

# Operational efficiency and better results for your sales force



Through an agile embedded sales methodology and customizations on the Microsoft Dynamics 365 platform, our product will ensure a fast transformation in your business processes.

## Start & Go Sales - Microsoft Dynamics 365

AlfaPeople Start & Go Sales, based on the Microsoft Dynamics 365 platform, offers a complete sales force automation solution, increasing operational efficiency, ensuring better conversion rates and simple and responsive management of your sales force.

- Organization and standardization of the sales process
- Simplicity in operational tasks, allowing longer engagement time with Clients
- Ability for rapid management analysis and reorientation of team efforts
- Rapid implementation and deployment

### Optimization

- Fast and accessible organization
- Rapid implementation and deployment
- Flexibility and simplicity in configuring interfaces
- More engagement time with clients

### Management

- Native integration with Office platform products
- Definition and automation of business processes
- Attractive TCO, leading to fast ROI
- Integration with legacy systems, as well as day-to-day productivity tools (e-mail, spreadsheets, documents, etc.)
- analysis
- Ability for rapid management

### Mobility

- Use the computer or mobile device of your preference
- Real-time, easy-to-configure analysis tools
- Mobility in operation for efficient interactions