



CSP Control Center by Spektra Systems

# Revolutionizing the CSP Business

Bring automation to your CSP Business practice



# About Spektra Systems

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## Cloud Born

Founded in 2016 to provide solutions and services around Cloud Technologies.

## Microsoft



Tier-1 CSP Partner

Vendor – SSPA  
Compliant

HBI Data Handling

## Products

CloudLabs.AI

CSP Control Center

SaaSify.AI

Spektra Academy

## Services

ISVs

Microsoft Partners

ATCs & EDU

System Integrators

Enterprises





# CSP CONTROL CENTER v2

CSP Control Center is a cloud platform purpose-built for Microsoft CSP partners, enabling them to distribute, sell, bill and provision cloud solutions. Platform is built and managed by Spektra Systems([www.spektrasystems.com](http://www.spektrasystems.com)).

**Our mission with CSP Control Center:** C3 envisions to enable Microsoft Partners and organizations to achieve more with the help of effective business and technology innovation.

# Product Features

## Self-service Marketplace

- Simple yet powerful UI available across all devices. White-labelled portal configured on your domain With Self-service capabilities for your resellers, affiliates & customers.
- Access extended to end customers to purchase, provision and manage cloud resources directly from your marketplace.

## Custom pricing & Markups

- Define custom pricing on preloaded MS CSP offers. Create plans as combo of usage-based services and licenses.
- Sell 3rd party product and your value-added services to increase sales.
- Bundle multiple products and services together and sell as a composite offering.

## Billing and Invoicing

- Itemized invoicing for license and usage-based services along with your custom offers. Define your margin and analyze profits. Invoicing for sites and departments.
- Offer special discounts and promotional Coupons. Collect advance payments and make credit adjustments.

## STREAMLINE BUSINESS PRACTICES

# Product Features

### Subscription Management

- Easily Manage license based/Usage based subscriptions.
- Add new subscriptions on your own without reaching out to partners saving time
- Update license count easily to meet your organization requirement
- Manage Azure subscription access to users without going to Azure portal.

### Azure billing

- Sell and manage Azure usage-based subscriptions for your resellers & customers.
- Comprehensive Azure billing and estimates before end of the billing cycle, based on resource group and other entities.
- Group subscriptions and manage cost control. Extensive support for Azure plan.

### External Integrations

- Integration with accounting software Quickbooks, Xero.
- Payment gateway support for Authorize.Net, Stripe, Bill & Pay, MCB.
- PSA integration with ConnectWise manage, Datto Autotask.



# Solution Hosting & Security

SECURE AND EXTENSIBLE

01

## Cloud Hosted

Partner C3 account is hosted in one of Spektra Systems' Azure subscription with resources created under Azure region nearest to partner geo-location.

02

## API Support

Extensible platform with Secure Billing APIs available for partner consumption.

03

## Compliance

GDPR compliant platform with enterprise-level security.

04

## Identity Authentication

Integrated Azure AD authentication with Robust RBAC and encryption.

# Product Pricing

CHOOSE A PLAN THAT'S RIGHT  
FOR YOUR BUSINESS.

Pricing to suit partner of  
every size.

C3 pricing has been tailor made to suit partner of every size because we understand that pricing shouldn't stop you from succeeding. For more information on C3 pricing, please visit <https://partners.cspcontrolcenter.com/> or contact your C3 sales representative.



# Partner Journey With CSP Control Center

**YOUR SUCCESS IS OUR SUCCESS**

Our partner success team is always eager to make sure you make the best out of your C3 account and work with you to streamline your CSP business practices. Working together we can always achieve more!



# What's Next!

30 days free trial to start with!

Start your C3 journey with a 30 days free trial. Our partner success team would work with for initial team training and account set-up. Learn CSP business best practices from our team and leverage C3 solution to start with a robust growth trajectory.

A photograph of three business professionals in a meeting. On the left, a woman with dark hair in a bun, wearing a pink turtleneck sweater and grey trousers, smiles. In the center, a woman with short curly hair and glasses, wearing a tan blazer, smiles broadly. On the right, a man in a grey suit jacket is partially visible, looking towards the women. They are standing in a modern office with a wooden desk, a laptop, and a corkboard with sticky notes in the background.

# Do you have any questions?

Send it to us! Reach out to [info@spektrasystems.com](mailto:info@spektrasystems.com) or your C3 sales representative.