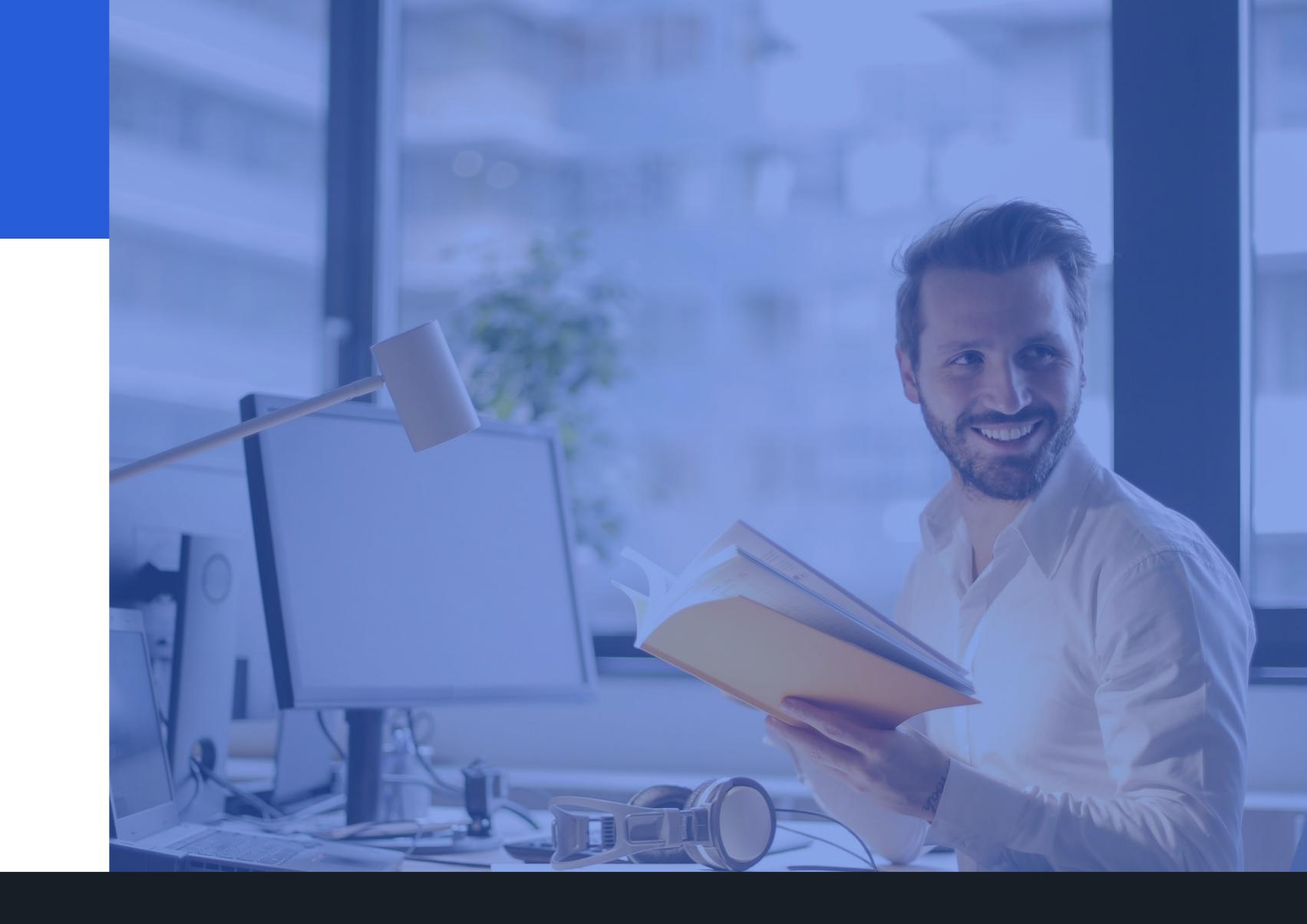# KALIBR8 ™

Kalibr8 **Cloud** Solution

Kalibr8 is a comprehensive, multi-tenant cloud management platform designed specifically for Managed Service Providers (MSPs). It provides a single-pane-of-glass view, enabling efficient management and optimization of cloud resources across multiple customers and environments.

Value Proposition

1 Maximized Cost Savings
Achieve optimal cost efficiency across cloud infrastructure through meticulous analysis and tailored recommendations.

2 Enhanced Operational Efficiency
Primarily targets enterprise IT departments for financial management and cost transparency.

3 Simplified Cloud Management
Kalibr8 eliminates the complexity of cloud management.

4 Data-Driven Insights
Gain valuable insights into the effectiveness of implemented strategies, illustrating tangible benefits.

Key Features

Multi-Tenant Single Pane of Glass
- Centralized view across tenants, subscriptions, resource groups, and VMs
- Customizable policies at the code level.

