



avg avg 31/12/2017 23:00 02/01/2019 23:00 puissance\_electrique

SÉLECTIONNER LES DATES LIMITES

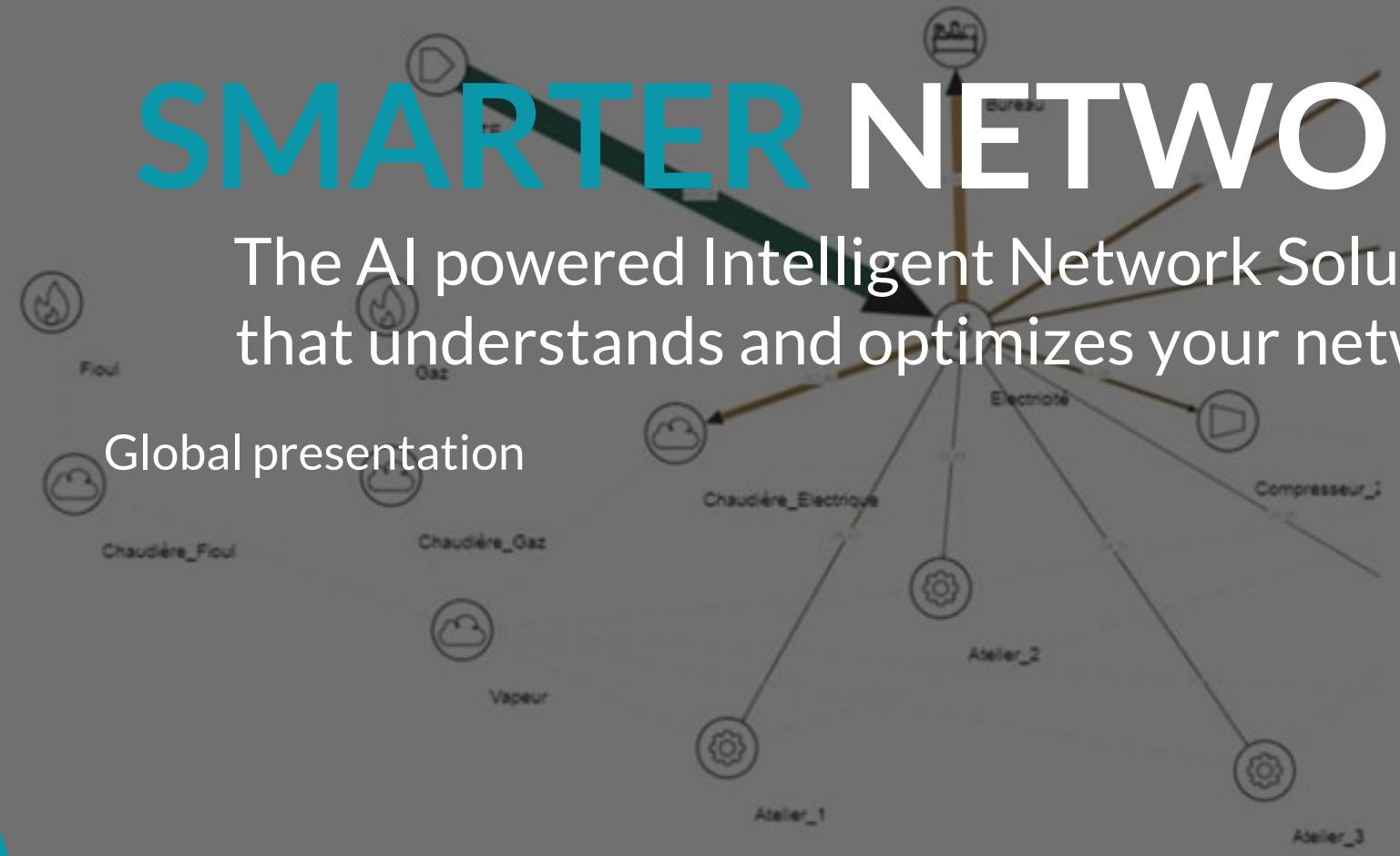
Statistiques

puissance\_

# SMARTER NETWORKS

The AI powered Intelligent Network Solution© that understands and optimizes your networks

Global presentation



1000

800

600

400



# DCbrain – Real time optimization Software for networks managers

## Our clients : complex networks managers

Utilities / Energy, Manufacturing, Supply Chain

- District Heating Networks
- Distribution / Transmission of Gaz, Electricity, Fluids, Fiber
- Logistic Flows and Stock optimization

## USE CASES

- Demand forecast and optimal mix for production, storage and distribution
- Create and compare scenarios for network planning and operations
- Asset usage and life-cycle optimization
- Prescriptive real-time anomaly detection

## TECHNOLOGY : the INeS Platform

- A software solution combining Digital twin modelization (graphe databases) and AI algorithm to predict, model and optimize networks.
- This software acts as a Smart Layer on top of your current IT tools.

