

## The Future of GovTech by Palantir

Palantir FedStart offers a fully managed and accredited Kubernetes-based environment that can seamlessly incorporate new containerized applications. FedStart meets every control for FedRAMP and IL5, including FIPS encryption, scanning, boundary protection, change management, incident response, and more.

Companies should consider comparable offerings in terms of the following:

- Ly Cost of consultants and third-party auditors
- Ly Cost of cloud infrastructure and licenses for third party technologies
- Ly Engineering costs to set up and maintain the system
- Lagineering hours building compliancerelated infrastructure and tooling instead of revenue-generating product
- Qpportunity costs of an otherwise lengthy process

Because of the complexity, costs, and timelines associated with accreditation, companies looking to develop solutions for U.S. Government agencies can take years to see ROI.

Meanwhile, some entirely forgo the opportunity of building a government customer base for their solutions due to the high barrier of entry. On the other side of the equation, U.S. Government agencies miss out on commercial-grade solutions even as they endeavor to keep pace with technological innovations.

Building upon the Palantir Federal Cloud Service, FedStart partners can now move fast to deliver accredited defense and civil solutions, all while joining an ecosystem that can unlock new opportunities for collaboration with other agencies and third parties. Collaborating under a shared foundation, startups, established businesses, and federal agencies can foster the innovation needed to keep competitive on the world stage.

Become a part of this future by becoming a FedStart partner today and take your business where it's never been before, fast. Reach out to schedule a conversation:

fedstart@palantir.com

