

SOLUTION BRIEF

Axway Managed Cloud Services for B2B

Be more agile and competitive for less cost by putting your B2B integration in Axway's hands

B2B integration built for the future

B2B/EDI integration is at a crossroads. Skills are vanishing, teams are shrinking, security threats are on the rise and standards are more stringent. New ways of doing business require greater scalability, reliability, and responsiveness to meet SLAs. Conventional B2B integration can no longer keep up. So modern enterprises are looking to Axway Managed Cloud Services for B2B to meet the demand and gain an edge.

By moving your B2B integration to Axway Managed Cloud Services for B2B, you can:

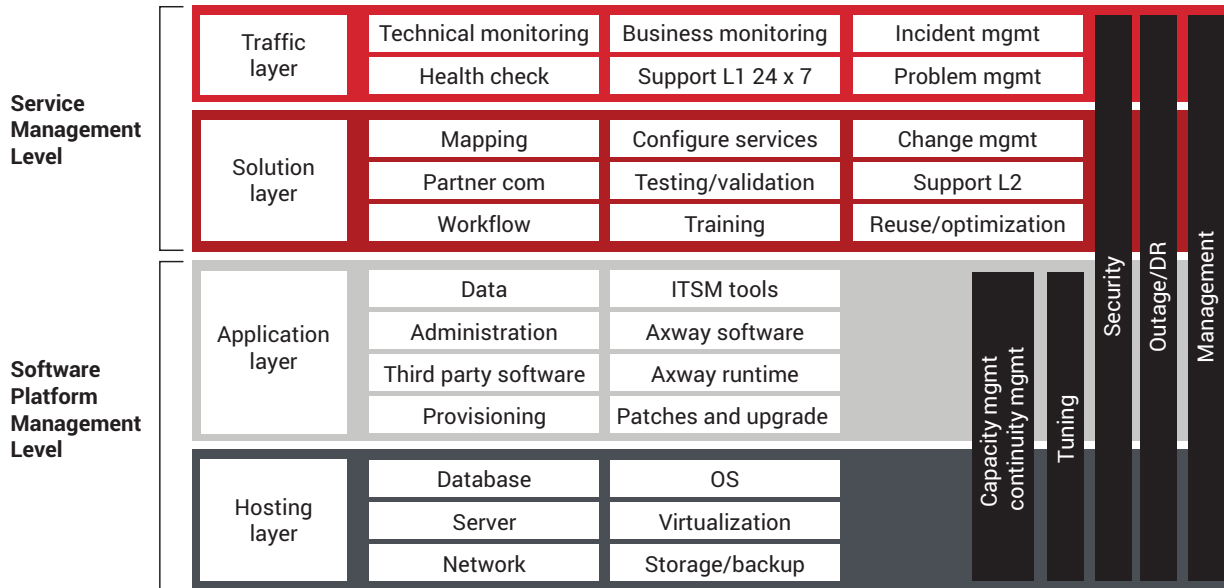
- Ensure compliance with security standards thanks to AWS global infrastructure
- Leverage a private cloud and benefit from a clean separation of data
- Choose a specified service availability level and rely on Axway to facilitate SLA delivery
- Eliminate hidden costs and pay only clearly defined costs based on consumption
- Operate with the confidence of 24/7 technical expertise and support
- Speed responsiveness to new and emerging business requirements based on SLAs
- Accelerate onboarding and reduce costs by using Axway's business partner engagement service



At the core of your B2B integration

With Axway naged Cloud Services for B2B, you delegate operations – saving costs, resources, time and headaches – while gaining scalability, agility and security. You have access to flow monitoring and messaging activities, and you maintain responsibility for managing partner or third-party access to your cloud solution.

Hidden costs detailed



Axway Managed Cloud Services for B2B – what’s in the box

<p>SUPPORT</p>	<ul style="list-style-type: none"> • A solid, global organization – with front offices where you work and back offices sharing dedicated resources in France, Germany, India, and USA • A high-performance infrastructure – leverages the AWS global network of data centers • High level of security – combines AWS secure infrastructure and Axway certified people and processes to mitigate any potential risks related to the security of the platform and its physical environment • A unique point of contact – a Customer Success Manager ensures customer satisfaction and delivery according to the contract
<p>TECHNICAL PLATFORM</p>	<ul style="list-style-type: none"> • Single-tenant virtual private cloud environment • Axway software usage rights and support for <ul style="list-style-type: none"> – B2B Integration solution: Axway B2Bi – Monitoring solution for B2Bi • Axway software updates and upgrades • 1 Production instance (HA as per selected SLA) • 2 Dev/Test instances (for SLA Silver: 1) • 1 VPN connection • Default AWS data center (US East, Ireland) • Fail over/Disaster Recovery
<p>FEES</p>	<p>Subscription fee:</p> <ul style="list-style-type: none"> • Managed service subscription level – define what you will delegate to Axway and what you will continue to manage • Sizing tier – collect the number of transactions per month, the peak loads, the average monthly volume of data • Overage – set the cost of additional units in case of increases in load • SLA level – choose between three levels of SLA: Platinum, Gold, and Silver; the best one based on tolerance of service interruption and the responsiveness you expect on issues and tickets • Additional options – add any associated specific technical features, SLAs, or tasks your business requires <p>On-demand fees:</p> <ul style="list-style-type: none"> • On a recurring or occasional basis, on-demand rate service is available via managed services and based on the service catalog

