



TRANSFORMING THE LANDSCAPE OF LENDING TECHNOLOGY

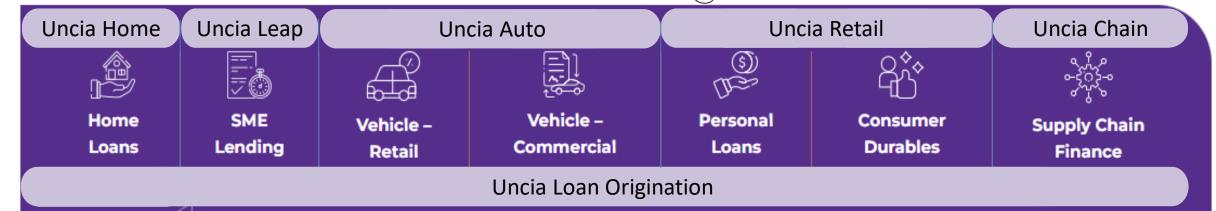
DARE TO GO BEYOND



UNCLA Who we are, and what we do

Pure-play SaaS, cloud-native, microservice-led Digital Lending Platform

Verticalized Lending Platform





UNCIA The Numbers At a Glance

Loan Management Platform (Retail, **SME** and Housing)

AUM

\$11B

No. of **Customers**

5M

Supply Chain Finance Platform

AUM

\$1.2B

No. of Customers

100,000

Loan Origination System

Applications per Year

500,000



GOBEYOND LENDING THE UNCLAWAY



GO-LIVE METHODOLOGY

Traditional Go-Live Approach	Our "Beyond Lending" Go-Live Approach
Requirement gathering discussions spanning many months Lengthy internal sign-off processes Voluminous Documentation – BRD, FSD, SoW	From "Requirement" to "Design"
Random customizations potentially destabilizing core product Integrations with multiple 3 rd party systems Hassles in migration of legacy data	From "Implementation" to "Configuration" Way
Prolonged User Acceptance Testing across teams Long cycle-time for test scenario finalization Sign-off of User Acceptance Testing, for go-live	From "User Testing" to "Automated Testing"

THE UNCIA WAY

Day 0

PREPARATORY PHASE

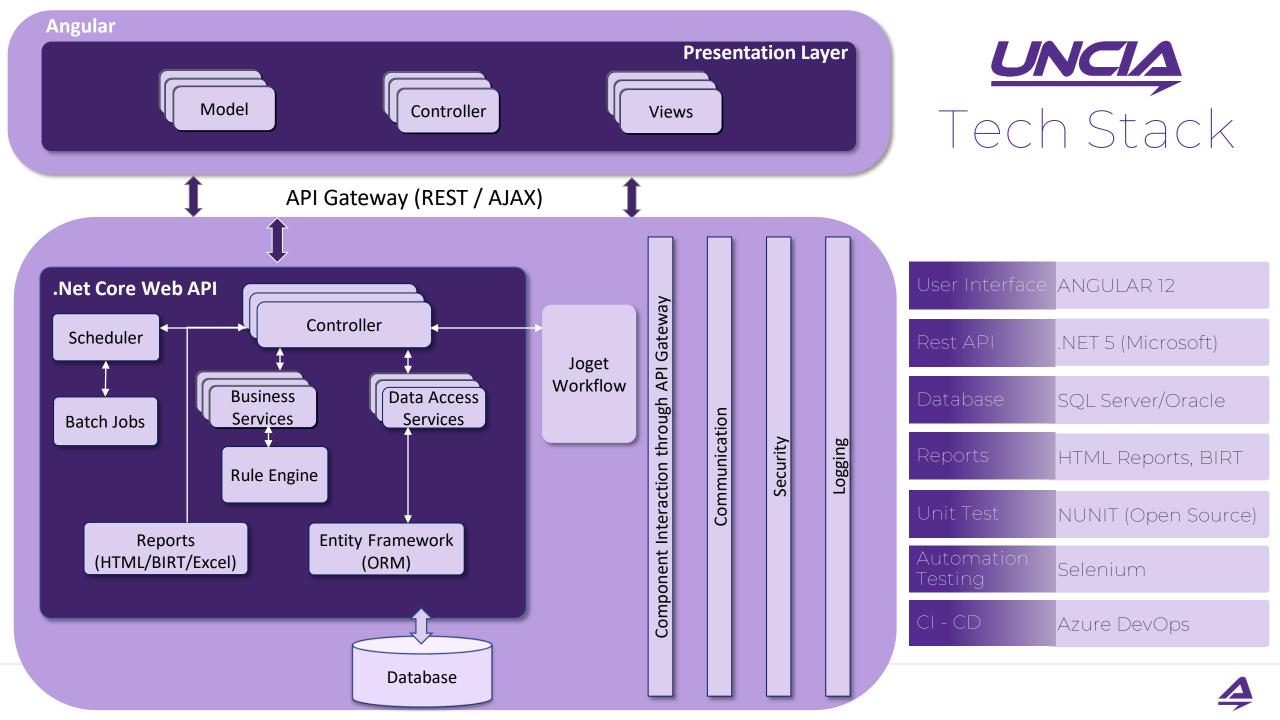
- ➤ Business Process Analysis
 - Questionnaire Composition
 - Response Compilation & Assessment
- ➤ Go-live Methodology & Plan Finalization
 - Go-live Methodology (Walkthrough & Finalization)
 - Project Plan Finalization with Go-live Date
 - Finalization of Project Governance, Review &
 Communication
 - Project Charter Preparation & Approval
- ➤ Day One Preparation
 - Resource Mobilization

