



BEYONDSOFT[®]
beyond your expectations

Azure VMware Solution Implementation

We're accelerating your business goals

Beyondsoft

Who are we

30,000+
Experts worldwide

10+
International 45 offices

30 years
delivering solutions to
customers around the world

3,000+
Customers

1,500+
Copyrights and patents

70
Delivery centers

~\$1B
Revenue in 2022



Microsoft Partner
Azure Expert MSP

Microsoft Solutions Partner

Infrastructure
Azure

Specialist
Infra and Database Migration
Azure Virtual Desktop
Azure VMware Solution

Microsoft Solutions Partner

Security

Specialist
Cloud Security
Identity and Access
Management
Information Protection and
Governance
Threat Protection

Microsoft Solutions Partner

Modern Work

Specialist
Modernize Endpoints
Adoption and Change
Management

Microsoft Solutions Partner

Data & AI
Azure

Specialist
Infra and Database Migration

Microsoft Solutions Partner

Digital & App Innovation
Azure



Migrate your Datacenter to Microsoft Cloud safely with AVS

More and more companies want to use Public Cloud Services instead of investing on traditional Datacenters. Customers usually have different motivations to migrate, such as: DC expiring contracts, M&A needs, Urgent IT capacity needs, HW and SW refresh dates, security threats, compliance, Innovative applications or End of Support for legacy HW and SW. Azure has all the answers to these needs, and Azure VMware Solution is a good choice of solution.



CHALLENGES

- Execs concerned about cost reduction and a journey to Cloud
- Application innovation, delivering applications faster
- Software and hardware refresh and capacity expansion
- Protect critical business assets

IDEAL SOLUTION

- Migration of applications on-premises and on other Clouds to Azure VMware Solution, enabling customers to have the best of breed of public Cloud solutions on a pay as you go model.
- Cost reduction with AHUB for Windows and SQL Server licensing on Azure

DESIRED OUTCOMES

- Agility to deploy new applications with broader audience
- Cost control and management
- Cloud increased availability and capacity from the most challenging business IT needs
- Well-know VMware technologies on Azure





Beyondsoft

Azure and VMware Solution Implementation

Enjoy all the benefits of Azure VMware Solution through a Services partner experience, with agility, quality and low impact on business.

SOLUTION BENEFIT

Implementation of AVS is challenging due to lack of knowledge of technologies and short time for showing ROI. With a partner like Beyondsoft as an implementer, risks are mitigated, and results come fast, and Azure VMWare Solution is an accelerator to Cloud journey.

RESOURCES

- Proven methodology based on Microsoft CAF and Azure Well-Architected Framework
- Experience from previous complex projects
- Well trained and certified professionals
- Azure AVS Specialization certified partner

AZURE - SOLUTIONS

- Compute, Storage and Networking
- Backup and Disaster Recovery
- Azure IaaS and PaaS
- Azure Data Components
- Azure DevOps
- Azure VMware Solution (AVS)



Implementation Plan



ASSESSMENT AND PLANNING

Beyondsoft evaluates your business needs, objectives and current infrastructure to create Vision and Planning along with Business Case.

We use CAF (Cloud Adoption Framework) in our proved methodology, and we bring experience from other deliveries.



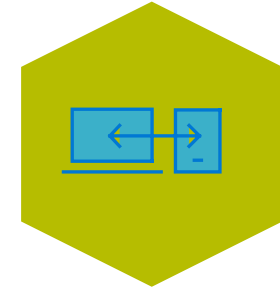
ADJUSTS AND ENABLEMENT

We create the Landing Zone and all foundational pieces of the future Azure environment with AVS (Azure VMware Solution). We also support customer on adjusting their on-premises components to enable a hybrid IT landscape with Cloud as an extension to existing Datacenter (DC).



IMPLEMENTATION

We enable VMWare components, allowing VMs on-premises to be migrated and access resources on-premises and on Azure. It includes connecting to Azure AD, if needed, and all AVS infrastructure setup and config completed We could migrate up to 5 VMs, including VLAN extension.



POS IMPLEMENTATION

After go-live, there may be tuning to AVS, as well as monitoring and Reserved Instances, aligned with Business Case. We also transition to customer operations or Beyondsoft Managed Services **team**.



Implementation Benefits



Seamless Migration

AVS allows for easy migration of VMware workloads to the cloud without needing to rearchitect applications. This helps organizations maintain operational continuity while transitioning to a cloud environment



Cost Efficiency

By utilizing existing VMware licenses and infrastructure, organizations can reduce operational costs. AVS provides a cost-effective platform that can lead to significant savings over time



Enhanced Agility

The solution enables faster deployment of resources, allowing businesses to respond quickly to changing demands. This agility supports innovation and improves overall business performance



Integration with Azure Services

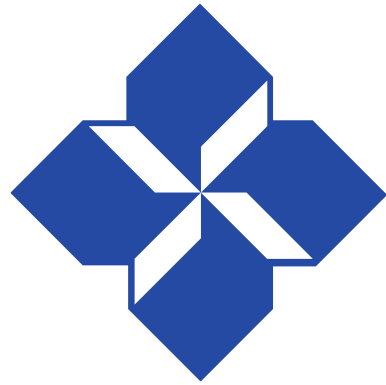
Organizations can take advantage of Azure extensive services, including AI and Analytics, to enhance their applications and services, driving further innovation.



Security and Compliance

Leveraging Azure's security features, organizations can enhance their security posture while ensuring compliance with industry regulations.





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Let us help you to #FutureProofYourBusiness

