



Engineers of change.
Outcome-obsessed.
Partners for life.



Helping business and technology leaders secure their future by realizing the full value of their Microsoft investments



Capabilities that drive transformation

Our services



Business transformation

- Strategic execution
- Supply chain management
- Change management
- Enterprise technology adoption
- Human capital & culture



Technology modernization

- IT and Security strategy & architecture
- Identity & access management
- Data protection
- Threat protection
- Data & analytics



Tailored solutions for every challenge

Our approach

Our approach to transformation and modernization involves crafting customized strategies, applying deep expertise, and ensuring exceptional delivery.



Seek to understand each client's unique challenges and streamline the complexity of operational processes, evolving end customer needs and changing market dynamics.



Design solutions that align with desired outcomes to maximize effectiveness, minimize risks, and ensure adoption.



Apply proven execution practices to ensure outstanding delivery, utilizing advanced models and proven methodologies, backed by our extensive technical expertise.



Be agile when project dynamics change or needs evolve, ensuring we consistently meet pre-set budgets and delivery timelines.

Supported by ...

- Agile methodology to ensure alignment with customer needs, collaboration and adaptability
- Curated frameworks, accelerators, runbooks, and workshops derived from large-scale enterprise modernization initiatives
- Seasoned teams with heavy experience in transformation and technology modernization efforts for Fortune 100 and top consulting organizations



Our Framework for Enterprise Security Strategy

Our framework



The framework serves as the foundation for assisting clients with securing the modern enterprise.

Underlying the execution of the framework are:

- A focus on People, Process, Technology & Culture
- Program and change management capabilities to drive successful adoption
- Security elements for protecting identities, access, endpoints, and critical information
- Finding incremental gain and maximizing underutilized tools and capabilities



Path to Readiness for Advanced Security Solutions and Copilot

We partner with our clients to understand their security needs and minimum standards to set their future security posture. Our Next-Generation Cyber Security Approach builds upon that posture in waves through the implementation of new solutions and sets the foundation for Copilot.

| | ASSESS | | DESIGN | | IMPLEMENT | | IMPROVE | |
|----------------|------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------|
| Stage | Security Direction | Security Capabilities | Security Solutions | Security Roadmap | Deploy and Integrate | Validate and Test | Transition and Change | Manage and Monitor |
| Objective | Build an understanding of the objective by analyzing business and IT needs | Analyze current solution to determine gaps and opportunities | Identify solutions that best support objectives and capability needs | Develop solution architecture design to achieve key requirements and needs | Build solution delivering targeted outcomes and capabilities | Test the solution and deploy once the solution is production ready | Confirm effectiveness of solution by measuring key objectives | Continuously improve the capabilities through ongoing monitoring and management |
| Key Activities | <ul style="list-style-type: none"> Gather app inventory & integration points Capture current and future req. | <ul style="list-style-type: none"> Delta review between current and future state | <ul style="list-style-type: none"> Create a solution selection metric Assess solutions capabilities | <ul style="list-style-type: none"> Design future state architecture Develop future roadmap | <ul style="list-style-type: none"> Develop an implementation project plan Begin solution development | <ul style="list-style-type: none"> Execute test plan and strategy Deploy enhancements to production | <ul style="list-style-type: none"> Measure KPIs and metrics Document any new or unknown requirements Comms, change, and training | <ul style="list-style-type: none"> Monitor and report on solution deliverables Manage and document process |

PROGRAM AND PROJECT MANAGEMENT

ORGANIZATIONAL CHANGE MANAGEMENT

Governance and Processes | Identity and Access Management | Apps and Data | Threat Protection | Infrastructure | Devices

Purview | Entra ID | Defender | 365 & Azure | Intune | Sentinel



Value Accelerators

Collective Insights has created assets and built frameworks designed to enable quicker time-to-value for technology modernization and cloud migration initiatives.



IAM Modernization Tool and Utility



Entra ID / Active Directory and Cloud Assessment



Entra ID / Active Directory Architecture Handbook



High Security Designed Domain Controllers



Operational Runbooks



Microsoft 365 Migration and Adoption Framework



Data Protection Use Case Library



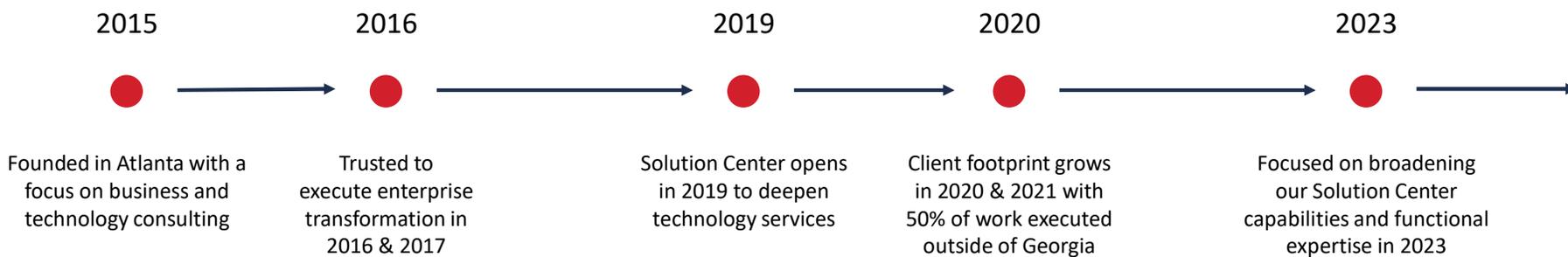
Data Protection Maturity Framework



Data Protection Implementation Patterns



At the forefront of transformation since 2015



Enterprise Focused

Serving 30+ clients with global revenues over \$1B

Top Ranked

Consistently recognized as one of fastest growing companies and best places to work in our industry



Building foundations for growth

Our purpose

Relationships with community partners are central to our mission. We invest our time, talent, and treasure to create enduring change alongside the people and organizations we support.

Our mission:

- Transform clients
- Nurture careers
- Serve our communities

Our behaviors:

- Adaptability
- Passion
- Collaboration
- Empowerment
- Relentlessness





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