

Avanade Offer- MTR As a Service



Microsoft Teams, the platform chosen by companies for their Unified Communications

A rich set of features that optimize teamwork by offering innovative and high-performance solutions. All useful content becomes accessible "Any Time, Any Device, AnyWhere".



Conferences

Modern Meetings – Voice and Video – Digital Whiteboard – Teams Room – Live Events



Collaboration

Instant Messaging – File Sharing – Co-Editing



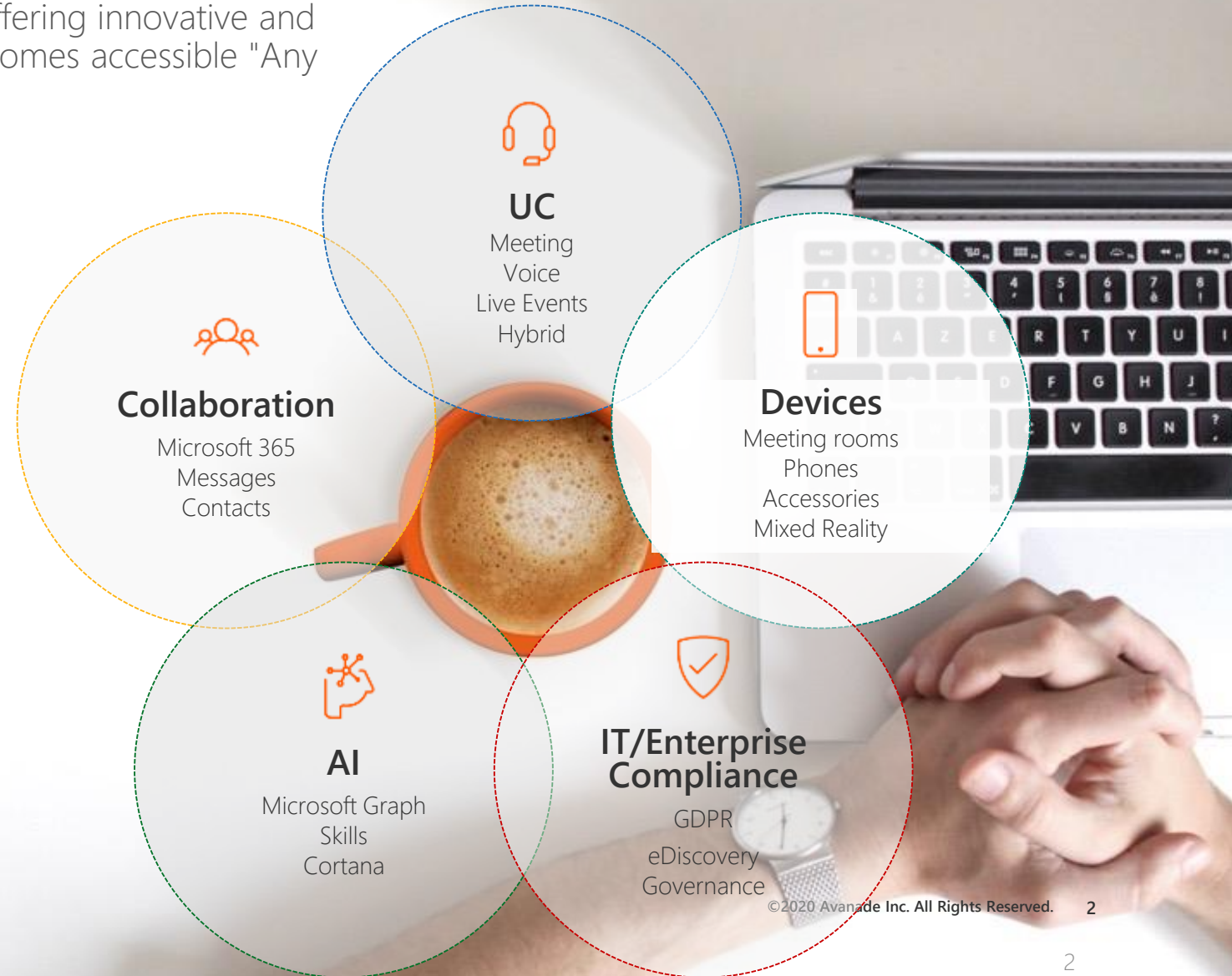
Telephony

PBX Replacement – Improved Call Experience

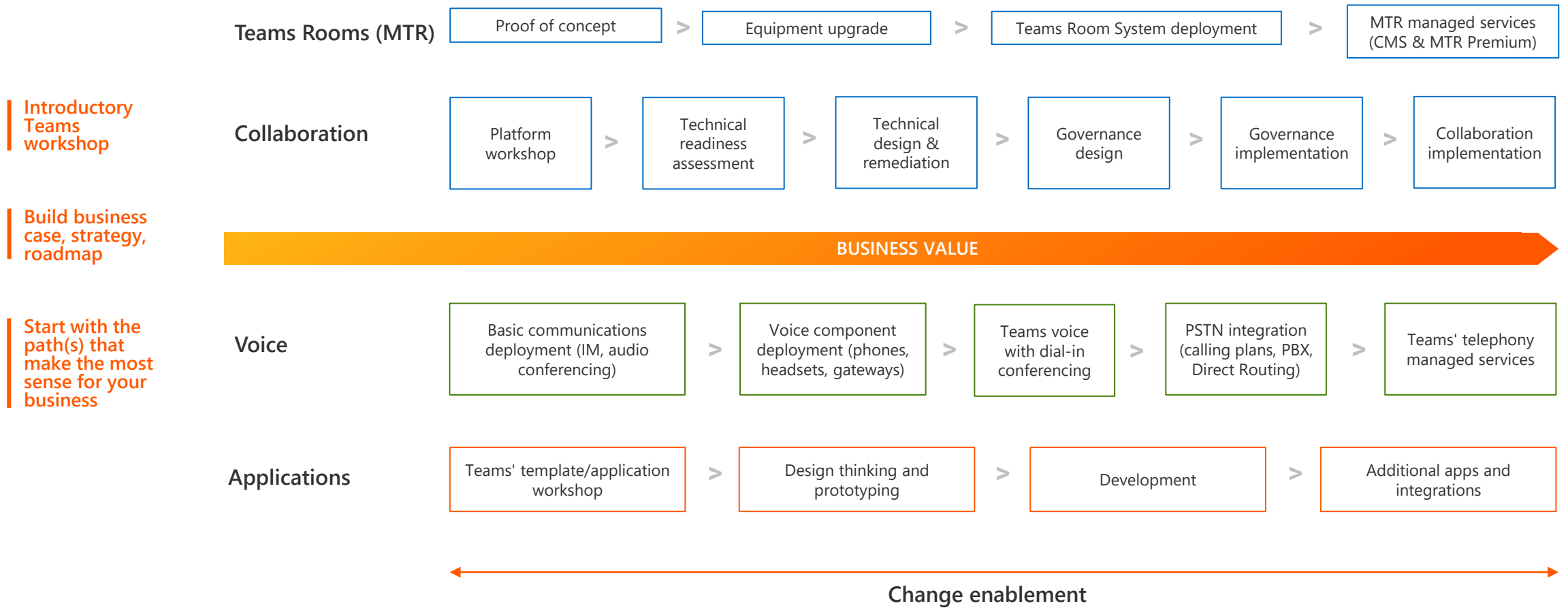


Applications

Make all useful applications daily available to the employees



Avanade, Best Teams Partner with End-to-End Offers



Avanade Teams Room Offer

Avanade can support you in the deployment of your Microsoft Teams Rooms

We address all aspects: Advisory, Planning, Deployment, Operation and Evolution.



Activities :

- ✓ **Advisory** to recommend the best deployment approach (inventory of rooms, construction of an MTR catalog)
- ✓ **Assessment** (network, security) and **Design/Conception** of Teams Room service design (MTR connection, Intune integration)
- ✓ **Activation/Configuration** of Microsoft Teams Rooms service (Provisioning of M365 resources: accounts, licenses)
- ✓ **Deployment** of Teams rooms in France and worldwide
- ✓ **Maintenance** and **Supervision** of Teams meeting rooms (Evergreen, Adoption, ...)

