

## 10 good reasons for expanding your Dynamics 365 solution with Workforce Management on AppSource



Microsoft Dynamics AX has functionality that supports many processes in a company. But when it comes to administration of employees and their working time and absence, many companies often have custom-developed solutions or adaptations to cover this particular need.

This presents a major challenge when companies need to upgrade to the cloud-based Dynamics 365 platform. And they must upgrade – sooner or later. Microsoft no longer supports AX4.0, AX2009 and AX2012 ...

With the Dynamics 365 platform, Microsoft has – like many other large technology providers – adopted the app mindset as the way forward when companies need to add additional functionality to support all business processes.

This means that all existing custom-developed solutions must be adapted to the Dynamics 365 platform and put on AppSource where they must be maintained on an ongoing basis. This is both expensive and time consuming!

But there is an alternative! Companies can choose a best-of-breed solution from a Microsoft partner that is already on AppSource.

**GET 10 GOOD REASONS WHY YOU SHOULD EXTEND YOUR DYNAMICS 365 SOLUTION WITH A STANDARD WORKFORCE MANAGEMENT SOLUTION ON APPSOURCE TO MAXIMISE EFFICIENCY AND FLEXIBILITY.**



# Microsoft and Workforce Management

## TECHNICALLY

### **1 SIMPLIFIED UPGRADE AND MAINTENANCE**

The more business rules and logic that have been coded specifically for your Microsoft solution, the more complex and costly is an upgrade.

With a standard best-of-breed solution on App-Source that is continuously maintained and developed by the Microsoft partner, you can get advanced – and highly configurable – Workforce Management functionality that covers your needs. In this way, you can keep your Microsoft solution ‘clean’ which makes it much easier to upgrade and get full value from the new opportunities Microsoft deploys.

### **2 INCREASED FLEXIBILITY WITH OPEN APIS**

Open APIs are key to tying all the company’s software solutions together.

By integrating modern platforms with open APIs, companies can architect their next-generation business solutions across the internet and internal IT landscapes. This not only allows for fast implementation and a secure transition to the cloud. It also increase flexibility and provides plenty of opportunities to support the company with the most recent functionality – and room for growth.

## FUNCTIONALITY

### **3 VALIDATED TIME AND ABSENCE DATA**

Exact time and absence-related data is a pre-requisite for making correct salary on time.

Therefore, you should digitalize all collective agreements, local working time regulations and accrual of holiday leave. And with an advanced ‘rule engine’ that offers online validation, you can efficiently handle deviations via 2-way communication with the employee. The result is a complete, validated payroll basis for all types of employees which can be transferred automatically to your payroll system – regardless of which system you have. It will also be an advantage if you can easily exchange data such as employee master data and holiday and sickness absence registrations with your HR system. This saves time, simplifies absence management and allows for correct salary in time, without manual work.

### **4 COMBINED TIME AND JOB/PROJECT REGISTRATION**

Many companies have a need for tracking how much time is being used on each task to be able to follow up on an ongoing basis.

To do this, you might need a specialised solution. By combining time and job/project registration the employees can account for what they are working on during their working hours. It also allows you to easily collect detailed data directly from the shop floor. In addition to job time, you can get information on e.g. produced/rejected units, status on orders and materials consumption. This provides an overview of production lead time and contributes to lean operation and logistics management.



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## 5 DYNAMIC EMPLOYEE SCHEDULING AND RESCHEDULING

In many companies, the employees are the most important – and most costly – resource.

Thus, it is important to optimise the planning of their work schedules, so they are consistent with the tasks to be performed, at all times. Being able to make shift and staff roster plans

that take working time regulations, planned absence and possible requirements for employee qualifications into account will be a huge advantage. With access to a log of previous registrations, the company gets valuable data for the planning – also in relation to seasonal fluctuations. This ensures optimum use of the company's resources and reduces overtime.

## USER INTERFACES

## 6 MODERN USER INTERFACES INCREASE EMPLOYEE EFFECTIVENESS

Ease of use, modern user experiences and availability are important to ensure the use among employees.