Day 1

GO-LIVE PHASE

- ➤ Solution Walkthrough and Finalization (Workshop)
- ➤ Data Migration Strategy & Approach Finalization
- ➤ Environment Provisioning & Solution Configuration
- ➤ Integration Modules, Reports & Statements Development
- ➤ Trial Data Migration
- ➤ Test Cases Preparation & Finalization
- ➤ Internal QA Testing, System Integration Test (SIT)
- > Trial Runs & Customer Solution Acceptance (UAT)
- ➤ Security & VAPT, Performance Testing
- ➤ Go Live Preparation, Go Live





EMBRACE THE FREEDOM UNCIA LEAP





UNCIA LMS Platform - Loan Origination

Workflow-led **Origination**

Flows across stakeholders Sales, Credit, **Operations and** Risk workflows built-in

Third-party verifications Residence, **Employment**, Valuation, Legal, verifications

Deviations basis events

Pre-configured Deviation, Deferral, Reversal & Query Modules

APIs / 3rd-Party **Interfaces**

KYC / KYB Interfaces

OCR, at-source validation of KYC. **Udyam for KYB**

> **Process Interfaces**

eSign of customer docs, **eMandate**

Utility Interfaces

LPG / Electricity Bills, Vaahan, **Penny Drop**

Underwriting Modules

Eligibility Interfaces

Bureau, Banking, **Financial and** GST Analysis,

Business **Rule Engine**

Configurable, automated limit approval **Assessment** Methods

Complex assessment frameworks for individuals & entities



UNCIA LMS Platform - Loan Management

Uncia Studio

100+

Configurable parameters that power the / LMS

ERP Posting

Simplified to the level of event-led configuration

New **Product Creation**

To help facilitate on-field business changes – realtime

Data Migration

Migration Toolkit

Enables hasslefree migration of legacy data

Post-Migration Sanity Checks Reconciles migrated data to confirm accurate data -import**Pre-Migration Sanity Checks**

To ensure quality source data

Integration & Reporting

Microserviceled modules

Standard APIs for all functional modules /

> Reporting Layer

Enables collate data across sources, for reporting

3rd Party **Integrations**

Capability to integrate quickly, with lender systems



Highly Parametrized Loan Management System with Embedded Legacy Data Migration Framework



Limits - Aggregate, non-aggregate, revolving and nonrevolving



Disbursements – STP, Tranche-based, Cancellation, Restriction



Integrations – Collaterals, ERP, Collections, Data Migration, Data Mart





Equated Period / Principal / Interest options



Diminishing balance loans



Variable Instalments – Free Cash Flow-based



Bullet Repayments



Moratorium / Holiday Periods



Step-up and step-down options



UNCIA Interest Calculation Module

Highly Parametrized Loan Management System with Embedded Legacy Data Migration Framework



Flat / Diminishing Variants



Basis Repayment Schedule





Simple / Compound Interest



Daily Accrual



Due booking on month-end / due date



Penal interest and grace days



Basis previous due or Latest outstanding



Restructuring, rate conversions, floating rate resets



UNCIA Due Creation and Repayment

Highly Parametrized Loan Management System with Embedded Legacy Data Migration Framework



Daily Accrual, EoD and EoM Processes



Daily-to-yearly and On-Maturity Frequencies Configurable



Charges Module – Automated, manual or event-based creation





Normal Receipting,
Part-payment,
Closure
And Foreclosure



Settlement and write-offs



Overdues – DPD process, SMA and NPA classification



Excess – Refund / Rescheduling, Auto knock-off



Value-dated transactions, reversals



PDC and Mandate Registration, Presentation of PDC, ACH, ADM, eMandates



Discover UNCIA Leap

A single, parametrized platform for all lines of business

Microservice-led platform with standard APIs for each module



Understanding of Legacy Data, which makes for seamless migration

Assurance of Go-Live Date



