



AI Platform For Regulated Industries

Healthcare | Public Sector | Financial Services

Tisson Mathew
Founder & CEO, Skypoint



Who We Are

Skypoint's AI platform (AIP) enables customers in regulated industries like healthcare, public sector, and financial services to:

- **Unify** data from siloed sources to AI-ready data lakehouses.
- **Deploy** industry-specific compound AI systems that leverage optimized open-source LLMs and dedicated GPU compute capacity.
- **Leverage** AI-powered analytics, applications, copilots, and agents to boost productivity and operational efficiency.

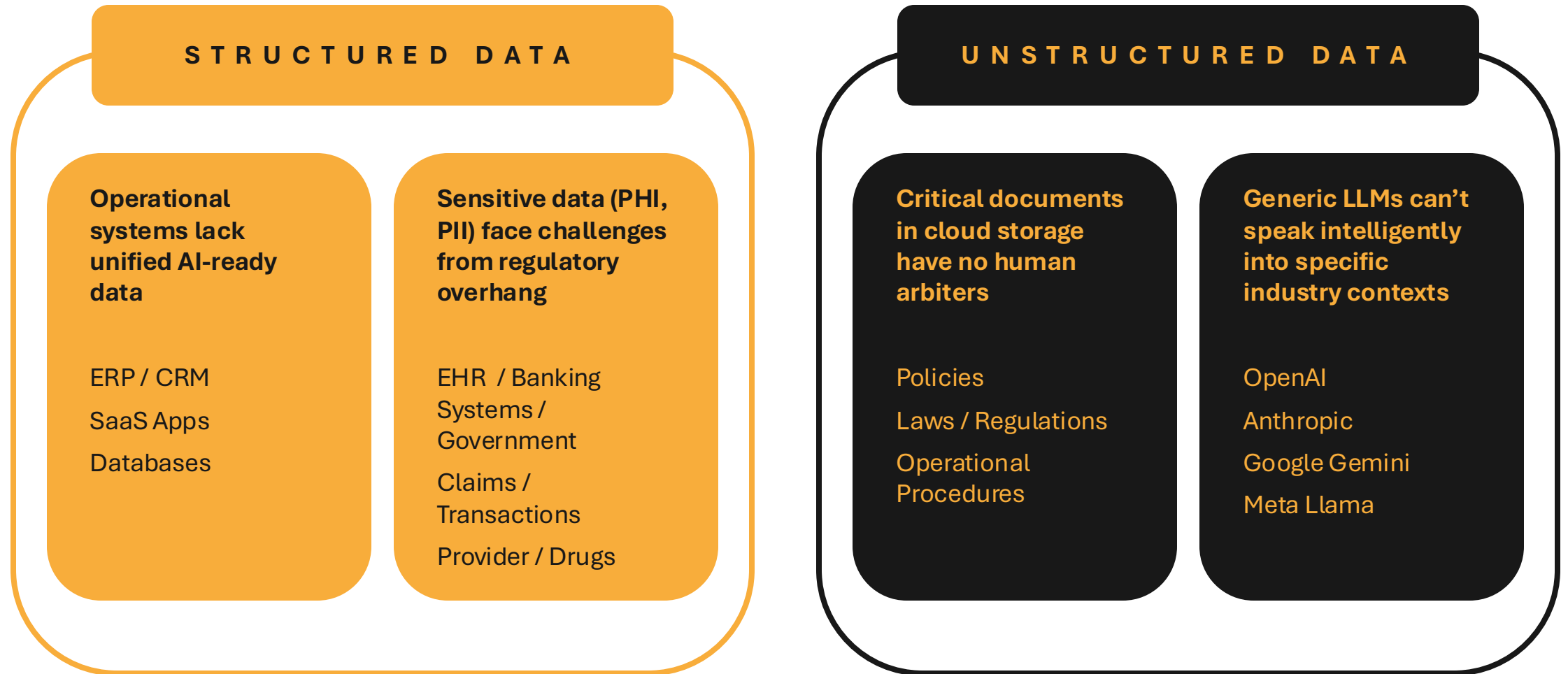
Company Overview:

- Founded: 2020, Portland, Oregon
- Employees: 75+
- Customers: 125+





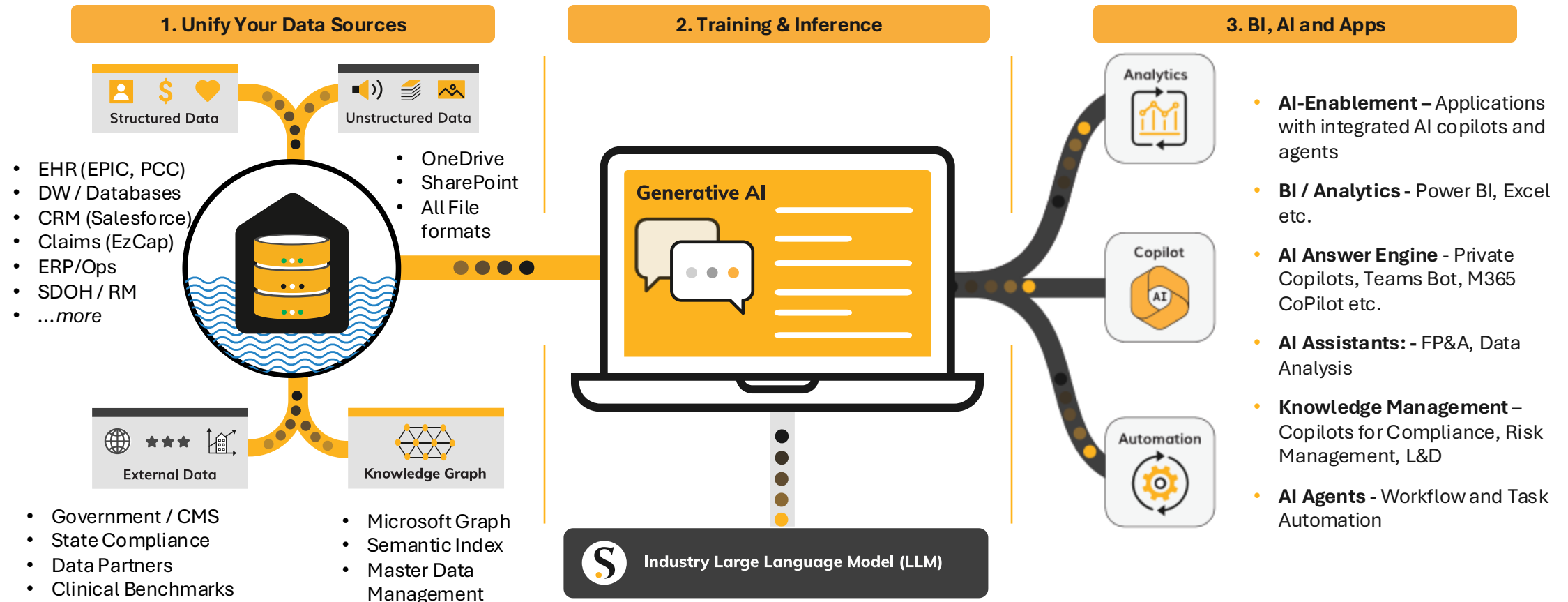
Problem: Data Silos and Integrating AI into Operations





Solution: Industry-Specific Compound AI System

Unify data from disparate sources, deploy industry-specific compound AI systems with optimized LLMs, and harness AI-driven tools to boost productivity and operational efficiency.