Axway Managed Cloud Services for B2B – what’s in the box

LEVELS	<ul style="list-style-type: none">• Platinum or Gold levels – manage Class 1 & 2 incidents 24/7 with their respective level of services restoration and applies to customers with international activity or international multi-site presence• Silver level – manage incidents during business hours mainly for customers where activity, partners, and clients are in the same time zone
OPTIONAL SERVICES	<p>Managed services:</p> <ul style="list-style-type: none">• Trading partner management• Business monitoring• Non-standard agreements• Additional reporting and analytics• Additional steering committee or follow-up meetings <p>Technical services:</p> <ul style="list-style-type: none">• Choice of data center• Disaster recovery in other region• Additional environments• Additional VPN/MPLS connection• Platform encryption• Antivirus scanning

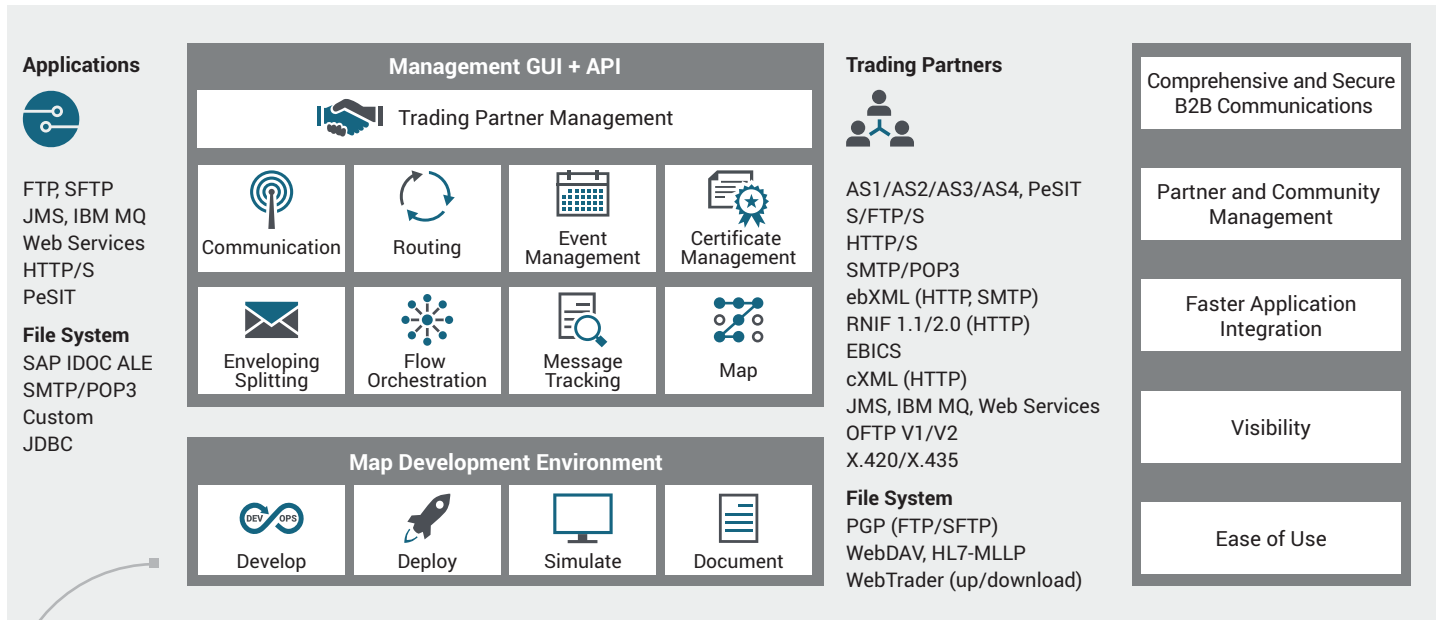
B2B Cloud Platform and Migration

PRIVATE CLOUD	<ul style="list-style-type: none"> • The technical environment is dedicated to the customer and isolated from all other customers. Some infrastructure elements remain common and shared with other customers, including firewalls, internal network, etc.
AMAZON WEB SERVICES	<ul style="list-style-type: none"> • Axway operates the subscription services on the Amazon Web Services (AWS) hosting platforms • This operator guarantees both the safety and availability necessary to meet the requirements agreed between the parties
SECURITY	<ul style="list-style-type: none"> • Axway uses security best practices to perform the services • In addition, Amazon Web Services (AWS) has the quality and certifications required to mitigate any risks potentially related to the security of the platform and its physical environment
LOCATION OF DATA	<ul style="list-style-type: none"> • Axway selects the data center and architecture level for the “Software Platform Management Level” • The subscription services and data hosting will be performed from an Amazon AWS data center chosen by Axway • On customer’s request, the subscription services and data hosting may be performed from another AWS data center
LOCATION OF THE TEAM	<ul style="list-style-type: none"> • The Axway cloud team is distributed globally to provide 24/7 service coverage for each customer
MIGRATION AND TRANSITION TO THE CLOUD	<ul style="list-style-type: none"> • Projects are well defined through an adaptable migration approach • Approach includes reversibility between cloud and on-premise • Projects are planned, managed, and followed based on Axway Service Implementation Methodology (ASIM) • Proven methodology through hundreds of projects • Methodology Includes predefined communication rules, planning methodology, communication structure, and project rules up to escalation handling • Well described ownership and responsibilities of customer and Axway

Axway B2Bi

The integration foundation beneath Managed Cloud Services for B2B

Axway B2Bi is serving demanding industries such as logistics, automotive, and healthcare by handling millions of messages and files every day. It offers a single, packaged, and highly available solution to orchestrate business interactions inside the enterprise, along the supply/value chain, and throughout the trading community. It also brings scalability and reliability through clustering.



Axway B2Bi functions and compatibility

Ready to be more agile and competitive for less?

Let's talk →