

# HCLTech's FinOps Solution for Hybrid-Multi Cloud

## Overview

HCLTech's FinOps for Hybrid-Multi Cloud aims to bring consistency, visibility, and control throughout cloud operations. By leveraging HCLTech's FinOps for Hybrid-Multi Cloud, enterprises can manage, optimize, and plan future cloud costs, regardless of cloud service provider, while innovating and scaling to take advantage of new business opportunities and delivering additional business value.

HCLTech Hybrid-Multi Cloud FinOps approach is based FinOps Framework and is inline with FinOps Foundation.

## The Solution:

Hybrid FinOps is an AI-driven Cloud FinOps managed service offering, that delivers intelligent insights to help you effectively visualize, manage, optimize and govern your multi-cloud spends with our Certified FinOps Practitioner led approach.

## Scenarios Addressed:

- Organizations with a hybrid cloud set-up having lack of real time cost visibility to account and business owners
- Poor tagging management process with no uniformity in tagging nomenclature.
- Lack of best practices and process implemented for effective cloud cost management
- Unavailability of chargeback and show back reports to various stakeholders and service areas.
- Public/Hybrid Cloud environment with underutilized and abandoned resources adding to wastage resulting in budget overrun.



Key Features	Value Proposition	Key Benefits
<ul style="list-style-type: none"> <li>• FinOps maturity assessment</li> <li>• Policy based governance</li> <li>• Forecasting and anomaly detection</li> <li>• Chargeback and Showback views</li> <li>• Hybrid and Multi-cloud</li> <li>• Inclusive of PaaS and SaaS</li> </ul>	<p><b>End to End Solution</b></p> <ul style="list-style-type: none"> <li>• Maturity assessment and Hybrid FinOps consulting services</li> <li>• Fully Managed services</li> <li>• Managing of Day 2 Ops</li> </ul> <p><b>Expertise</b></p> <ul style="list-style-type: none"> <li>• Our Certified FinOps Practitioner led approach</li> <li>• Our Practitioners can work on any FinOps platform, and our services are partner agnostic</li> </ul> <p><b>Innovative Commercial Model</b></p> <ul style="list-style-type: none"> <li>• Gain share model</li> </ul>	<ul style="list-style-type: none"> <li>• Up to 100% Reduction in Manual Reporting for multi-cloud cost visibility</li> <li>• Up to 40% Reduction in Anomaly based increase in cloud spend</li> <li>• Improved Asset Utilization by up to 25% via rightsizing or wastage elimination</li> <li>• Improved efficiency in cloud operations, faster decision making, task tracking and reduced business risk</li> <li>• Cost Savings by leveraging cloud native purchase models like reserved instances and committed usage discounts by up to 50%</li> </ul>

