✗	✗	✗	✗	✗	✗	✗
Integrated Entra ID - SAML Identity Management	✓	✓	✓	✓	✗	✓	✓	✓	✓	✓	✓	✓	✓
Marketplace, ACR Accelerator & MACC Eligible	✓	✓	✓	✓	✗	✓	✗	✓	✗	✓	✓	✗	✓
AVD Integrated, unified, and automated policies	✓	N/A	✗	✓	✗	✗	✗	✓	✓	✓	✗	✗	N/A



Where is the ACR coming from?

Estimation is for 1 customer in partner Azure Subscription (SaaS solution) Co-sell not included, this is core ACR

SKU / Azure Service	Basic 500 users	Standard 10k users	Enterprise 100k users
Azure Virtual Desktop	\$16,969.74	\$339,394.80	\$3,393,948
Azure SQL DB			
Blob Storage	\$1,509.99	\$30,199.80	\$301,998
Azure Bastion	\$402.55	\$8,051	\$80,510
Managed Disk	\$4,800	\$96,000	\$960,000
Azure Monitor	\$753.50	\$15,070	\$150,700
Azure Defender			
Key Vault	\$4,774.30	\$95,486	\$954,860
Event Grid			
Log Analytics			
App Insights			
Azure Sentinel			
Entra ID / OAuth	\$3,118.50	\$62,370	\$623,700
Azure Firewall	\$1,825.02	\$36,500.40	\$365,004
Azure VPN Gateway	\$650.62	\$13,012.40	\$130,124
Data Egress / Ingress	\$99.75	\$1,995	\$19,950
TOTAL Customer ACR	\$28,494.23 USD/mo	\$569,884.60 USD/mo	\$5,698,846 USD/mo



Comprehensive Secure Business Services for the Enterprise

- Immediate enterprise secure enclave(s) out of the box
- Immediate secure business services delivered through secure enclaves
- Immediate Security, Compliance and Governance on one platform
- Protect, Control and Manage your data, applications and workforce
- ISO 27001, SOC2 Type2, PCI-DSS, HIPAA, GDPR, FINRA, OSFI...

