

Innovate at high speed with Macquarie Guard



Macquarie Cloud Services (MCS) is Australia's fastest growing service provider with the highest NPS score of any ASX company in Australia (+85). MCS is part of Macquarie Technology Group, Australia's leading Telco & Hosting provider for mid-large businesses and federal government. And Australia's #2 Great Place to Work, and #1 in Tech!

Macquarie Guard 24x7 automated operations delivers auto-remediation, auto-healing, continuous cost optimisation, compliance and governance, advanced logging, alerting, monitoring, ticketing, and reporting.

Data analytics, AI and ML technologies in Azure offer businesses limitless possibilities to improve productivity, expand their customer base, boost ROI and grow their bottom line.

The Macquarie Guard software package engineers pragmatic checks and balances into Microsoft Azure services that enable speed to market with complex solutions without increasing risk or reducing reliability and performance. Sensible automation points integrate safety criteria into lifecycles, starting from a tailored landing zone that seeks to grow maturity, increase agility and drive continual improvements.

Serverless workflows deliver the Well-Architected Framework outcomes of cost optimisation, operational excellence, performance efficiency, reliability and security.

Guard rail automation, though tested and proven, in isolation is not enough to ensure safety or success. When combined with an attentive hands on the wheel approach by an award-winning team, people, process and technology work together to secure, optimise and stabilise operations, leaving you free to innovate at speed.

What our customers are saying

"As we continue to transform, we were also looking for a partner who could work with us on projects with short runways and ramp up times. Agility and speed are increasingly important for us, and we need someone who can match our pace."

Tuan Tran,

Head of Technology and Cybersecurity at BSA.

Contact us today:

- Simply go to www.MacquarieCloudServices.com and fill in the enquiry form, OR
- Call us on 1800 004 943, OR
- Talk to your account manager
- [See our offer on the Azure Marketplace](#)
- [Check out our web site](#)

Frequently Asked Questions

What is Macquarie Guard?

Macquarie Guard is ground-up IP built by MCS engineers to solve common problems that we faced as we scaled our services. It is built on Azure services for Azure services, delivered by Lighthouse, serverless architecture, countless lines of code and above all, on best practices, experience and expertise.

What problems does it solve?

Macquarie Guard has universal appeal to a wide range of corporates and enterprises looking to do more with less and to stay ahead of the competition, but some of the common themes we hear are:

- I don't know where or how to start
- I'm in the cloud, but I'm not seeing much value
- How do I gain an edge by safely innovating with the cloud?

Why is it different?

You have choices. When you accept the Macquarie Guard offer in the Azure Marketplace, you will be billed by Microsoft for our offer and thus leverage an end-to-end experience from discovery and evaluation to purchase and implementation.

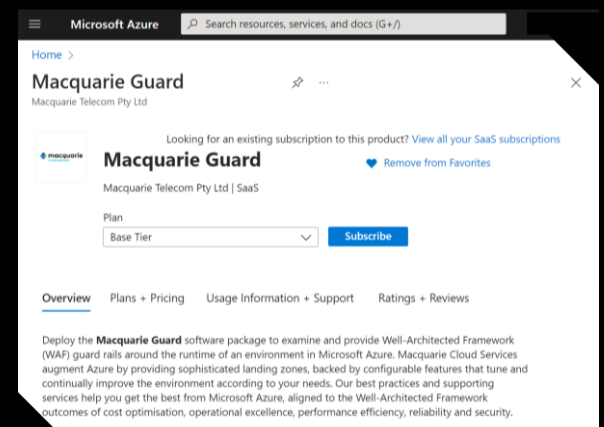
Why is Macquarie Guard exclusively for Azure customers?

"Microsoft Azure is typically the default IaaS option for Microsoft-centric organisations in Australia, particularly among small to midsize organisations in industries such as construction, local government, accounting and legal services," Gartner VP analyst Michael Warrilow says, "Gartner VP analyst Michael Warrilow says, in an article published by the *Australian Financial Review*, supporting Azure's strong positioning in Australia. MCS has seen value in investing in a deep partnership with Microsoft, bolstered with joint product development and skilling.



Invest more time creating value

- Validated reference architecture for customers to start their journey.
- On-going operational, security and governance guardrails to enable responsible innovation
- Frameworks to ensure the services are being used optimally, securely, and in accordance with customer requirements.
- 24x7 cloud native innovation, operations and automation.
- Well-Architected Framework principles continuously implemented across lifecycle



Microsoft understands the power of partnership – and that's why Azure is the *only* public cloud platform Macquarie Cloud Services works with.

"Forged over 5yrs working exclusively on Azure, our ML & AI powered guardrails represent the very best protections in market"
- Naran McClung | Head of Azure.

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Azure
Expert
MSP