By offering registration devices where the user is, you can simplify the data collection.

This will also allow the employees to see status on their own working hours, holiday balances and their work schedule. And via self-service options, they will also be able to swap shifts and indicate wishes for holiday leave and carry-over of unused holiday. This provides overview and saves time.

## THE COMPANY

## 7 CURRENT, DATA-DRIVEN INSIGHTS

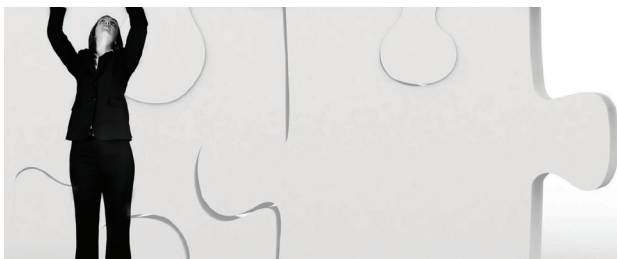
In a dynamic world, reliable information is imperative for being able to monitor, adjust and optimise processes in a company.

The more accurate data you have access to, the better the basis for making good decisions and respond quickly to deviations. By tying your Microsoft solution together with other dedicated business systems, you can get relevant insights into current activities and a data-driven basis for forecasting, follow-up, recalculation and optimisation.

## 8 COST SAVINGS

Optimisation and cost reduction are decisive parameters in companies' efforts to remain profitable and competitive.

With a specialised Workforce Management solution, you will get the necessary insights into your company's use of time and resources to optimise your processes and achieve savings – which in turn increases the value of your Microsoft solution. Experience shows a significant reduction of administrative costs, reduction of sickness absence and overtime, faster invoicing basis and not least, correct salaries.



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## 9 COMPLIANCE WITH RULES AND REGULATIONS

All employment relationships are regulated by rules – either by law or in the form of collective and local agreements and internal personnel policies.

Thus, it is important to ensure that various working time rules such as the 48-hour rule or rest time rules, are being respected, just as you should be able to manage applicable rules related to holiday leave and sickness, including carrying over of unused holiday leave and sick pay entitlement. With the right solution, you can avoid having to pay compensation for breaches on rules and ensure correct remuneration of the employees in case of sickness absence.

### PROMARK WORKFORCE MANAGEMENT

ProMark is a complete Workforce Management solution that supports time & attendance registration, absence management, employee scheduling and job/project registration. With intuitive user interfaces on devices like mobile app, web portal, terminals and pc/tablets, ProMark can be the front-end that facilitates easy registration and validation of data.

ProMark is developed with the newest technologies on the market and is a great match for advanced cloud solutions.

ProMark has documented integration with Microsoft Dynamics 365 products, Dynamics AX/NAV, and Office 365 as well as a wide

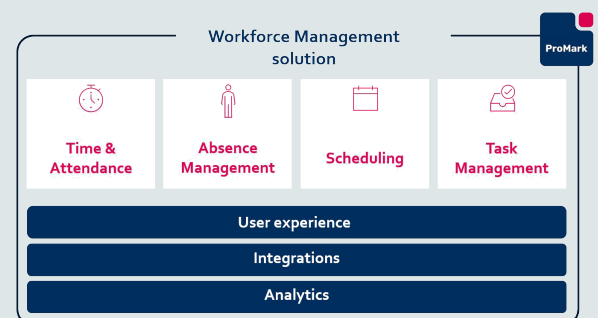
## 10 STRONGER EMPLOYER BRAND

Employees are increasingly expecting modern tools to support their work processes.

By using modern, optimised and reliable tools – that offer complete transparency into own data – the company can increase trust from the employees and will appear as a more attractive employer. This can have a positive effect on the ability to attract new employees in the future.

range of HR and payroll systems – and can be part of a completely optimised process flow. Without custom programming!

ProMark has low total cost of ownership (TCO) and provides a high return on your investment (ROI).



## Want to learn more?

Do you need more information about why ProMark is a future-proof solution for companies who have chosen a Microsoft strategy?

Contact us:

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