Fraud Detection & Alerts
- Active fraud detection to identify unusual activities and unmanaged resources
- Real-time fraud alerts to prevent unauthorized usage

Advanced Analytics
- In-depth analytics of customer cloud environments with Active Intelligence.
- Identify trends, patterns, and historical usage globally and regionally

Policy Implementation
- Labels Manager to eliminate repeatable actions.
- Implement policies at the code level.

Designed for MSPs
- Built exclusively for the MSP channel, not the end-user.
- Works seamlessly with MSP partner professional services.

Powerful Automation Features
- Leverage Kalibr8's automation capabilities to streamline manual tasks and processes.
- Automate routine operations.

Alerts & Notifications
- Automated alerts for unusual activities and customer-specific alerts.

Automated Optimization & Scheduling
- Identify and eliminate idle or underutilized resources
- Automated scaling and scheduling without manual intervention

Extensive Reporting Suit
- Comprehensive cost and savings reports.
- Financial analysis and reporting by customer.
- Region-based reporting for detailed insights

Extensive Automation & Optimization
- Automate and optimize resource allocation without manual intervention.
- Free up resources to focus on higher-value tasks.
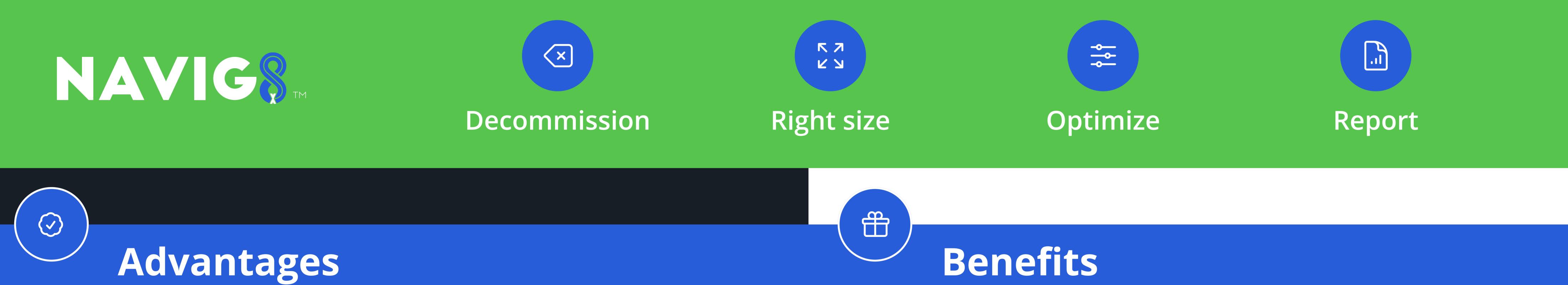
Cloud Waste Elimination
- Identify and eliminate wasteful spending on underutilized cloud resources.
- Utilize cost optimization algorithms to optimize resource allocation and reduce unnecessary costs

Rightsizing Recommendations
- Receive actionable recommendations to rightsize your customers' cloud resources.
- Optimize resource allocation based on actual usage patterns and workload demands

Single Pane of Glass View
- Gain a centralized dashboard to oversee all customer cloud environments.
- Access real-time insights and analytics across multiple clients from a single interface.

NAVIG8 ™

Decommission   **Right size**   **Optimize**   **Report**

Advantages

Efficiency and Productivity
- Save time and resources by managing all customer environments from a unified platform.
- Increase operational efficiency through automation, reducing manual intervention and errors.

Platform Designed for MSPs Benefit
- Benefit from a platform designed to meet the unique needs and challenges of Managed Service Providers.

Cost Savings
- Maximize cost efficiency by eliminating cloud waste and right-sizing resource.
- Reduce overheads with automation.

Proactive Optimization
- Stay ahead of optimization needs with proactive insights and recommendations.
- Address potential issues before they impact your customer.

Scalability and Flexibility
- Scale your cloud management capabilities seamlessly as your client base grows
- Adapt to changing customer needs and requirements with flexible optimization strategies.

Benefits

Improved Client Satisfaction
- Deliver cost-effective and optimized cloud services that meet or exceed client expectations
- Enhance client satisfaction by providing proactive insights and value-added optimization services.

Cost Reduction and Profitability
- Achieve significant cost savings for both your MSP business and your clients.
- Improve profitability by reducing overhead costs and increasing operational efficiency.

Competitive Advantage
- Stand out in the market by offering innovative and efficient cloud optimization solutions.
- Differentiate your MSP services with Kalibr8's advanced features and capabilities

Long-Term Partnerships
- Build long-lasting relationships.
- Position your MSP as a trusted advisor in their cloud optimization journey.
- Bundle Kalibr8 into service contracts to drive savings to fund other projects in pipeline.