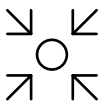




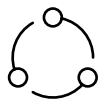
Simplify software sourcing with SoftwareOne Marketplace



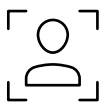
Buying software isn't easy. Organisations often struggle with disjointed procurement processes and lack of standardised tools. This leads to poor user experience, increases risk of purchasing the wrong product and shadow IT, which all leads to wasted spend. **Buying software through our digital marketplace can provide a number of benefits to organisations such as:**



Centralised purchasing: discover, compare and procure software from multiple vendors in one place. This saves time and effort searching for software products from various sources and allows you to centrally manage transaction data like quotes, orders and invoices.



Simplified procurement processes: buying software through our marketplace streamlines the procurement process. It is easy to browse, select and complete the purchasing process efficiently. This reduces administrative overhead and simplifies the overall procurement workflow.



Licensing transparency: make informed purchasing decisions based on your licensing needs. Our marketplace provides detailed descriptions of product features, licensing models and terms so you can understand the licensing options.



Cost-effectiveness: browse multiple products from various vendors and compare pricing, offers, discounts and bundles, allowing you to optimise your software licensing costs.



Streamlined license management: track and manage licenses in one place. Manage your asset inventory, serial numbers and corporate installation keys. Plan, govern and manage upcoming software and maintenance renewals on a continuous basis. Track dates of renewals, budgets and set alerts for upcoming renewals to better negotiate with publishers.

Overall, our marketplace empowers buyers by providing a convenient, diverse, and trusted platform to find and acquire legitimate software licenses while making informed decisions based on your specific requirements and budget.

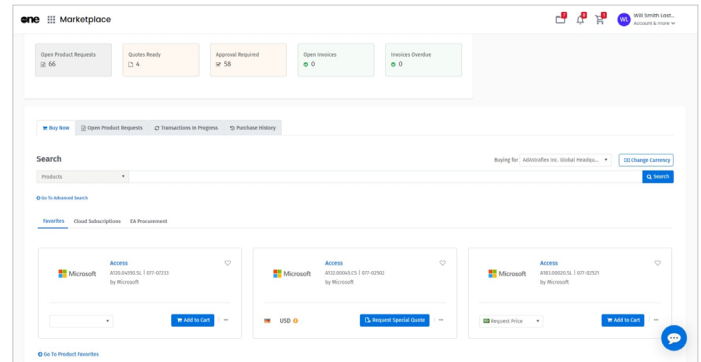
Take the complexity out of managing software transactions

SoftwareOne Marketplace centralises software catalogues. This ensures users purchase from an approved software catalogue and that they purchase the right product at the best price, on the right contract, eliminating risk and software over-spend.

The marketplace provides a single view of contract and transactional data, allowing clients to easily manage their contract renewals by publisher or by date, prioritising those contracts that represent the highest impact or potential cost savings. Effectively managing renewals is an increasingly important task as over one third of clients are audited annually.

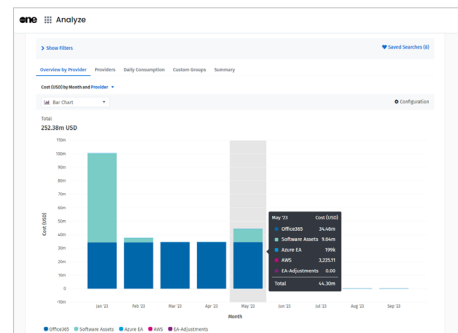
Single view into transactions

- Single platform to transact software from pre-defined global catalogues
- Manage the transaction lifecycle
- Manage approval process from our marketplace or your existing systems
- Manage contracts and entitlements
- Automated reporting
- B2B integration into your existing eProcurement systems



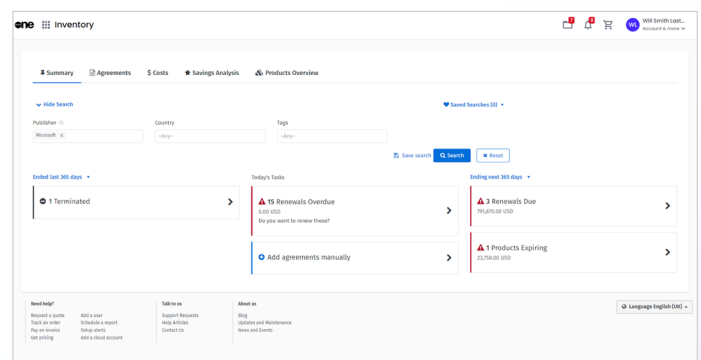
Single view into cloud resources, spend and consumption

- Tag resources across on-premise and cloud providers for enhanced governance, cost analytics and chargeback
- Define budgets and track spend
- Identify unused or underutilised cloud resources
- Recommendations to optimise your environment.



Manage renewals

- Visibility of all upcoming renewals and estimated renewal costs
- Renew proactivity through alerting and dashboards
- Identify optimisation opportunities within contracts
- Manage the entire renewal lifecycle with data driven decisions



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