Key success factors :

- ✓ **Partnership** with a key player for the supply of rooms and their configurations
- ✓ **A Green approach:** recovery and recycling of physical equipment
- ✓ **A support service** from "end-to-end" and in as a "service mode"
- ✓ **Quality delivery**
- ✓ **Expertise**, certifications, global presence and extensive experience

Description of the offer

MTR AS A SERVICE is Avanade's service offer that meets our customers demand for our "end-to-end" and "service mode" support on the provisioning of one or more Teams meeting rooms.

Our expertise as M365 integrator combined with our partner deployment of our Teams rooms, ensure you the provisioning of Teams rooms and their configurations so that they are ready to use.

Detailed offer

The offer is modular and has two components:

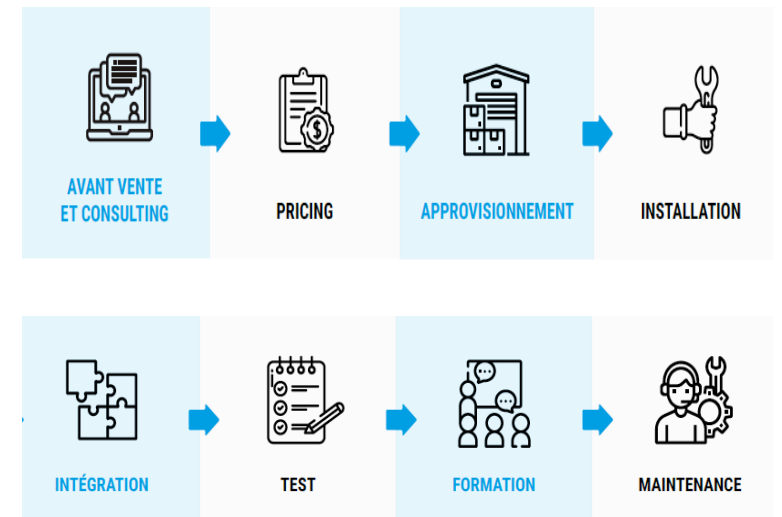
MTR Service

- ❑ Management of the integration of the M365 & Rooms
- ❑ Provisioning of M365 resources required for room activation
- ❑ Support of M365 Teams & MTR deployment (Intune integration included)



Room deployment (France, Europe and worldwide)

- ❑ Build/update an existing MTR catalog (vertical approach of uses according to business)
- ❑ Equipment supply (buffer stock)
- ❑ Configuration & on-site deployment



Prerequisite

As a prerequisite for the implementation of MTR As-A-Service, we will have to work together on the following topics:

- The provisioning of the catalog of Teams room equipments to be deployed (or validation of an already existing catalog)
- Compliance of meeting rooms for the deployment of MTR As-A-Service (e.g., network socket connected to M365, MTR account available, license available,...)
- The implementation of a demand triggering process

Catalogue Offers

We have two offers in the catalog:

1. **Standard offers (basics rooms)** based on a single rate (*included: pre-visit, installation, configuration, settings, training*) with as prerequisite a deployment in Ile de France + 60 km around only (type of rooms: Huddle Room, medium rooms), a pre-visit is required to quote the offer.
2. **Personalized offer (custom rooms)** based on a fee depending on the complexity of room deployment (geographic location, additional services)

Example of a process: MTR As a Service

Design Phase 1

Start in real "As a service" mode possible also in project mode

Request <client> setting up rooms from 1 to X

Publishing the request through a validated process

Verify the request by Avanade, check elements and set up a virtual tour appointment or In-Site

Prerequisite & visit

Initial proposal of equipments and associated prerequisites via a service catalog

Validation of the equipments by <client>, choice of options, set up the visit and preparation of the prerequisites / associated orders

General approval, ordering process and provisioning of installation dates

Implementation Phase 2



Material reception, implementation validation, counter-visit, ...

Setting up

Room Setup
Test
Confirmation of operation

Assistance