Case Study: Medicare Insurance Intelligence

skypoint AI Studio – Unified Observability and Management

Data Sources

Unstructured Data

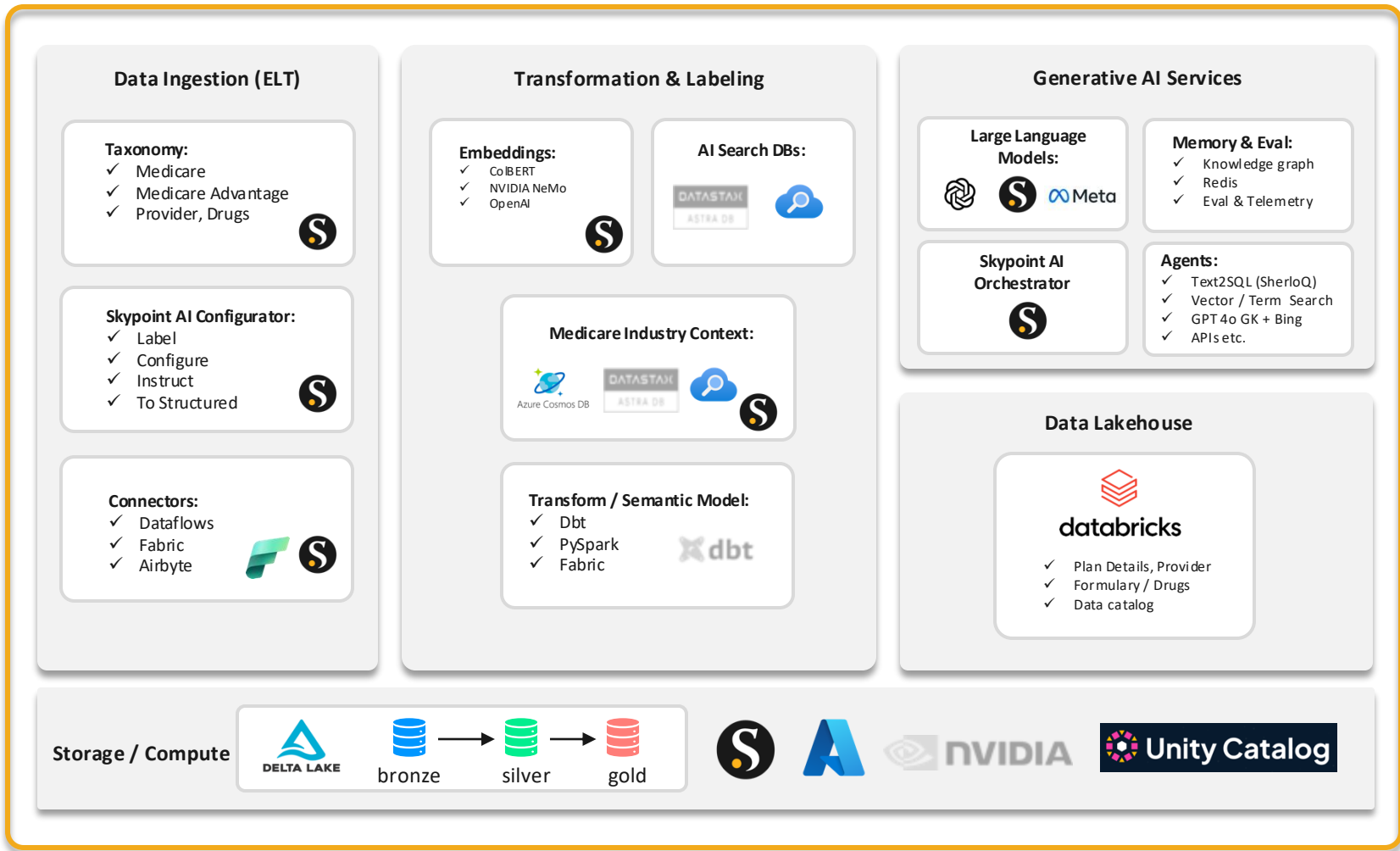
- ✓ Plan Docs
- ✓ Laws / Regs

Structured Data

- ✓ Plan Data / Docs
- ✓ Provider / Drug Data

5K Plans, National Coverage (2024 & 2025)

2M Pages, 5 Billion Tokens - Curated Plan Data



AI + BI + Apps

Analytics

Plan Finder App

Private Copilots + AI/ BI

Privacy Automation

Developer Portal (API)



Case Study: AI-enabled applications with integrated Copilots



Save Progress

Health Insurance

DVH Insurance

Life Insurance

Supplemental Insurance

Estimated Savings **\$ 57** /mo

97003 1 50000 Edit

Filters

Monthly premium max

2000

Max total deductible

5000

Prescriptions

Add your drugs

Providers

Add your providers

Metal Tiers

- Bronze
- Silver
- Gold
- Catastrophic
- Platinum

Network Types

- PPO
- HMO



Bronze Virtual Value 8500 Legacy

Bronze Plan ID: 77969OR5280019 ★★★★★☆

Monthly Plan Premium
\$ 208.40
was ~~\$265.40~~

Deductible(Health + Rx)
\$ 8500

Compare



Connect 9450 Bronze

Bronze Plan ID: 56707OR1380010 ★★★★★☆

Monthly Plan Premium
\$ 215.00
was ~~\$272.00~~

Deductible(Health + Rx)
\$ 9450

Compare

Get instant answers and guidance from our AI Copilot.

Ask your first question to get started!

Which of these plans covers Dr Zachary Bastian and ozempic and has the maximum number of physiotherapy visits?

Send

Generic Drugs

\$35

Plan details

Enroll now





Skypoint AI/BI: Dashboards, KPIs and Reports

Summary

Community:

Care Level:

Labor Type:

Job Title:

Paycode Type:

