

# BOCADA

Automating Data Protection Monitoring & Reporting

## COMMON CHALLENGES



OPERATIONAL RISK



Knowing all assets are protected.





Eliminating low-value, errorprone manual activities. Seeing the data in one dashboard.

COMPLIANCE "FIRE DRILLS"



Proving data is protected is tedious and disruptive.



## LEGACY DATA PROTECTION WORKFLOWS



ASSET INVENTORY



#### MANUAL

No e-discovery or ability to reconcile assets to backups



CLOUD BACKUP



ON PREM BACKUP



ENDPOINT SOLUTIONS



DISASTER RECOVERY

#### FRAGMENTED

- Manual and ad-hoc data collection, reporting, and monitoring
- Zero platform consolidation
- No alerting or automated ticketing

STORAGE



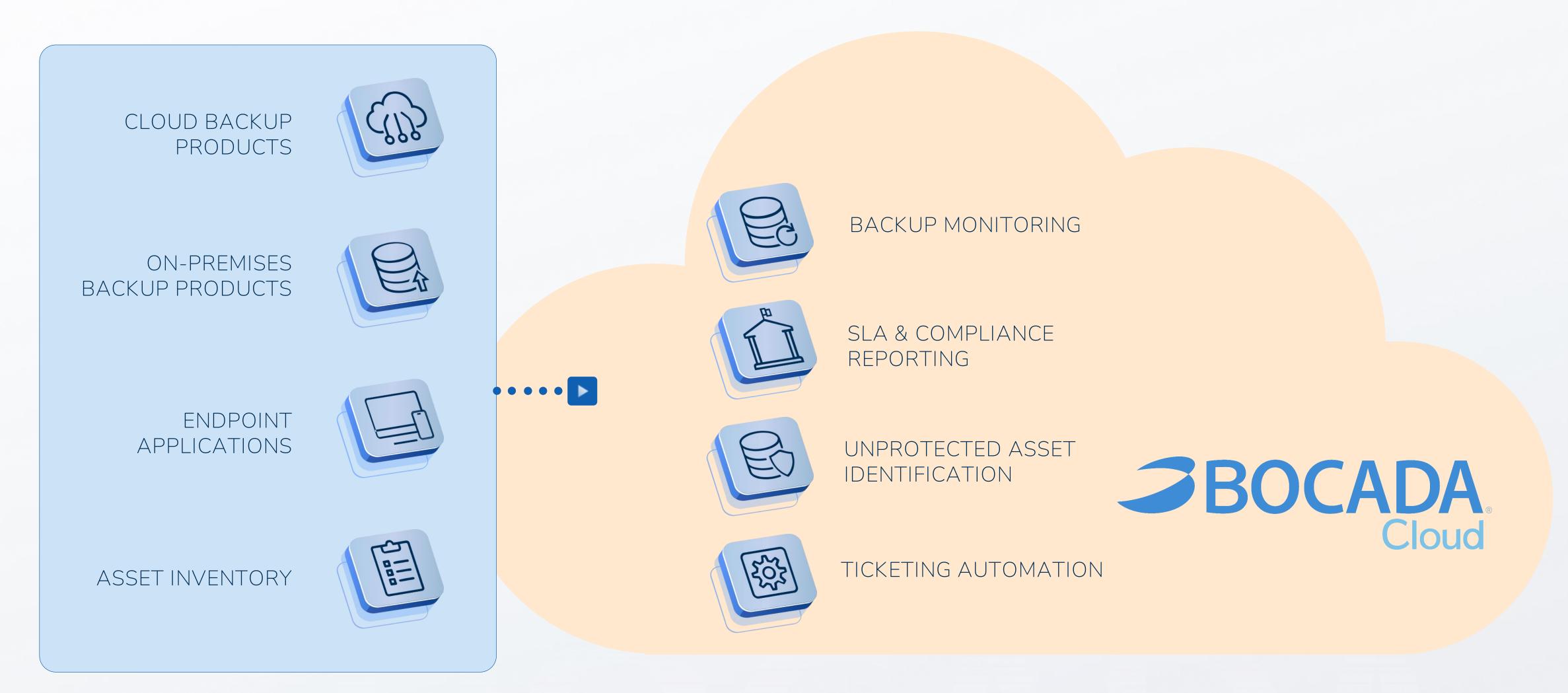
STORAGE APPLIANCES

#### REACTIVE

- After-the-fact storage usage or capacity reporting
- Zero forecasting

### SAAS (HOSTED) AUTOMATED BACKUP MONITORING





Cloud & on-prem oversight | 20+ supported backup products

## TWO PRODUCT EDITIONS



Key Differences





| Delivery Model                | SaaS (Hosted)                                                                                                                                                                                                                                         | Installed in Customer Environment                                                                                                                                |
|-------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Pricing                       | Free tier: First 25 monitored resources are free*  Pay-as-you-go: \$0.03 per resource per day when you exceed 25 monitored resources. Note: 10 endpoints = 1 resource  Free trial: Monitor as many resources as you wish for 30 days  Monthly billing | Annual license fee based on number of resources you wish to monitor*                                                                                             |
| Supported Applications        | 25+ ( <u>view all</u> )                                                                                                                                                                                                                               | 40+ ( <u>view all</u> )                                                                                                                                          |
| ITSM/PSA Ticketing Automation | Yes                                                                                                                                                                                                                                                   | Yes                                                                                                                                                              |
| Storage Monitoring            | No                                                                                                                                                                                                                                                    | Yes                                                                                                                                                              |
| Benefits                      | <ul> <li>Get started immediately</li> <li>"Pay-as-you-go" model ensures you only pay<br/>for what you use</li> <li>Convenience of SaaS</li> </ul>                                                                                                     | <ul> <li>Enterprise market leader for 20+ years</li> <li>Most advanced features &amp; functionality</li> <li>Data sovereignty: keep your data inhouse</li> </ul> |

<sup>\*</sup>A resource is a server, VM, or client that Bocada will monitor. (See detailed definition)

## FUTURE-PROOFING DATA PROTECTION



Over 25 backup solutions supported, including....

















































## TRUSTED BY INDUSTRY LEADERS



Monitoring backup and storage performance across multinational enterprises and global MSPs for 20+ years















































## WHAT SETS BOCADA APART



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#### SPECIALIZED

We are exclusively focused on automating and optimizing data protection monitoring and reporting.

#### INDEPENDENT

Bocada is not owned by any data protection company, allowing for truly independent oversight.

#### INNOVATIVE

Bocada features a monthly release schedule, with new features informed by customer requests.

## WHY BOCADA?





#### PROTECT DATA

Ensure critical data is backed up across complex backup environments.

#### HOW?

- Identify unprotected assets (with no backup policy)
- Increase backup success



## CENTRALIZE & AUTOMATE

Reduce manual effort from hours to minutes per day.

#### HOW?

- Bring backup and storage reporting for all products into one centralized dashboard
- Automate data collections, reporting, alerting and ticketing



#### SIMPLIFY COMPLIANCE

Automate compliance reporting, reducing disruptions/effort and response times.

#### HOW?

 Automate customized reports for every auditor and stakeholder (scheduled or on-demand viewing)



# GROW THE BUSINESS

Unlock scalability.

#### HOW?

- Improve data protection even as environment grows (centralization & automation)
- Give confidence to customers, partners, and business teams that data protection will stay strong as the org grows