## ROI < 6 Months

EXAMPLES :

**8% decrease**  
Of heating production Opex costs  
for a large manufacturer in 2018

**+2,5M € saved**  
On Capex for investment in a  
distribution center for a logistic  
specialist in 2019

## THE TEAM : 30 PEOPLE, including 10 Data Scientists



Arnaud de Moissac  
CEO



Benjamin de Buttet  
COO



Pedro Machado  
CTO

## REFERENCES



Technological partners

# Challenges

Digitalize or die



**Demanding customers (Prosumers)**



**Complex and rapidly evolving networks**



**Limited business value from BI tool**



**Growing constraints (regulatory, CO2, CAPEX, OPEX)**

# The key to success: Digitization of core processes

- 25%  
Operating cost

+15%  
clients served with  
existing assets

+10%  
Average Revenue  
increase

# DCbrain overview

The Intelligent Network Solution that understands and optimizes networks in real time

- ✓ DCbrain is a European AI B2B SaaS software vendor that supports network companies creating more value from their networks.
- ✓ DCbrain has developed an AI real time solution dedicated to networks and flows to address a 5B\$ global market opportunity.
- ✓ Our solution is field proven and used by tier1 companies.
- ✓ The team includes top talents and seasoned managers.
- ✓ Our solution has received multiple awards.