Custom Date Range

Yesterday

Week to Date

Month to Date

Last Month

Clear all filters

Census Counts for Wednesday, May 1, 2024 - Sunday, May 12, 2024

377
Residents

327.17
Occupied Rooms

357
Total Units


1
Move-Ins

7
Move-Outs

17
Tours

36
Inquiries

Occupancy %



91.64%

Labor Hours for: Wednesday, May 1, 2024 - Sunday, May 12, 2024

297.57
Agency

465.00
OT Hours

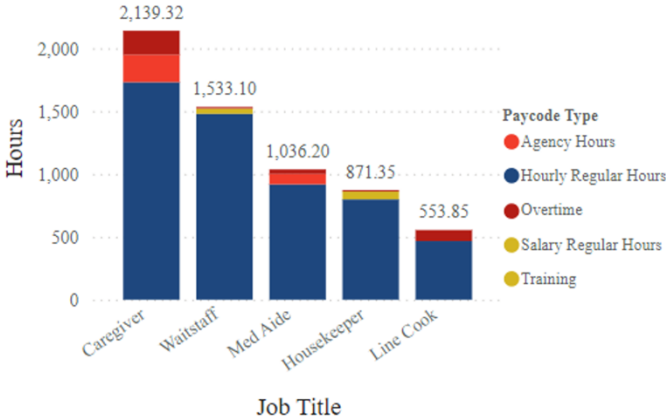
9.16K
Total Hours

Labor Type	Hours	Budget	PRD
Direct Labor (Patient Care)	3,303.52	3,683.61	0.73
Caregiver	2,139.32	2,408.77	0.47
Health Services Director	64.00	134.19	0.01
Med Aide	1,036.20	1,073.55	0.23
Registered Nurse	64.00	67.10	0.01
Direct Labor (Other)	395.50	536.77	0.09
Total	9,162.52	10,633.16	2.02

Census vs Budget Breakdown

Independent Living	Assisted Living	Memory Care
<p>202.50</p> <p>Budget: 216.00 (-6.25%)</p>	<p>90.67</p> <p>Budget: 88.00 (+3.03%)</p>	<p>34.00</p> <p>Budget: 36.00 (-5.56%)</p>
<p>45</p> <p>Second Occupant</p>	<p>5</p> <p>Second Occupant</p>	<p>(Blank)</p> <p>Second Occupant</p>
<p>248</p> <p>Residents</p>	<p>96</p> <p>Residents</p>	<p>34</p> <p>Residents</p>

Top 5 Hours by Job Title



PCC current through: 05/12/2024 11:10 PM

UKG current through: 05/13/2024 03:30 AM

WH current through: 05/13/2024 03:30 AM

[PCC](#)
[UKG](#)
[WH](#)



Operational/Financial Data

- “Average community occupancy rate.”
- “Overtime hours by job.”
- “Resident count by living type.”

Clinical Population Health Data

- “Compare vital sign trends between different facilities.”
- “Show vital signs during periods of elevated pain to understand physiological responses.”

Sales and Marketing

- “Average % of closed sales by facility.”
- “Highest number of initial home visits across all facilities.”
- “Top 5 visitor-to-visitor conversion rate by facility.”

AI Chat + New Chat

Chat History

Pinned

- OT Hours by Job Role (8 Jan)

History

- Care Plan for Andrew S. (01:48 pm)
- Vital Signs for resident 65132 (01:46 pm)
- Our Compliance Policy (04:24 pm)
- Occupancy Report: Greenfield S (8 Jan)

DM Drew Monroe

Care Plan for Andrew Based on Known Allergies

- The care plan for Andrew based on his known allergies is as follows:
- Acetaminophen
- Codeine
- Lisinopril
- Penicillins
- Opiate derivatives

```
sql
1 SELECT
```

Copy code

Ask copilot

Compliance Knowledge Management

“Explain how our facility ensures compliance with state regulations for skilled nursing or assisted living.”

Resident/Patient Clinical Data

- “Insurance details for Sheila Carter.”
- “Most recent vital signs for resident ID 65132.”
- “List all allergies for Andrew, S.”

Clinical Knowledge Management

- “Discharge criteria for Alzheimer’s and Dementia program.”
- “Rules for residents’ use of prescription and nonprescription medicines.”

HR Knowledge Management

- “What are our insurance benefits?”
- “How many vacation days do I have left?”



Platform Pricing & Signup

AI Platform Monthly Subscription

\$4,995 month

Includes:

- ✓ Data Lakehouse/Warehouse with 200+ data integrations.
- ✓ Industry-specific LLMs and Data & AI stack with scalable capacity.
- ✓ On-demand GPUs and vCPUs for flexible compute resources.
- ✓ Custom-branded AI copilots for personalized AI assistance.
- ✓ Unified Data + AI Catalog for centralized management.
- ✓ Unlimited users with custom SSO and private deployment options.
- ✓ Onboarding, training, and maintenance support.
- ✓ Availability guarantees with comprehensive support, including break-fix and emergency assistance.
- ✓ 500 compute credits included; \$7.50 per additional credit.
- ✓ 5 hours of forward deployed engineering services included; \$250 per additional hour.

Our pricing structure is designed to help you seamlessly integrate generative AI into your operations. Here's what we include:

- 500 Skypoint compute credits.
- 5 hours of forward deployed engineering.
- No per user license fees for AI Apps, Copilots or Agents.

For additional resources:

- Compute credits are available at \$7.50 each, billed by the minute.
- Tailored packages for higher levels of compute credits and forward deployed engineering are available upon request, with prices varying according to your specific needs.

Sign up Channels:

Skypoint Website (Direct)

Azure Marketplace (Microsoft Billing)



Thank You!

Stay in touch:



sales@skypoint.ai



youtube.com/c/skypointcloud



linkedin.com/company/skypoint-cloud