# DCbrain : at the heart of the AI revolution

## Key technology



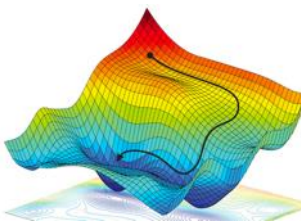
Smart high-volume data ingestion



Smart Digital network twin



Distributed forecast and anomaly detection



Complex optimization

## Academic Partners

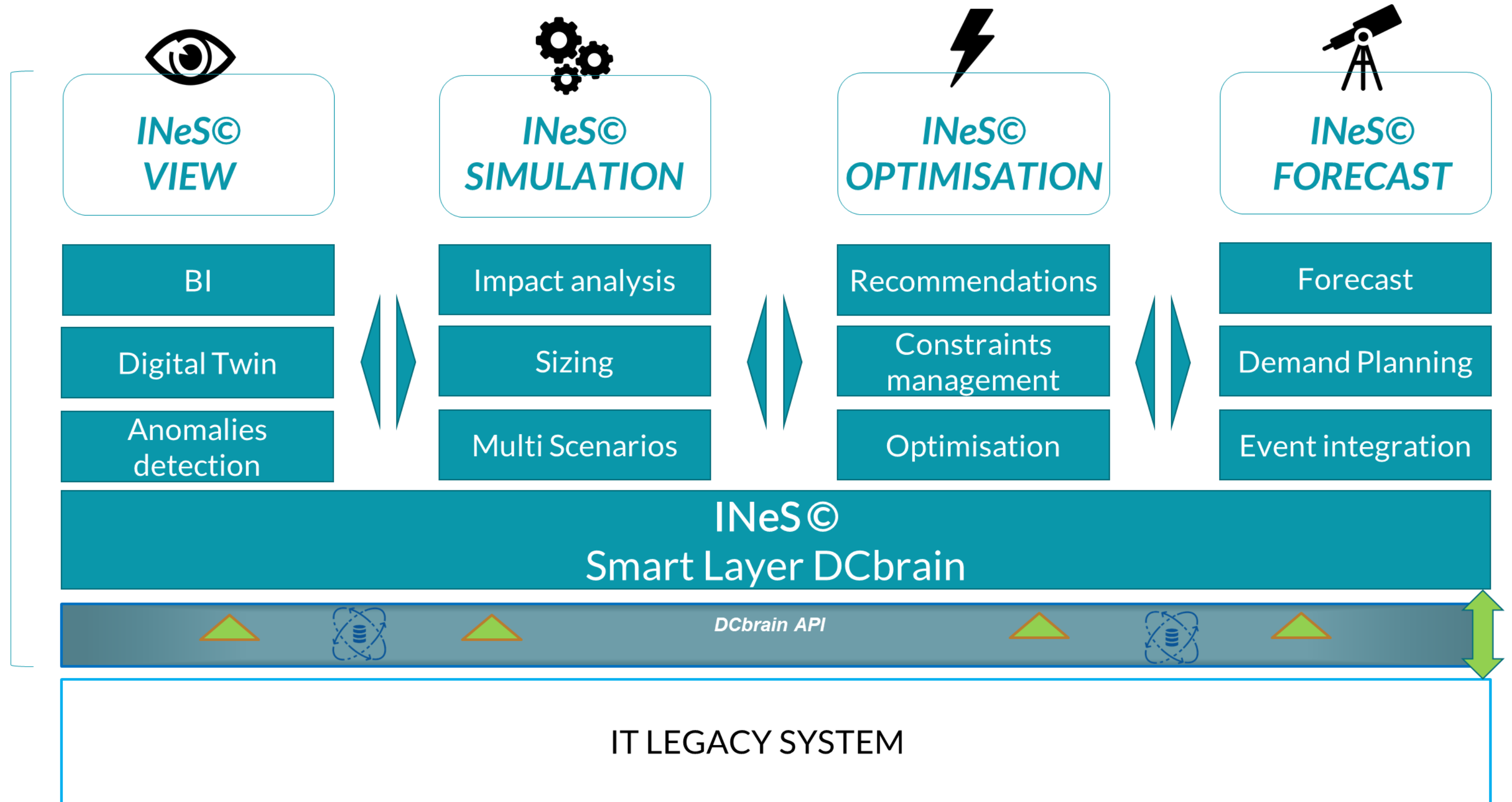


## Awards



Funded R&D project  
MarvinZero

# Our Product (INeS): a smart layer that empowers your network



# Product : deployed customers and proven ROI in 3 verticals

## Utilities



**Biogaz simulation**  
- 900 Man Days per year

## Supply Chain



**Transport Optimization**  
- 20M€ in transportation cost per year

## Industries



**Industrial Warehouses Optimization**  
- 2,5M€ in CAPEX

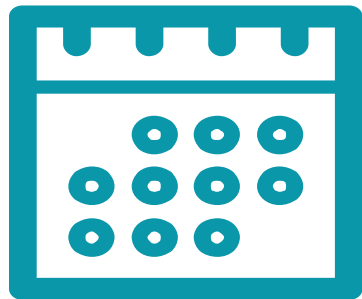
And also :





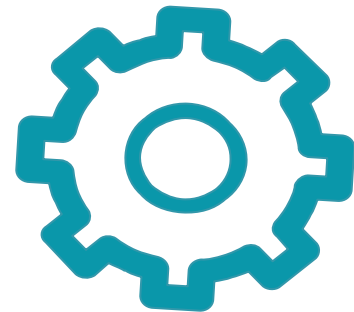
# Business model: **annual license**

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## Software provider through annual licenses

Depending on network size and functionalities, the average licence is between 20k€ and 150k€ per year.



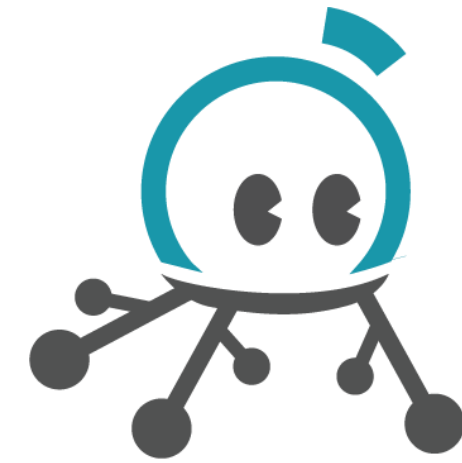
## IT Integration needed to deploy the software

Delivery between 30 Mandays and 300 Mandays.



## Cloud based software

Cloud Agnostic : AWS, Azure, OVH, Google or on premise, depending on clients needs.



DCbrain

**Thank you!**

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